

| 2022 | 2023 | Change | (mn USD) | 1Q'23 | 1Q'24 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 18,426 | 20,942 | 13.7\% | Total Revenues | 4,353 | 4,769 | 9.6\% |
| 14,291 | 17,727 | 24.0\% | Passenger Revenue | 3,648 | 3,824 | 4.8\% |
| 3,735 | 2,596 | -30.5\% | Cargo Revenue | 591 | 750 | 26.9\% |
| 367 | 531 | 44.7\% | Technic Revenue | 107 | 144 | 34.6\% |
| 2,779 | 2,859 | 2.9\% | Profit From Main Operations | 114 | 42 | -63.2\% |
| 2,725 | 6,021 | 121.0\% | Net Income | 233 | 226 | -3.0\% |
| 14.8\% | 28.8\% | 14.0 pt | Net Income Margin | 5.4\% | 4.7\% | -0.6 pt |
| 5,377 | 6,077 | 13.0\% | EBITDAR | 769 | 779 | 1.3\% |
| 29.2\% | 29.0\% | -0.2 pt | EBITDAR Margin | 17.7\% | 16.3\% | -1.3 pt |
| 201,735 | 234,839 | 16.4\% | ASK ${ }^{1}$ (Million) | 51,737 | 58,452 | 13.0\% |
| 7.92 | 7.77 | -1.9\% | RASK2 ${ }^{2}$ (incl. ACTK) | 7.39 | 6.98 | -5.6\% |
| 8.79 | 9.14 | 4.0\% | Revenue Yield ${ }^{3}$ (R/Y) (Usc) | 8.67 | 8.13 | -6.2\% |
| 71,818 | 83,378 | 16.1\% | Passengers Carried ('000) | 17,055 | 18,486 | 8.4\% |
| 80.6\% | 82.6\% | 1.9 pt | L/F (\%) | 81.3\% | 80.4\% | -0.9 pt |

## Financial Highlights

Total Revenues exceeded 1 Q'23 level by $10 \%$.

Passenger Revenue increased by
$5 \%$ year-over-year.

Cargo Revenue surged by $27 \%$ due to strong e-commerce activity.

EBITDAR Margin slightly declined as a consequence of higher personnel expenses.
2) TURKISH AIRLINES ASK: Available Seat Kilometers
$\quad{ }^{2}$ RASK2: Total Passenger and Cargo Revenue / ASK (Adjusted ASK by available cargo ton kilometer) A star alliance member ${ }_{2}^{4}$ ? ${ }^{3}$ Revenue Yield (R/Y): Total Passenger Revenue / RPK


## $(2)$ TURKISH AIRLINES

A star alliance member $\stackrel{y}{2}_{2}^{4}$


2 TURKISH AIRLINES RASK2: Total Passenger and Cargo Revenue / ASK (Adjusted ASK by available cargo ton kilometer)
Revenue Yield (RMY): Total Passenger Revenue / RPK
Astar alliance member vis Revenue Yield (R/Y): Total Passenger Revenue / RPK
Passenger RASK: Total Passenger Revenue / ASK
ASK: Available Seat Kilometers, RPK: Revenue Passenger Kilometers

Regional Unit Revenue Change in USD

(2) TURKISH AIRLINES RASK2: Total Passenger and Cargo Revenue / ASK (Adjusted ASK by available cargo ton kilometer)

A Star alliance member $\boldsymbol{v}^{4} \geq$ Revenue Yield (R/Y): Total Passenger Revenue / RPK
A star alliance member ${ }_{2}$ ? Passenger RASK: Total Passenger Revenue / ASK

## Profit From Main Operations Bridge


(2) TURKISH AIRLINES

A StAR ALLIANCE MEMBER ${ }^{4}{ }^{1}$ Includes other operating income, other operating expense and FX gains/losses from operational activities

| 2022 | 2023 | Change | (mn USD) | 1Q'23 | 1Q'24 | Change | \% of Total Costs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,467 | 6,232 | -3.6\% | Fuel | 1,477 | 1,537 | 4.1\% | 32.0\% |
| 2,140 | 3,256 | 52.1\% | Personnel | 726 | 1,026 | 41.3\% | 21.4\% |
| 1,952 | 2,223 | 13.9\% | Aircraft Ownership ${ }^{1}$ | 514 | 609 | 18.5\% | 12.7\% |
| 1,234 | 1,614 | 30.8\% | Airports \& Air Navigation | 362 | 404 | 11.6\% | 8.4\% |
| 1,036 | 1,321 | 27.5\% | Sales \& Marketing | 315 | 325 | 3.2\% | 6.8\% |
| 931 | 1,241 | 33.3\% | Ground Handling | 262 | 304 | 16.0\% | 6.3\% |
| 618 | 863 | 39.6\% | Passenger Services \& Catering | 186 | 212 | 14.0\% | 4.4\% |
| 865 | 997 | 15.3\% | Maintenance | 241 | 256 | 6.2\% | 5.3\% |
| 467 | 522 | 11.8\% | Other | 136 | 124 | -8.8\% | 2.6\% |
| 15,710 | 18,269 | 16.3\% | TOTAL | 4,219 | 4,797 | 13.7\% | 100.0\% |

2) TURKISH AIRLINES ${ }^{1}$ Includes Depreciation and Aircraft Rent expenses.

| 2022 | 2023 | Change | (USc) | 1Q'23 | 1Q'24 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3.21 | 2.65 | -17.2\% | Fuel | 2.85 | 2.63 | -7.9\% |
| 1.06 | 1.39 | 30.7\% | Personnel | 1.40 | 1.76 | 25.1\% |
| 0.97 | 0.95 | -2.2\% | Aircraft Ownership ${ }^{1}$ | 0.99 | 1.04 | 4.9\% |
| 0.61 | 0.69 | 12.4\% | Airports \& Air Navigation | 0.70 | 0.69 | -1.2\% |
| 0.51 | 0.56 | 9.5\% | Sales \& Marketing | 0.61 | 0.56 | -8.7\% |
| 0.46 | 0.53 | 14.5\% | Ground Handling | 0.51 | 0.52 | 2.7\% |
| 0.31 | 0.37 | 20.0\% | Passenger Services \& Catering | 0.36 | 0.36 | 0.9\% |
| 0.43 | 0.42 | -1.0\% | Maintenance | 0.47 | 0.44 | -6.0\% |
| 0.23 | 0.22 | -4.0\% | Other | 0.26 | 0.21 | -19.3\% |
| 7.79 | 7.78 | -0.1\% | CASK | 8.15 | 8.21 | 0.6\% |
| 4.58 | 5.13 | 11.9\% | Ex-Fuel CASK | 5.30 | 5.58 | 5.2\% |
| 6.90 | 6.99 | 1.2\% | CASK2 (incl. ACTK) ${ }^{2}$ | 7.36 | 7.32 | -0.5\% |
| 4.06 | 4.60 | 13.3\% | Ex-Fuel CASK2 (incl. ACTK) ${ }^{2}$ | 4.78 | 4.97 | 4.0\% |

## Highlights

Fuel-CASK decreased by $\mathbf{8 \%}$ due to lower annual fuel prices.

## Increase in Ex-fuel CASK was driven by

 personnel expenses.$13 \%$ higher passenger capacity led to eased cost pressure.

Marketing and maintenance unit expenses decreased by around $9 \%$ and $6 \%$ respectively.

| 2022 | 2023 | Change |  | 1Q'23 | 1Q'24 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 , 1 4 4}$ | 969 | $-15.3 \%$ | Fuel Price (Usd/ton) | 1,050 | 946 | $-9.9 \%$ |
| 3.10 | 3.07 | $-1.0 \%$ | Fuel Consumption (It) per 100 ASK ${ }^{1}$ | 3.07 | 3.10 | $1.0 \%$ |
| 1,296 | 1,284 | $-0.9 \%$ | Aircraft Ownership Cost per BH | 1,366 | 1,438 | $5.2 \%$ |
| 574 | 576 | $0.3 \%$ | Maintenance Cost per BH | 641 | 604 | $-5.7 \%$ |
| 2,061 | 2,388 | $15.8 \%$ | Handling Cost per Landing | 2,367 | 2,547 | $7.6 \%$ |
| 1,293 | 1,495 | $15.7 \%$ | Airports \& Air Navigation Cost per km Flown | 1,534 | 1,508 | $-1.7 \%$ |
| 8.6 | 10.4 | $20.3 \%$ | Passenger Services \& Catering Cost per Pax | 10.9 | 11.5 | $5.2 \%$ |
| $5.6 \%$ | $6.3 \%$ | 0.7 pt. | Sales \& Marketing Cost / Total Revenue | $7.2 \%$ | $6.8 \%$ | -0.4 pt. |

2) TURKISH AIRLINES ASK: Available Seat Kilometers

ASTAR AUs (Adjusted ASK by available cargo ton kilometer)


## Turkish Market Growth

## (mn passengers)

- Domestic (*) International


Source: General Directorate of State Airports Authority (DHMI) - October 2023 ${ }^{*}$ ) Adjusted for double count on Domestic Pax

International ASK (\% of 2019)


## Annual RPK Growth (\%)



2 TURKISH AIRLINES ASK: Available Seat Kilometers
ASK: Available Seat Kilometers
RPK: Revenue Passenger Kilometers
a star alliance member $\quad$ Rource: IATA.

## Turkish Airlines' market share quadrupled in the last two decades


${ }^{1}$ In terms of billion Available Seat Kilometers (ASK). Ranking and market shares in the graph are according to 2023 data.
Turkish Airlines Market Share Development ${ }^{2}$

${ }^{2}$ In terms of ASK (Available Seat Kilometers).
Turkish Airlines experienced a robust recovery after the initial shock of the pandemic and significantly increased its market share.

## $(2)$ tURKISH AIRLINES

Turkish Airlines ranks \#1 in the World by international destinations


## 2 tURKISH AIRLINES

${ }^{1}$ As of 01.04.2024. ${ }^{2}$ Meaningful O\&D's with detour factor <1.4. ${ }^{3}$ Including codeshare agreements. ${ }^{4}$ On a country basis. World Bank.
A STAR ALLIANCE MEMBER Circle sizes represent the number of weekly frequencies.

## Top Airlines by Connectivity

Number of International City Pairs ${ }^{2}$

| Europe to the World |  |
| :--- | ---: |
| 1. Turkish Airlines | $\sim 17,800$ |
| 2. Lufthansa | $\sim 7,200$ |

2. Lufthansa
3. Air France ~7,200

| Middle East to the World |  |
| :--- | :--- |
| 1. Turkish Airlines $\sim 6,800$ <br> 2. Qatar Airways $\sim 3,500$ <br> 3. Indigo $\sim 1,600$ |  |

## Africa to the World

1. Turkish Airlines
~4,000
2. Ethiopian $\sim 3,000$
3. Air France $\sim 3,000$
$\sim 2,200$

## Detour Advantage ${ }^{3}$



Transit Connection Time


Average international transfer time decreased by $\mathbf{3 0 \%}$ for optimum connectivity.

[^0]A star alliance member ${ }_{2}^{4} \geqslant$ Source: OAG. As of 13 August 2023.


Passenger Traffic and Breakdown
Number of Passengers (mn)


Int'I Passenger Breakdown by Geography

Passenger Capacity and Load Factor


## Passenger Breakdown by Transfer Type

## $(2)$ TURKISH AIRLINES

A star alliance member $\stackrel{y}{2}_{2}^{4}$


Revenue by Geography


Note: Includes total passenger and cargo revenue

Revenue by Business Type


Revenue by Point of Sale


Note: Includes only scheduled passenger revenue

## Operating Efficiency


(2) TURKISH AIRLINES
${ }^{1}$ In terms of Block Time: Includes time from taxi-out to the runway, the actual flight duration and the time from taxi to the arrival gate


## Operational Profitability and Leverage

Avg. EBITDAR Margin (2019-2023): 28.8\%


Net Debt ${ }^{1}$ to EBITDA

(2) TURKISH AIRLINES

A Star alliance member


## New Entries in 1Q 2024:



## 2 TURKISH AIRLINES

## Turkish Cargo Overview

## Market Share Development (FTK) ${ }^{1}$



Turkish Cargo Revenue Development


## Overview

Flies to 133 countries / 364 destinations with 24 freighters and 429 passenger aircraft as of 01.04.2024.

Ranks $3^{\text {rd }}$ globally in terms of FTK ${ }^{1}$ in $1 Q^{\prime} 24$.

> Operates in SmartIST, one of the largest air cargo terminals in the world.


## Opportunities

- Türkiye's ideal location as a global hub and increasing trade volume
- Penetration into fast growing express cargo segment
- Growth opportunities in Asia through JVs and commercial partnerships
- Integrated solutions for intermodal transportation


## AJet - Building a Growth Platform

## Incorporation

- Incorporated in 2023 as a spinoff of AnadoluJet brand
- Started being independently operational in April 2024


## Expanding Network

- Increasing depth and breadth of the network with an international focus
- Penetration to high growth leisure and ethnic travel market


## Fleet Renewal

- Decreasing unit costs with more efficient and high density new generation aircraft entries


## Digital Transformation

- Generating ancillary revenue by merchandising and unbundling
- Higher proportion of online ticket sales


Increased Focus on International Operations

|  | 2019 | 2023 | 1Q'23 | 1Q'24 |
| :---: | :---: | :---: | :---: | :---: |
| Number of Aircraft | 31 | 91 | 77 | 98 |
| Number of Routes | 129 | 177 | 129 | 135 |
| International Capacity Share (\%) | $13.3 \%$ | $\stackrel{\downarrow}{\square}$ | 54.6\% | 56.8\% |
| Int'I Market Share in Hub (Ist. SAW Airport) | 18\% | 25\% | 26\% | 24\% |
| Number of Passenger (mn) | 14.6 | 20.9 | 3.9 | 4.3 |
| Capacity (ASK) | 11.2 | 27.4 | 5.0 | 5.6 |
| Load Factor | 87.5\% | 82.3\% | 79.3\% | 78.3\% |

[^1]Currency Exposure (1Q’24)

Revenue by Currency


Expenses by Currency


Diversified revenue base increases our ability to adapt to different macro economic conditions.

Regional revenue distribution provides a natural hedge against FX volatility as well as geopolitical risks.
c. $65 \%$ of our revenues are in hard currencies.

Currency Exposure ${ }^{2}$

2) TURKISH AIRLINES ${ }^{1}$ Currencies that are highly correlated ( $85 \%$ ) with USD and EUR comprise $\mathrm{c} .90 \%$ of our total revenues,

Astar alliance member viz

## Fuel Expense Bridge and Hedging

## Fuel Expense Bridge (1Q'24)

Effect of Hedging on the Fuel Price


- Descending layered hedging strategy
- Crude oil based swaps and options
- Maximum of $60 \%$ for the following month is hedged using derivative instruments depending on the market conditions.


## 2 tURKISH AIRLINES

## Aircraft Financing and Debt Management

## 5 Year Maturity Profile (mn USD)

## As of 31.03.2024

Total Financial Lease Liabilities ${ }^{1}$ : 10.1 bn USD
Operating Leases: 2.3 bn USD


Weighted Average Interest Rate ${ }^{2}$ : 2.74\%


Currency Breakdown of Total Lease Liabilities
Financial Lease Debt Service


| (mn USD) <br> $\mathbf{3 1 . 0 3 . 2 0 2 4}$ | Outstanding <br> Amount | Maturity | Annual Avg. Debt <br> Repayment |
| :---: | :---: | :---: | :---: |
| USD | 914 | 10-12 Years | 141 |
| EUR | 6,626 | 10-12 Years | 925 |
| JPY | 2,428 | 10-12 Years | 281 |
| CHF | 122 | 12 Years | 26 |
| Total | $\mathbf{1 0 , 0 9 0}$ |  | $\mathbf{1 , 3 7 3}$ |

## (2) TURKISH AIRLINES ${ }^{1}$ Including interest payments.

## EBITDAR Calculation

| 2022 | 2023 | Change | EBITDAR (mn USD) | 1Q'23 | 1Q'24 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 18,426 | 20,942 | 13.7\% | Sales Revenue | 4,353 | 4,769 | 9.6\% |
| 14,036 | 16,060 | 14.4\% | Cost of Sales (-) | 3,705 | 4,245 | 14.6\% |
| 4,390 | 4,882 | 11.2\% | GROSS PROFIT / (LOSS) | 648 | 524 | -19.1\% |
| 284 | 449 | 58.1\% | General Administrative Expenses (-) | 98 | 108 | 10.2\% |
| 1,390 | 1,760 | 26.6\% | Marketing and Sales Expenses (-) | 416 | 444 | 6.7\% |
| 2,716 | 2,673 | -1.6\% | NET OPERATING PROFIT / (LOSS) | 134 | -28 | - |
| 145 | 509 | 251.0\% | Other Operating Income | 106 | 111 | 4.7\% |
| 82 | 323 | 293.9\% | Other Operating Expense (-) | 126 | 41 | -67.5\% |
| 2,779 | 2,859 | 2.9\% | Profit / (Loss) from Main Operations | 114 | 42 | -63.2\% |
| 304 | 631 | 107.6\% | Adjustments | 37 | 53 | 43.2\% |
| 121 | 232 | 91.7\% | Share of Investments' Profit / Loss Accounted by Using The Equity Method | -12 | 2 | - |
| 183 | 399 | 118.0\% | Income From Government Incentives | 49 | 51 | 4.1\% |
| 3,083 | 3,490 | 13.2\% | EBIT | 151 | 95 | -37.1\% |
| 1,864 | 2,035 | 9.2\% | Depreciation | 497 | 531 | 6.8\% |
| 4,947 | 5,525 | 11.7\% | EBITDA | 648 | 626 | -3.4\% |
| 353 | 419 | 18.8\% | Adjusted Operating Lease Expenses ${ }^{1}$ | 105 | 102 | -2.1\% |
| 77 | 133 | 72.9\% | Adjusted Short term Lease Expenses (Wet-lease) ${ }^{2}$ | 17 | 51 | 206.7\% |
| 5,377 | 6,077 | 13.0\% | EBITDAR | 769 | 779 | 1.3\% |
| 29.2\% | 29.0\% | -0.2 pt | EBITDAR MARGIN | 17.7\% | 16.3\% | -1.3 pt |

[^2]
## $(2)$ TURKISH AIRLINES

A star alliance member $\stackrel{y}{2}_{2}^{4}$

| (mn USD) | 1Q'23 | \% in Total | 1Q'24 | \% in Total | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fuel | 1,477 | 35.0\% | 1,537 | 32.0\% | 4.1\% |
| Personnel | 726 | 17.2\% | 1,026 | 21.4\% | 41.3\% |
| Landing, Navigation \& Air Traffic | 362 | 8.6\% | 404 | 8.4\% | 11.6\% |
| Landing and navigation | 202 | 4.8\% | 219 | 4.6\% | 8.4\% |
| Air Traffic Control | 160 | 3.8\% | 185 | 3.9\% | 15.6\% |
| Sales \& Marketing | 315 | 7.5\% | 325 | 6.8\% | 3.2\% |
| Commissions and Incentives | 150 | 3.6\% | 157 | 3.3\% | 4.7\% |
| Reservation System | 82 | 1.9\% | 78 | 1.6\% | -4.9\% |
| Advertising | 35 | 0.8\% | 35 | 0.7\% | 0.0\% |
| Other | 48 | 1.1\% | 55 | 1.1\% | 14.6\% |
| Depreciation | 497 | 11.8\% | 531 | 11.1\% | 6.8\% |
| Ground Handling | 262 | 6.2\% | 304 | 6.3\% | 16.0\% |
| Aircraft Rent | 35 | 0.8\% | 97 | 2.0\% | 177.1\% |
| Operational Lease | 5 | 0.1\% | 5 | 0.1\% | 0.0\% |
| Wet Lease | 30 | 0.7\% | 92 | 1.9\% | 206.7\% |
| Passenger Services \& Catering | 186 | 4.4\% | 212 | 4.4\% | 14.0\% |
| Maintenance | 241 | 5.7\% | 256 | 5.3\% | 6.2\% |
| General Administration | 34 | 0.8\% | 25 | 0.5\% | -26.5\% |
| Other | 84 | 2.0\% | 80 | 1.7\% | -4.8\% |
| TOTAL | 4,219 | 100\% | 4,797 | 100\% | 13.7\% |
| Operating Cost per ASK (USc) | 8.15 | - | 8.21 | - | 0.6\% |
| Ex-fuel Operating Cost per ASK (USc) | 5.30 | - | 5.58 | - | 5.2\% |
| Fixed Costs | 1,100 | 26.1\% | 1,382 | 28.8\% | 25.6\% |

## $(2)$ tURKISH AIRLINES

| (mn USD) | 2019 | 2020 | 2021 | 2022 | 2023 | 1Q'23 | 1Q'24 | YoY <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenue | 13,229 | 6,734 | 10,686 | 18,426 | 20,942 | 4,353 | 4,769 | 10\% |
| Operating Expenses (-) | 12,644 | 7,264 | 9,411 | 15,710 | 18,269 | 4,219 | 4,797 | 14\% |
| of which Fuel | 3,873 | 1,638 | 2,756 | 6,467 | 6,232 | 1,477 | 1,537 | 4\% |
| of which Personnel | 2,067 | 1,097 | 1,298 | 2,140 | 3,256 | 726 | 1,026 | 41\% |
| of which Depreciation | 1,521 | 1,659 | 1,740 | 1,864 | 2,035 | 497 | 531 | 7\% |
| of which Rent | 311 | 244 | 197 | 157 | 263 | 35 | 97 | 177\% |
| Net Operating Profit / Loss | 585 | -530 | 1,275 | 2,716 | 2,673 | 134 | -28 | - |
| Other Operating Income | 355 | 330 | 174 | 145 | 509 | 106 | 111 | 5\% |
| Other Operating Expenses (-) | 64 | 55 | 35 | 82 | 323 | 126 | 41 | -67\% |
| Profit / Loss From Main Operations | 876 | -255 | 1,414 | 2,779 | 2,859 | 114 | 42 | -63\% |
| Income From Investment Activities (Net) | 89 | 179 | 200 | 293 | 868 | 139 | 308 | 122\% |
| Share of Investments' Profit / Loss | 82 | -87 | 75 | 121 | 232 | -12 | 2 | - |
| Financial Income | 139 | 72 | 101 | 378 | 611 | 357 | 195 | -45\% |
| Financial Expense (-) | 310 | 835 | 767 | 632 | 931 | 322 | 379 | 18\% |
| Monetary Gain | - | - | - | - | 2 | - | - | - |
| Profit Before Tax | 876 | -926 | 1,023 | 2,939 | 3,641 | 276 | 168 | -39\% |
| Tax (-) | 88 | -90 | 64 | 214 | -2,380 | 43 | -58 | - |
| Current Tax Expense | - | - | -28 | -35 | -66 | -4 | - | - |
| Deferred Tax Income | -88 | 90 | -36 | -179 | 2,446 | -39 | 58 | - |
| Net Profit | 788 | -836 | 959 | 2,725 | 6,021 | 233 | 226 | -3\% |

## 2 tURKISH AIRLINES

| Assets (mn USD) | 2019 | 2020 | 2021 | 2022 | 2023 | 31.03.2024 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Eqv. \& Short-Term Financial Investments | 2,475 | 1,829 | 2,682 | 4,701 | 6,027 | 5,666 |
| Trade Receivables | 540 | 637 | 925 | 995 | 856 | 990 |
| Pre-delivery Payment (PDP) Receivables | 778 | 731 | 546 | 511 | 305 | 318 |
| Other Current Assets | 977 | 981 | 785 | 1,018 | 1,407 | 1,561 |
| Total Current Assets | 4,770 | 4,178 | 4,938 | 7,225 | 8,595 | 8,535 |
| Net Fixed Assets ${ }^{1}$ | 3,643 | 4,145 | 4,364 | 4,723 | 6,118 | 6,272 |
| of which Aircraft and Engines ${ }^{2}$ | 1,493 | 1,859 | 2,041 | 2,351 | 3,678 | 3,785 |
| Rights of Use of Assets | 13,618 | 14,777 | 15,110 | 16,577 | 16,928 | 17,056 |
| Pre-delivery Payment (PDP) Receivables | 761 | 515 | 279 | 291 | 501 | 452 |
| Other Non-Current Assets | 15,550 | 16,692 | 16,956 | 18,705 | 20,457 | 20,854 |
| Total Non-Current Assets | 19,954 | 21,352 | 21,599 | 23,719 | 27,076 | 27,578 |
| Total Assets | 24,724 | 25,530 | 26,537 | 30,944 | 35,671 | 36,113 |
| Liabilities (mn USD) | 2019 | 2020 | 2021 | 2022 | 2023 | 31.03.2024 |
| Lease Obligations | 9,919 | 11,307 | 10,244 | 10,766 | 11,812 | 11,613 |
| Bank Borrowings | 3,453 | 5,394 | 4,659 | 3,273 | 2,435 | 1,726 |
| Passenger Flight Liabilities | 1,032 | 580 | 1,216 | 2,291 | 2,656 | 3,445 |
| Accounts Payable | 1,130 | 861 | 891 | 1,200 | 1,291 | 1,358 |
| Other Liabilities | 2,326 | 2,005 | 2,690 | 3,672 | 1,914 | 1,969 |
| Total Liabilities | 17,860 | 20,147 | 19,700 | 21,202 | 20,108 | 20,111 |
| Total Shareholders Equity | 6,864 | 5,383 | 6,837 | 9,742 | 15,563 | 16,002 |
| of which Issued Capital | 1,597 | 1,597 | 1,597 | 1,597 | 1,597 | 1,597 |
| of which Retained Earnings | 4,463 | 5,246 | 4,406 | 5,405 | 8,097 | 14,118 |
| of which Differences from Currency Translation | -184 | -201 | -275 | -294 | -221 | -227 |
| of which Net Profit for the Period | 788 | -836 | 959 | 2,725 | 6,021 | 226 |
| Total Liabilities \& Shareholders Equity | 24,724 | 25,530 | 26,537 | 30,944 | 35,671 | 36,113 |

(2) TURKISH AIRLINES
${ }^{1}$ Investment Property is included.
TURKISH AIRLINES $\quad{ }^{2}$ Before 2019 values include leases. After 2019 values show only unencumbered aircraft \& engine values.
A star alliance member $\stackrel{y}{2}_{4}^{4}$

## Subsidiaries \& Affiliates

| 31.03.2024 | Field of Activity | Revenue (mn USD) | Number of Personnel | Partnership Structure |
| :---: | :---: | :---: | :---: | :---: |
| Turkish Airlines (Türk Hava Yolları A.O.) ${ }^{12}$ | Transportation | 4,769 | 33,350 | 49.1\% Türkiye Wealth Fund - 50.9\% Open to Public |
| 1 Turkish Technic Inc. | MRO | - | 10,580 | 100\% Turkish Airlines |
| 2 Turkish Airlines Technology Inc. | IT | - | 1,484 | 100\% Turkish Airlines |
| 3 Turkish Flight Training and Airport Operations Inc. | Flight Trainings \& Airport Operations | - | 156 | 100\% Turkish Airlines |
| 4 AJet Hava Taşımacılı̆̆ı A.Ş. | Transportation | - | 1,649 | 100\% Turkish Airlines |
| 5 Turkish Airlines Air Cargo Transport Inc. | Cargo | - | 13 | 100\% Turkish Airlines |
| 6 Turkish Support Services Inc. | Support Services | - | 10,235 | 100\% Turkish Airlines |
| 7 Turkish Airlines Financial Technologies Inc. | Payment Systems | - | 5 | 100\% Turkish Airlines |
| 8 Turkish Cabin Interior Systems Inc. | Cabin Interior | - | 519 | 80.1\% Turkish Airlines \& Turkish Technic - 17\% TUSAS - 2.9\% HAVELSAN |
| 9 Turkish Fuel Services Inc. | Fuel | 797 | 121 | 25\% Turkish Airlines - 25\% Taya - 25\% Demiroren 25\% Zirve |
| 10 Sun Express Aviation Inc. | Transportation | 226 | 4,082 | 50\% Turkish Airlines - 50\% Lufthansa |
| 11 Turkish Opet Aviation Fuels Inc. | Fuel | 145 | 550 | 50\% Turkish Airlines - 50\% Opet |
| 12 Turkish Ground Services Inc. | Ground Services | 148 | 18,079 | 50\% Turkish Airlines - 50\% Havas |
| 13 Turkish Do\&Co Catering Services Inc. | Catering | 122 | 5,978 | 50\% Turkish Airlines - 50\% Do\&Co |
| 14 Pratt\&Whitney Turkish Engine Center Co. Ltd. | MRO | 110 | 505 | 51\% P\&W - 49\% Turkish Technic |
| 15 We World Express Limited | Cargo | 17 | 63 | 45\% Turkish Airlines - 45\% ZTO-10\% Pal Air |
| 16 Goodrich Turkish Technic Service Center Co. Ltd. | MRO | 11 | 74 | 60\% Collins Aerospace - 40\% Turkish Technic |
| 17 Air Albania SHPK | Transportation | - | 167 | 49\% Turkish Airlines - 41\% MDN Inv. - 10\% Albcontrol |
|  | Total |  | 87,610 |  |

$(2$ tURKISH AIRLINES

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[^0]:    2 TURKISH AIRLINES ${ }^{1}$ Detour (Circuity): Increase in the flight distance compared to a non-stop flight. ${ }^{2}$ Includes meaningful city pairs with maximum $40 \%$ detour (detour factor <1.4)

[^1]:    ASK: Available Seat Kilometers

[^2]:    Notes: - For 1Q'24, Turkish Technic's contribution to EBITDAR through consolidation is 144 mn USD (1Q'23: 107 mn USD). For 1Q'24, adjustments for heavy maintenance of operational lease expenses is 97 mn USD (1Q'23: 100 mn USD).

