# 1H'23 Results <br> Investor Presentation 


(2) TURKISH AIRLINES
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## Key Financial Data

| 2Q'22 | 2Q'23 | Change | (USD mn) | $\mathbf{1 H \prime 2 2}$ | $\mathbf{1 H}$ '23 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,535 | 5,149 | $13.5 \%$ | Total Revenues | 7,586 | 9,502 | $25.3 \%$ |
| 3,375 | 4,412 | $30.7 \%$ | Passenger Revenue | 5,365 | 8,060 | $50.2 \%$ |
| 1,064 | 600 | $-43.6 \%$ | Cargo Revenue | 2,044 | 1,191 | $-41.7 \%$ |
| 87 | 117 | $34.5 \%$ | Technic Revenue | 164 | 224 | $36.6 \%$ |
| 530 | 794 | $49.8 \%$ | Profit From Main Operations | 693 | 908 | $31.0 \%$ |
| 576 | 635 | $10.2 \%$ | Net Income | 737 | 868 | $17.8 \%$ |
| $12.7 \%$ | $12.3 \%$ | -0.4 pt | Net Income Margin | $9.7 \%$ | $9.1 \%$ | -0.6 pt |
| 1,132 | 1,552 | $37.1 \%$ | EBITDAR | 1,842 | 2,321 | $26.0 \%$ |
| $25.0 \%$ | $30.1 \%$ | 5.2 pt | EBITDAR Margin | $24.3 \%$ | $24.4 \%$ | 0.1 pt |
|  |  |  |  |  |  |  |
| 51,791 | 59,118 | $14.1 \%$ | ASK (Million) | 90,629 | 110,879 | $22.3 \%$ |
| 7.59 | 7.63 | $0.6 \%$ | RASK2 (incl. ACTK) | 7.14 | 7.52 | $5.3 \%$ |
| 8.18 | 9.13 | $11.6 \%$ | Revenue Yield (R/Y) (Usc) ${ }^{2}$ | 7.83 | 8.92 | $13.9 \%$ |
| 18,234 | 21,648 | $18.7 \%$ | Passengers Carried (‘000) | 30,899 | 38,703 | $25.3 \%$ |
| $79.7 \%$ | $81.7 \%$ | 2.1 pt | L/F (\%) | $75.6 \%$ | $81.5 \%$ | 5.9 pt |

Total Revenues exceeded 1H'22 level by $25 \%$ in the first half.

In 1H'23 Passenger Revenues increased by 50\% year-over-year

Excluding one-off impacts profitability would be 370 mn USD higher.

1H'23 EBITDAR Margin excluding the oneoffs is $\mathbf{2 8 . 3 \%}$.
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${ }^{1}$ RASK2: Total Passenger and Cargo Revenue / ASK (Adjusted ASK by available cargo tonne kilometer)
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## Revenue Development


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## Unit Revenue Development

RASK2 (incl. ACTK) (USc)



Revenue Yield (R/Y) (USc)


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RASK2: Total Passenger and Cargo Revenue / ASK (Adjusted ASK by available cargo tonne kilometer)
Revenue Yield (RM): Total Passenger Revenue / RPK
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## Regional Unit Revenue Change in USD (2023/2022)

(5)

2 TURKISH AIRLINES RASK2: Total Passenger and Cargo Revenue / ASK (Adjusted ASK by available cargo tonne kilometer)
A star alliance member th Revenue Yield (R/Y): Total Passenger Revenue / RP
Passenger RASK: otal Passenger Revenue / ASK

## Profit From Main Operations Bridge

Profit From Main Operations
(2Q'22 vs 2Q'23)


Profit From Main Operations (1H'23 vs 1H'22)

2. TURKISH AIRLINES * Includes other operating income, other operating expense and FX gains/losses from operational activities

| 2Q'22 | 2Q'23 | Change | (USD mn) | 1H'22 | 1H'23 | Change | \% of Total Costs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,822 | 1,375 | $-24.5 \%$ | Fuel | 2,779 | 2,852 | 2.6\% | 32.9\% |
| 455 | 837 | 84.0\% | Personnel | 898 | 1,563 | 74.1\% | 18.0\% |
| 495 | 555 | 12.1\% | Aircraft Ownership ${ }^{1}$ | 972 | 1,087 | 11.8\% | 12.6\% |
| 315 | 411 | 30.5\% | Airports \& Air Navigation | 575 | 773 | 34.4\% | 8.9\% |
| 272 | 335 | 23.2\% | Sales \& Marketing | 499 | 650 | 30.3\% | 7.5\% |
| 217 | 343 | 58.1\% | Ground Handling | 399 | 605 | 51.6\% | 7.0\% |
| 149 | 230 | 54.4\% | Passenger Services \& Catering | 246 | 416 | 69.1\% | 4.8\% |
| 195 | 235 | 20.5\% | Maintenance | 367 | 476 | 29.7\% | 5.5\% |
| 95 | 120 | 26.3\% | Other | 187 | 238 | 27.3\% | 2.7\% |
| 4,015 | 4,441 | 10.6\% | TOTAL | 6,922 | 8,660 | 25.1\% | 100.0\% |

(2) TURKISH AIRLINES Includes Depreciation and Aircratt Rent expenses.

| 2Q'22 | 2Q'23 | Change | (USc) | 1H'22 | 1H'23 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3.52 | 2.33 | -33.9\% | Fuel | 3.07 | 2.57 | -16.1\% |
| 0.88 | 1.42 | 61.2\% | Personnel | 0.99 | 1.41 | 42.3\% |
| 0.96 | 0.94 | -1.8\% | Aircraft Ownership ${ }^{1}$ | 1.07 | 0.98 | -8.6\% |
| 0.61 | 0.70 | 14.3\% | Airports \& Air Navigation | 0.63 | 0.70 | 9.9\% |
| 0.53 | 0.57 | 7.9\% | Sales \& Marketing | 0.55 | 0.59 | 6.5\% |
| 0.42 | 0.58 | 38.5\% | Ground Handling | 0.44 | 0.55 | 23.9\% |
| 0.29 | 0.39 | 35.2\% | Passenger Services \& Catering | 0.27 | 0.38 | 38.2\% |
| 0.38 | 0.40 | 5.6\% | Maintenance | 0.40 | 0.43 | 6.0\% |
| 0.18 | 0.20 | 10.7\% | Other | 0.21 | 0.21 | 4.0\% |
| 7.75 | 7.51 | -3.1\% | CASK | 7.64 | 7.81 | 2.3\% |
| 4.23 | 5.19 | 22.5\% | Ex-Fuel CASK | 4.57 | 5.24 | 14.6\% |
| 6.86 | 6.76 | -1.5\% | CASK2 (incl. ACTK) ${ }^{2}$ | 6.67 | 7.04 | 5.5\% |
| 3.75 | 4.67 | 24.5\% | Ex-Fuel CASK2 (incl. ACTK) ${ }^{2}$ | 3.99 | 4.72 | 18.2\% |

${ }^{1}$ includes Depreciation and Aircraft Rent expenses. CASK: Total Expenses / ASK

## Key Performance Indicators

| 2Q'22 | 2Q'23 | Change |  | 1H'22 | 1H'23 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,256 | 977 | $-22.2 \%$ | Fuel Price (Usd/ton) | 1,084 | 947 | $-12.6 \%$ |
| 3.10 | 2.68 | $-13.6 \%$ | Fuel Consumption (It) per 100 ASK ${ }^{1}$ | 3.09 | 3.06 | $-1.0 \%$ |
| 1,273 | 1,268 | $-0.4 \%$ | Aircraft Ownership Cost per BH | 1,429 | 1,336 | $-6.6 \%$ |
| 501 | 537 | $7.1 \%$ | Maintenance Cost per BH | 540 | 585 | $8.4 \%$ |
| 1,848 | 2,503 | $35.4 \%$ | Handling Cost per Landing | 1,948 | 2,442 | $25.3 \%$ |
| 1,278 | 1,509 | $18.1 \%$ | Airports \& Air Navigation Cost per km Flown | 1,327 | 1,510 | $13.8 \%$ |
| 8.17 | 10.62 | $30.0 \%$ | Passenger Services \& Catering Cost per Pax | 7.96 | 10.75 | $35.0 \%$ |
| $6.0 \%$ | $6.5 \%$ | 0.5 pt | Sales \& Marketing Cost / Total Revenue | $6.6 \%$ | $6.8 \%$ | 0.3 pt |

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ASK: Available Seat Kilometers ${ }^{1}$ ASK (Adjusted ASK by available cargo tonne kilometer)
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## 1H'23 Results


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## Aviation Industry

## Turkish Market Growth

(mn passengers)
'18-'25F CAGR

| $-1.6 \%$ |
| :---: |
| Domestic (*) | $\square$ 4.0\%

- International


Source: General Directorate of State Airports Authority (DHMI) - May 2023 (*) Adjusted for double count on Domestic Pax

International ASK (\% of 2019)


Annual RPK Growth (\%)

(2) TURKISH AIRLINES ASK: Available Seat Kilometers

RPK: Revenue Passenger Kilometers
A star alliance member ${ }_{2 \sim}^{4}$ Source: IATA.

Turkish Airlines' market share more than tripled in the last two decades
Global Market Share Trends ${ }^{1}$
(2010-2022)


Turkish Airlines Market Share Development (in ASK)


Turkish Airlines experienced a robust recovery after the initial shock of the pandemic.

2 TURKISH AIRLINES ASK: Available Seat Kilometers,
TURKISH AIRLINES Source: IATA.
A star alliance member $\stackrel{\rightharpoonup}{2}_{2}^{4}$

## World Leading Geographical Coverage

Turkish Airlines ranks \#1 in the world by destination countries.

Turkish Airlines flies to 291 international destinations in 128 countries ${ }^{1}$

Provides 42.6 thousand connection options ${ }^{2}$

516 international destinations (including offline ${ }^{3}$ )

Our network reaches more than $90 \%$ of the world's population, GDP and trade volume ${ }^{4}$


${ }^{1}$ As of 03.08.2023. ${ }^{2}$ O\&D detour factor <1.4. ${ }^{3}$ Including Codeshare agreements. ${ }^{4}$ On a country basis. World Bank The size of the bubbles represent the number of weekly frequencies The boxes show the number of destinations in the corresponding region

## Istanbul's Geographical Advantage - A Natural Hub

Constituting 70\% of our fleet, with narrow body aircraft we reach over 215 international passenger destinations.

$$
\begin{aligned}
& \text { Around half of the world population } \\
& \text { is within our narrow body range. }
\end{aligned}
$$

Within Narrow Body Range
3.8 billion people

33 trillion USD GDP
47 trillion USD trade volume

We are able to reach $35 \%$ of the world's GDP and $\mathbf{5 0 \%}$ of trade volume in just 5 hours.

# 99 Countries 

3.8 billion people
is within our narrow body range.
$(2)$ TURKISH AIRLINES
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Source: World Bank Note: Population, GDP: 2021 Trade volume, Exports: 2019

## Passenger Traffic and Breakdown



Int'I Passenger Breakdown by Geography

(2) TURKISH AIRLINES

## Passenger Capacity and Load Factor

Passenger Breakdown by Transfer Type


Note: Int'I to int'I transfer passengers' share in total international passengers is $57 \%$.

## Revenue Breakdown (1H’23)



Revenue by Geography

(2) tURKISH AIRLINES
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Revenue by Business Type


Revenue by Point of Sale


Note: Includes only scheduled passenger revenue

## Operating Efficiency

Average Daily Passenger Aircraft Flight Utilization ${ }^{1}$ (hrs)


06:02

| 2018 | 2019 | 2020 | 2021 | 2022 | $1 \mathrm{H}^{\prime} 22$ | $1 \mathrm{H}^{\prime} 23$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |

Personnel Efficiency


2 TURKISH AIRLINES IIn terms of Block Time: Includes time from taxi-out to the runway, the actual flight duration and the time from taxi to the arrival gate.
Astar alliance member s. ${ }_{2}$ Includes Turkish Airlines Technology (1,282), Turkish Flight Training and Airport Operations Inc. (122), TCI Inc. (376) and TSS (7,836).

## Operational Profitability and Leverage

## Avg. EBITDAR Margin (2018-2022): 28.2\%



Net Debt ${ }^{1}$ to EBITDA

2) TURKISH AIRLINES ${ }^{1}$ Net Debt $=$ Total Debt - (Cash \& Cash eq. + Short-term Financial Investments + Short-term PDP Receivables + Restricted Cash $)$

Fleet


| 30.06.2023 | Type | Total | Owned | Financial Lease | Opr./Wet Lease | Seat Capacity ('000) | Average Fleet Age |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wide Body | A330-200 | 13 | 5 |  | 8 | 3.5 | 15.4 |
|  | A330-300 | 36 | 9 | 20 | 7 | 10.5 | 9.4 |
|  | B777-3ER | 33 | 9 | 18 | 6 | 12.4 | 9.6 |
|  | A350-900 | 13 |  | 13 |  | 4.2 | 1.4 |
|  | B787-9 | 17 |  | 17 |  | 5.1 | 3.1 |
|  | Total | 112 | 23 | 68 | 21 | 35.7 | 8.3 |
| Narrow Body | B737-900ER | 15 |  | 15 |  | 2.4 | 10.1 |
|  | B737-9 MAX | 5 |  | 5 |  | 0.8 | 2.3 |
|  | B737-800 | 85 | 36 | 24 | 25 | 14.5 | 13.3 |
|  | B737-8 MAX | 27 |  | 20 | 7 | 4.3 | 2.7 |
|  | A321 NEO | 52 |  | 32 | 20 | 9.9 | 2.2 |
|  | A320 NEO | 4 |  |  | 4 | 0.7 | 0.7 |
|  | A319-100 | 6 | 3 | 3 |  | 0.8 | 12.1 |
|  | A320-200 | 11 | 11 |  |  | 1.7 | 15.3 |
|  | A321-200 | 65 | 30 | 31 | 4 | 12.0 | 10.9 |
|  | A320-200 WL | 6 |  |  | 6 | 1.1 | 13.5 |
|  | A321-200 WL | 6 |  |  | 6 | 1.3 | 15.2 |
|  | B737-8 MAX WL | 1 |  |  | 1 | 0.2 | 6.0 |
|  | Total | 283 | 80 | 130 | 73 | 49.8 | 9.2 |
| Cargo | A330-200F | 10 | 3 | 7 |  |  | 9.7 |
|  | B777F | 8 |  | 8 |  |  | 4.5 |
|  | Wet Lease | 6 |  |  | 6 |  | 23.2 |
|  | Total | 24 | 3 | 15 | 6 |  | 11.3 |
|  | Grand Total | 419 | 106 | 213 | 100 | 85.6 | 9.1 |
| New Entries in 2Q 2023: |  |  |  |  |  |  |  |
|  | $1 \times$ A350 |  | 21 NEO | $1 \times$ B787 |  | 37-8 MAX |  |

(2) TURKISH AIRLINES

Turkish Cargo


Turkish Cargo flies to 136 countries / 363 destinations with 24 freighters and 400 passenger aircraft.

In May, Turkish Cargo ranked $3^{\text {rd }}$ among all air cargo carriers in terms of FTK, according to IATA.

In February 2022, Turkish Cargo combined all cargo operations in its highly technological new hub, Smartist, one of the largest air cargo facilities in the world.

Cargo Revenue Evolution (mn USD)


Turkish Cargo Market Share (in terms of FTK)


2 TURKISH AIRLINES Source: IATA Economic Performance of the Airline Industry Reports.
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SmartIST is the Largest Cargo Terminal in Europe and the $3^{\text {rd }}$ Largest in the World


AnadoluJet's International Capacity Share Increased by 51 p.p. in 2022 Compared to 2019
20192022 1H'22 1H'23

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of Aircraft | 31 | 64 | 58 | 81 |
| Number of Routes | 129 | 180 | 170 | 164 |
| International Capacity Share (\%) | 13.3\% |  | 62.8\% | 57.9\% |
| Int'I Market Share in Hub (Ist. SAW Airport) | 18\% | 24\% | 27\% | 25\% |
| Number of Passenger (mn) | 14.6 | 16.1 | 7.2 | 9.4 |
| Capacity (ASK) | 11.2 | 21.7 | 9.9 | 12.2 |
| Load Factor | 87.5\% | 82.9\% | 77.5\% | 80.5\% |

## ANADOLUJET

Incorporation process launched in July 2023 under "Ajet" brand.

In 2022, AnadoluJet operated in 180 routes with 64 aircraft.

## AnadoluJet is targeting to:

Drive down unit costs further with 13 new generation aircraft additions in 2023.

Increase penetration to high growth leisure markets through direct international flights.

Capture ethnic travel segment from Europe, Middle East and Central Asia to Türkiye.

Reach price sensitive customers.
Extract ancillary revenue potential by merchandising and bundling.

## 2 tURKISH AIRLINES

## Currency Exposure (1 $\mathrm{H}^{\prime} 23$ )

Revenue by Currency


Expenses by Currency

2) TURKISH AIRLINES (1) Currencies that have $85 \%$ correlation with USD and EUR considered as USD and EUR correlated respectively.

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## Fuel Expense Bridge and Hedging



Effect of Hedging on the Fuel Price


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## Aircraft Financing and Debt Management

## I.11

As of 30.06.2023
Total Financial Lease Liabilities ${ }^{(1)}$ : 9.1 bn USD Operating Leases: 2.2 bn USD

5 Year Maturity Profile (USD mn)


Weighted Average Interest Rate ${ }^{(2)}$ : 2.87\%


Currency Breakdown of Total Lease Liabilities


| (mn USD) | $\mathbf{3 0 . 0 6 . 2 0 2 3}$ <br> Total Debt | Maturity | Yearly <br> Debt |
| :--- | :---: | :---: | :---: |
| USD | 1,064 | $10-12$ Years | 172 |
| EUR | 5,922 | $10-12$ Years | 867 |
| JPY | 1,975 | $10-12$ Years | 300 |
| CHF | 150 | 12 Years | 33 |
| Total | $\mathbf{9 , 1 1 1}$ |  | $\mathbf{1 , 3 7 2}$ |

A Star alliance member ${ }_{2 l}^{4}$ ? ${ }^{(2)}$ Post-Hedge Interest Rate breakdown.

## Sustainability



Indexes and sustainability rating agencies that voluntarily participate in performance evaluations:


## 2 tURKISH AIRLINES

In the second quarter of 2023:
Fuel Saving:
19,425 tons of fuel saved


$\mathrm{CO}_{2}$ Avoided:<br>61,187 tons of $\mathrm{CO}_{2}$ avoided



Fleet Age:
9.1 Average Fleet Age


EBITDAR Calculation

| 2Q'22 | 2Q'23 | Change | EBITDAR (mn USD) | 1H'22 | 1H'23 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,535 | 5,149 | 13.5\% | Sales Revenue | 7,586 | 9,502 | 25.3\% |
| 3,598 | 3,862 | 7.3\% | Cost of Sales (-) | 6,137 | 7,567 | 23.3\% |
| 937 | 1,287 | 37.4\% | GROSS PROFIT / (LOSS) | 1,449 | 1,935 | 33.5\% |
| 65 | 129 | 98.5\% | General Administrative Expenses (-) | 134 | 227 | 69.4\% |
| 352 | 450 | 27.8\% | Marketing and Sales Expenses (-) | 651 | 866 | 33.0\% |
| 520 | 708 | 36.2\% | NET OPERATING PROFIT / (LOSS) | 664 | 842 | 26.8\% |
| 42 | 100 | 138.1\% | Other Operating Income | 72 | 196 | 172.2\% |
| 32 | 14 | -56.3\% | Other Operating Expense (-) | 43 | 130 | 202.3\% |
| 530 | 794 | 49.8\% | Profit / (Loss) from Main Operations | 693 | 908 | 31.0\% |
| 48 | 121 | 152.1\% | Adjustments | 79 | 158 | 100.0\% |
| 15 | 42 | 180.0\% | Share of Investments' Profit / Loss Accounted by Using The Equity Method | 10 | 30 | 200.0\% |
| 33 | 79 | 139.4\% | Income From Government Incentives | 69 | 128 | 85.5\% |
| 578 | 915 | 58.3\% | EBIT | 772 | 1,066 | 38.1\% |
| 452 | 497 | 10.0\% | Depreciation | 899 | 994 | 10.6\% |
| 1,030 | 1,412 | 37.1\% | EBITDA | 1,671 | 2,060 | 23.3\% |
| 81 | 110 | 34.7\% | Adjusted Operating Lease Expenses ${ }^{1}$ | 135 | 214 | 58.6\% |
| 21 | 30 | 44.7\% | Adjusted Short term Lease Expenses (Wet-lease) ${ }^{2}$ | 36 | 47 | 28.8\% |
| 1,132 | 1,552 | 37.1\% | EBITDAR | 1,842 | 2,321 | 26.0\% |
| 25.0\% | 30.1\% | 5.2 pt | EBITDAR MARGIN | 24.3\% | 24.4\% | 0.1 pt |

Notes: - For 2Q'23 Turkish Technic's contribution to EBITDAR through consolidation is 117 mn USD, compared to 87 mn USD in 2Q'22. - For 2Q'23 adjustments for heavy maintenance of operational lease expenses is 107 mn USD compared to 76 mn USD in 2Q'22.

TURKISH AIRLINES ${ }^{1}$ Adjusted for $A C$ heavy maintenance
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Operational Expense Breakdown

| (mn USD) | 1H'22 | \% in Total | 1H'23 | \% in Total | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fuel | 2,779 | 40.1\% | 2,852 | 32.9\% | 2.6\% |
| Personnel | 898 | 13.0\% | 1,563 | 18.0\% | 74.1\% |
| Landing, Navigation \& Air Traffic | 575 | 8.3\% | 773 | 8.9\% | 34.4\% |
| Landing and Navigation | 298 | 4.3\% | 428 | 4.9\% | 43.6\% |
| Air Traffic Control | 277 | 4.0\% | 345 | 4.0\% | 24.5\% |
| Sales \& Marketing | 499 | 7.2\% | 650 | 7.5\% | 30.3\% |
| Commissions and Incentives | 228 | 3.3\% | 314 | 3.6\% | 37.7\% |
| Reservation System | 152 | 2.2\% | 160 | 1.8\% | 5.3\% |
| Advertising | 50 | 0.7\% | 86 | 1.0\% | 72.0\% |
| Other | 69 | 1.0\% | 90 | 1.0\% | 30.4\% |
| Depreciation | 899 | 13.0\% | 994 | 11.5\% | 10.6\% |
| Ground Handling | 399 | 5.8\% | 605 | 7.0\% | 51.6\% |
| Aircraft Rent | 73 | 1.1\% | 93 | 1.1\% | 27.4\% |
| Operational Lease | 7 | 0.1\% | 8 | 0.1\% | 14.3\% |
| Wet Lease | 66 | 1.0\% | 85 | 1.0\% | 28.8\% |
| Passenger Services \& Catering | 246 | 3.6\% | 416 | 4.8\% | 69.1\% |
| Maintenance | 367 | 5.3\% | 476 | 5.5\% | 29.7\% |
| General Administration | 52 | 0.8\% | 63 | 0.7\% | 21.2\% |
| Other | 135 | 2.0\% | 175 | 2.0\% | 29.6\% |
| TOTAL | 6,922 | 100\% | 8,660 | 100\% | 25.1\% |
| Operating Cost per ASK (USc) | 7.64 | - | 7.81 | - | 2.3\% |
| Ex-fuel Operating Cost per ASK (USc) | 4.57 | - | 5.24 | - | 14.6\% |
| Fixed Costs | 1,655 | 23.9\% | 2,295 | 26.5\% | 38.7\% |

## $(2)$ tURKISH AIRLINES

Income Statement

| (mn USD) | 2018 | 2019 | 2020 | 2021 | 2022 | 1H'22 | 1H'23 | YoY Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenue | 12,855 | 13,229 | 6,734 | 10,686 | 18,426 | 7,586 | 9,502 | 25\% |
| Operating Expenses (-) | 11,686 | 12,644 | 7,264 | 9,411 | 15,710 | 6,922 | 8,660 | 25\% |
| of which Fuel | 3,768 | 3,873 | 1,638 | 2,756 | 6,467 | 2,779 | 2,852 | 3\% |
| of which Personnel | 1,772 | 2,067 | 1,097 | 1,298 | 2,140 | 898 | 1,563 | 74\% |
| of which Depreciation | 1,087 | 1,521 | 1,659 | 1,740 | 1,864 | 899 | 994 | 11\% |
| of which Rent | 595 | 311 | 244 | 197 | 157 | 73 | 93 | 27\% |
| Net Operating Profit / Loss | 1,169 | 585 | -530 | 1,275 | 2,716 | 664 | 842 | 27\% |
| Income From Other Operations | 165 | 355 | 330 | 174 | 145 | 72 | 196 | 172\% |
| Expense From Other Operations (-) | 143 | 64 | 55 | 35 | 82 | 43 | 130 | 202\% |
| Profit / Loss From Main Operations | 1,191 | 876 | -255 | 1,414 | 2,779 | 693 | 908 | 31\% |
| Income From Investment Activities (Net) | 99 | 89 | 179 | 200 | 293 | 83 | 337 | 306\% |
| Share of Investments' Profit / Loss | 123 | 82 | -87 | 75 | 121 | 10 | 30 | 200\% |
| Financial Income | 129 | 139 | 72 | 101 | 378 | 155 | 413 | 166\% |
| Financial Expense (-) | 588 | 310 | 835 | 767 | 632 | 193 | 552 | 186\% |
| Profit Before Tax | 954 | 876 | -926 | 1,023 | 2,939 | 748 | 1,136 | 52\% |
| Tax (-) | 201 | 88 | -90 | 64 | 214 | 11 | 268 | 2336\% |
| Net Profit | 753 | 788 | -836 | 959 | 2,725 | 737 | 868 | 18\% |

## $(2$ tURKISH AIRLINES

Balance Sheet

| Assets (mn USD) | 2018 | 2019 | 2020 | 2021 | 2022 | 30.06.2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Equivalents | 2,155 | 2,475 | 1,829 | 2,682 | 4,701 | 5,841 |
| Trade Receivables | 570 | 540 | 637 | 925 | 995 | 902 |
| Pre-delivery Payment (PDP) Receivables | 809 | 778 | 731 | 546 | 511 | 457 |
| Other Current Assets | 971 | 977 | 981 | 785 | 1,018 | 1,342 |
| Total Current Assets | 4,505 | 4,770 | 4,178 | 4,938 | 7,225 | 8,542 |
| Net Fixed Assets ${ }^{1}$ | 13,918 | 3,643 | 4,145 | 4,364 | 4,723 | 5,578 |
| of which Aircraft and Engines* | 12,127 | 1,493 | 1,859 | 2,041 | 2,351 | 3,161 |
| Rights of Use of Assets | - | 13,618 | 14,777 | 15,110 | 16,577 | 16,256 |
| Pre-delivery Payment (PDP) Receivables | 505 | 761 | 515 | 279 | 291 | 318 |
| Other Non-Current Assets | 1,804 | 15,550 | 16,692 | 16,956 | 18,705 | 18,621 |
| Total Non-Current Assets | 16,227 | 19,954 | 21,352 | 21,599 | 23,719 | 24,517 |
| Total Assets | 20,732 | 24,724 | 25,530 | 26,537 | 30,944 | 33,059 |
|  |  |  |  |  |  |  |
| Liabilities (mn USD) | 2018 | 2019 | 2020 | 2021 | 2022 | 30.06.2023 |
| Lease Obligations | 9,509 | 9,919 | 11,307 | 10,244 | 10,766 | 10,875 |
| Bank Borrowings | 1,099 | 3,453 | 5,394 | 4,659 | 3,273 | 3,094 |
| Passenger Flight Liabilities | 1,002 | 1,032 | 580 | 1,216 | 2,291 | 3,458 |
| Accounts Payable | 1,022 | 1,130 | 861 | 891 | 1,200 | 1,302 |
| Other Liabilities | 2,155 | 2,326 | 2,005 | 2,690 | 3,672 | 3,877 |
| Total Liabilities | 14,787 | 17,860 | 20,147 | 19,700 | 21,202 | 22,606 |
| Total Shareholders Equity | 5,945 | 6,864 | 5,383 | 6,837 | 9,742 | 10,453 |
| of which Issued Capital | 1,597 | 1,597 | 1,597 | 1,597 | 1,597 | 1,597 |
| of which Retained Earnings | 3,760 | 4,463 | 5,246 | 4,406 | 5,405 | 8,099 |
| of which Differences from Currency Translation | -160 | -184 | -201 | -275 | -294 | -317 |
| of which Net Profit for the Period | 753 | 788 | -836 | 959 | 2,725 | 868 |
| Total Liabilities \& Shareholders Equity | 20,732 | 24,724 | 25,530 | 26,537 | 30,944 | 33,059 |

(2) TURKISH AIRLINES *Betore 2019 values include leases. Atter 2019 values show only unencumbered aircratt \& engine values.

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## Subsidiaries \& Affiliates



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