## 3Q'22 RESULTS SUMMARY


(2) TURKISH AIRLINES

A star alliance member $\hat{\mathrm{k}} \hat{H}^{\mathrm{H}}$

## Key Financial Data

| 3Q'19 | 3Q'22 | Change | (USD mn) | 9M'19 | 9M'22 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,999 | 6,068 | $51.7 \%$ | Total Revenues | 9,948 | 13,654 | $37.3 \%$ |
| 3,488 | 5,083 | $45.7 \%$ | Passenger Revenue | 8,459 | 10,448 | $23.5 \%$ |
| 418 | 877 | $109.8 \%$ | Cargo Revenue | 1,217 | 2,921 | $140.0 \%$ |
| 78 | 101 | $29.5 \%$ | Technic Revenue | 228 | 265 | $16.2 \%$ |
| 641 | 1,437 | $124.2 \%$ | Net Operating Profit / Loss | 448 | 2,101 | $369.0 \%$ |
| 675 | 1,408 | $108.6 \%$ | Profit From Main Operations | 540 | 2,101 | $289.1 \%$ |
| 655 | 1,515 | $131.3 \%$ | Net Income | 452 | 2,252 | $398.2 \%$ |
| $16.4 \%$ | $25.0 \%$ | 8.6 pt | Net Income Margin | $4.5 \%$ | $16.5 \%$ | 11.9 pt |
| 1,295 | 2,139 | $65.2 \%$ | EBITDAR | 2,214 | 3,982 | $79.8 \%$ |
| $32.4 \%$ | $35.3 \%$ | 2.9 pt | EBITDAR Margin | $22.3 \%$ | $29.2 \%$ | 6.9 pt |
|  |  |  |  |  |  |  |
| 51,858 | 60,295 | $16.3 \%$ | ASK (Million) | 140,625 | 150,925 | $7.3 \%$ |
| 6.73 | 8.93 | $32.7 \%$ | RASK2 (incl. ACTK)* | 6.11 | 7.84 | $28.3 \%$ |
| 8.04 | 9.82 | $22.1 \%$ | Revenue Yield (R/Y) (Usc) | 7.39 | 8.68 | $17.5 \%$ |
| 21,304 | 22,991 | $7.9 \%$ | Passengers Carried (‘000) | 56,416 | 53,898 | $-4.5 \%$ |
| $83.6 \%$ | $85.9 \%$ | 2.3 pt | L/F (\%) | $81.4 \%$ | $79.7 \%$ | -1.7 pt |

*RASK2: Total Passenger and Cargo Revenue / ASK2 ${ }^{1}$
${ }^{1}$ ASK value is adjusted by ACTK in order to include cargo operations as it has a reasonable share in our total cost base

## $(2)$ TURKISH AIRLINES

## Revenue Development


(2) TURKISH AIRLINES

A Star alliance member ${\underset{2}{2}}_{\substack{2}}^{\sim}$

Unit Revenue Development


[^0]
## Regional Unit Revenue Change in USD (2022 / 2019)



A star alliance member ${ }^{4}$ Passenger RASK: Total Passenger Revenue / ASK

## Profit From Main Operations Bridge


(2) TURKISH AIRLINES

## Operational Expense Breakdown

| 3Q'19 | 3Q'22 | Change | (mn USD) | 9M'19 | 9M'22 | Change | \% of Total Costs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,063 | 2,107 | 98.2\% | Fuel | 2,899 | 4,886 | 68.5\% | 42\% |
| 553 | 578 | 4.5\% | Personnel | 1,594 | 1,476 | -7.4\% | 13\% |
| 479 | 519 | 8.4\% | Aircraft Ownership ${ }^{1}$ | 1,374 | 1,491 | 8.5\% | 13\% |
| 323 | 356 | 10.2\% | Airports \& Air Navigation | 871 | 931 | 6.9\% | 8\% |
| 283 | 263 | -7.1\% | Sales \& Marketing | 858 | 762 | -11.2\% | 7\% |
| 219 | 299 | 36.5\% | Ground Handling | 610 | 698 | 14.4\% | 6\% |
| 174 | 187 | 7.5\% | Passenger Services \& Catering | 472 | 433 | -8.3\% | 4\% |
| 177 | 222 | 25.4\% | Maintenance | 561 | 589 | 5.0\% | 5\% |
| 87 | 100 | 14.9\% | Other | 261 | 287 | 10.0\% | 2\% |
| 3,358 | 4,631 | 37.9\% | TOTAL | 9,500 | 11,553 | 21.6\% | 100\% |

${ }^{1}$ Includes Depreciation and Aircraft Rent expenses.

## 2 tURKISH AIRLINES

| 3Q'19 | 3Q'22 | Change | (USc) | 9M'19 | 9M'22 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.05 | 3.49 | $70.5 \%$ | Fuel | 2.06 | 3.24 | $57.0 \%$ |
| 1.07 | 0.96 | $-10.1 \%$ | Personnel | 1.13 | 0.98 | $-13.7 \%$ |
| 0.92 | 0.86 | $-6.8 \%$ | Aircraft Ownership ${ }^{1}$ | 0.98 | 0.99 | $1.1 \%$ |
| 0.62 | 0.59 | $-5.2 \%$ | Airports \& Air Navigation | 0.62 | 0.62 | $-0.4 \%$ |
| 0.55 | 0.44 | $-20.1 \%$ | Sales \& Marketing | 0.61 | 0.50 | $-17.3 \%$ |
| 0.42 | 0.50 | $17.4 \%$ | Ground Handling | 0.43 | 0.46 | $6.6 \%$ |
| 0.34 | 0.31 | $-7.6 \%$ | Passenger Services \& Catering | 0.34 | 0.29 | $-14.5 \%$ |
| 0.34 | 0.37 | $7.9 \%$ | Maintenance | 0.40 | 0.39 | $-2.2 \%$ |
| 0.17 | 0.17 | $-1.1 \%$ | Other | 0.19 | 0.19 | $2.5 \%$ |
| 6.48 | 7.68 | $18.6 \%$ | CASK | 6.76 | 7.65 | $13.3 \%$ |
| 4.43 | 4.19 | $-5.4 \%$ | Ex-Fuel CASK |  | 4.69 | 4.42 |
|  |  |  |  |  | $-5.9 \%$ |  |
| 5.79 | 6.94 | $19.9 \%$ | CASK2 (incl. ACTK) |  |  |  |
| 3.95 | 3.78 | $-4.4 \%$ | Ex-Fuel CASK2(incl. ACTK) |  |  |  |

[^1]
## 2 TURKISH AIRLINES

## Selected KPI's

| 3Q'19 | 3Q'22 | Change |  | 9M'19 | 9M'22 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 704 | 1,263 | $79.5 \%$ | Fuel Price (Usd/ton) | 700 | 1,154 | $65.0 \%$ |
| 3.25 | 3.12 | $-4.0 \%$ | Fuel Consumption (It) per 100 ASK2 | 3.27 | 3.10 | $-5.1 \%$ |
| 1,172 | 1,161 | $-1.0 \%$ | Aircraft Ownership Cost per BH | 1,223 | 1,323 | $8.2 \%$ |
| 433 | 497 | $14.6 \%$ | Maintenance Cost per BH | 499 | 523 | $4.7 \%$ |
| 1,615 | 2,211 | $36.9 \%$ | Handling Cost per Landing | 1,645 | 2,053 | $24.7 \%$ |
| 1,263 | 1,255 | $-0.6 \%$ | Airports \& Air Navigation Cost per km Flown | 1,255 | 1,298 | $3.4 \%$ |
| 8.17 | 8.13 | $-0.4 \%$ | Passenger Services \& Catering Cost per Pax | 8.37 | 8.03 | $-4.0 \%$ |
| $7.1 \%$ | $4.3 \%$ | -2.7 pt | Sales \& Marketing Cost / Total Revenue | $8.6 \%$ | $5.6 \%$ | -3.0 pt |

${ }^{1}$ ASK value is adjusted by ACTK in order to include cargo operations as it has a reasonable share in our total cost base.

## $(2)$ tURKISH AIRLINES

## 9M'22 RESULTS


(2) TURKISH AIRLINES

A star alliance member $\hat{\mathrm{k}} \hat{\mathrm{H}}$,

Aviation Sector
Turkish Market Growth (mn passengers)


Source: General Directorate of State Airports Authority (DHMI) - October 2022 (*)Adjusted for double count on Domestic Pax

(2) TURKISH AIRLINES

A star alliance member $\overrightarrow{y y}_{4}^{4}$ ? $\quad$ Source: IATA

Turkish Airlines ranks \#1 in the world by destination countries.



576 total destinations (including offline*)

## 2 tURKISH AIRLINES

Note:
The size of the bubbles represent the number of weekly frequencies
a star alliance member ${ }_{2}^{4} \geqslant$ The boxes show the number of destinations in the corresponding region. *Offline destinations: Including Codeshare agreements.

## Highest Connectivity

Turkish Airlines flies to 288 international destinations in 129 countries ${ }^{1}$

Providing 42.6 thousand
connection options ${ }^{2}$ As of 31.10.2022. ${ }^{2}$ O\&D detour factor $<1$

## New Destinations in 2021-2022

Americas: Seattle, Newark, Dallas, Vancouver
Europe: Tivat, Bergamo, Rize-Artvin Middle East: Kirkuk
Africa: Juba, Luanda
Far East \& Asia: Cebu, Bukhara, Turkistan, Fergana, Urgench, Aktau, Urmia

## Future Routes

Americas: Detroit, Denver, Orlando, Santiago, Rio de Janerio
Europe: Krakow, Nantes, Palermo,
Newcastle, Bergen, Iasi, Timisoara
Middle East: Abha, Salalah, Turkmenbashi Africa: Aswan, Hargeisa, Port Sudan, Brazzaville, Monrovia
Far East \& Asia: Sydney, Phnom Penh, Atyrau, Osaka

## Passenger Traffic and Breakdown

Number of Passengers (mn)


Int'I Passenger Breakdown by Geography


12 tURKISH AIRLINES

Passenger Capacity and Load Factor


Passenger Breakdown by Transfer Type


Note: Int'I to int'I transfer passengers' share in total international passengers is $48 \%$.

Revenue Breakdown (9M’22)

Revenues (mn USD)


Revenue by Geography


Note: Includes total passenger and cargo revenue

Revenue by Business Type


Revenue by Point of Sale


Note: Includes only scheduled passenger revenue
$(2)$ TURKISH AIRLINES
A star alliance member $\stackrel{y}{2}_{2}^{4}$

## Operating Efficiency



Includes Turkish Airlines Technology, Turkish Flight Training and Airport Operations Inc. and Cornea Inc.


## $(2)$ tURKISH AIRLINES

## Leverage and Operational Profitability

$\Delta \sim$
Avg. EBITDAR Margin (2017-2021): 28\%


## Net Debt ${ }^{1}$ to EBITDA



2 tURKISH AIRLINES
${ }^{1}$ Net Debt=Total Debt - (Cash \& Cash eq. + Short-term Financial Investments + Short-term PDP Receivables + Restricted Cash)

Fleet
حیN

| 30.09.2022 | Type | Total | Owned | Financial Lease | Opr./Wet Lease | Seat Capacity ('000) | Average Fleet Age |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wide Body | A330-200 | 13 | 5 |  | 8 | 3.5 | 14.6 |
|  | A330-300 | 37 | 1 | 28 | 8 | 10.8 | 8.7 |
|  | B777-3ER | 33 | 5 | 22 | 6 | 11.7 | 8.9 |
|  | A350-900 | 11 |  | 11 |  | 3.6 | 0.9 |
|  | B787-9 | 15 |  | 15 |  | 4.5 | 2.7 |
|  | Total | 109 | 11 | 76 | 22 | 34.0 | 7.8 |
| Narrow Body | B737-900ER | 15 |  | 15 |  | 2.4 | 9.3 |
|  | B737-9 MAX | 5 |  | 5 |  | 0.8 | 1.6 |
|  | B737-800 | 80 | 32 | 24 | 24 | 13.6 | 12.0 |
|  | B737-8 MAX | 27 |  | 20 | 7 | 4.3 | 2.0 |
|  | A321 NEO | 35 |  | 26 | 9 | 6.4 | 2.2 |
|  | A320 NEO | 3 |  |  | 3 | 0.6 | 0.0 |
|  | A319-100 | 6 | 1 | 5 |  | 0.8 | 11.4 |
|  | A320-200 | 11 | 11 |  |  | 1.7 | 14.5 |
|  | A321-200 | 66 | 28 | 34 | 4 | 12.1 | 10.1 |
|  | B737-800 WL | 12 | 6 |  | 6 | 2.3 | 18.5 |
|  | Total | 260 | 78 | 129 | 53 | 44.9 | 9.1 |
| Cargo | A330-200F | 10 | 2 | 8 |  |  | 8.9 |
|  | B777F | 8 |  | 8 |  |  | 3.7 |
|  | Wet Lease | 3 |  |  | 3 |  | 27.5 |
|  | Total | 21 | 2 | 16 | 3 |  | 9.6 |
|  | Grand Total | 390 | 91 | 221 | 78 | 78.9 | 8.7 |

New Entries in the first 9 months of 2022

- 8 B737-8 MAX
- 4 A321-NEO
- 3 A320-NEO

TURKISH AIRLINES

- 6 A350-900


## Turkish Cargo



Turkish Cargo flies to 132 countries / 355 destinations with 21 freighters and 369 passenger aircraft.

In August 2022, Turkish Cargo ranked $4^{\text {th }}$ among the top 20 air cargo carriers in the world according to IATA.

In February 2022, Turkish Cargo combined all of the cargo operations in its highly technological new hub, Smartist, one of the largest air cargo facilities in the world.

## (2) TURKISH AIRLINES

SmartIST is the biggest Cargo Terminal in Europe and the $3^{\text {rd }}$ biggest in the World


AnadoluJet grew its international operations by 57 pp since 2019

|  | 2019 | 3Q'21 | 3Q'22 |
| :---: | :---: | :---: | :---: |
| Number of Aircraft | 57 | 64 | 63 |
| Number of Routes | 129 | 158 | 166 |
| International Capacity Share ${ }^{1}$ (\%) | 13.5\% | 56.8\% | $\frac{\square}{70.9 \%}$ |
| Int'I Market Share in Hub (Ist. SAW Airport) | 18\% | 24\% | 21\% |
| Number of Passenger (mn) | 14.5 | 5.2 | 5.2 |
| Capacity ${ }^{1}$ | 11.2 | 6.2 | 6.8 |
| Load Factor | 87.2\% | 79.2\% | 89.0\% |
| Ex-Fuel CASK ${ }^{2}$ (USc) | 2.11 | 2.17 | 2.21 |

## ANADOLUJET

In 2022, AnadoluJet is expected to operate with 63 aircraft in 177 routes.

70\% of AnadoluJet's international destinations is in Europe and 30\% in the Middle East.

## AnadoluJet is targeting to:

Drive down unit costs further with 17 new generation aircraft additions in 2022.

Increase penetration to high growth leisure markets through direct international flights.

Capture ethnic travel segment from Europe, Middle East and Turkic Republics to Türkiye.

Reach price sensitive customers.
Extract ancillary revenue potential by merchandising and bundling.

Increase utilization through more point-to-point exposure.

## $(2)$ tURKISH AIRLINES



Hedging Currency Risk (9M'22)

## Revenue by Currency



Expenses by Currency

2) TURKISH AIRLINES ${ }^{\left({ }^{(1)}\right.}$ Currencies that have $85 \%$ correlation with USD and EUR considered as USD and EUR correlated respectively.


Effect of Hedging on the Fuel Price


- Descending layered hedging strategy
- Crude oil based swaps and options
- Maximum of $60 \%$ for the following month is hedged using derivative instruments depending on the market conditions.


## Aircraft Financing and Debt Management

## |ill

As of 30.09.2022
Total Financial Lease Liabilities ${ }^{(1)}: 8.6$ bn USD Operating Leases ${ }^{(1)}: 1.8$ bn USD

5 Year Maturity Profile ${ }^{(2)}$ (USD mn)


Weighted Average Interest Rate ${ }^{(3)}$ : 2.57\%

## Currency Breakdown of Financial Lease Liabilities




## Sustainability



390 aircraft in the third
quarter of 2022

8.7 Average Fleet Age


Sustainable Aviation Fuel Use

Bio-fuel Related Research and Development Investments

World Finance 2022 Sustainability Award

You can find our Sustainability Reports in the Investor Relations homepage.


Voluntary participation in the performance evaluations of international indices and sustainability rating agencies:
(I) borsa istanbul

+ NCDP

MSCI
sustainalytics SUSTAINABILITY


Global SAF Decleration Signatory


## 2 tURKISH AIRLINES

EBITDAR Calculation

| 3Q'19 | 3Q'22 | Change | EBITDAR (mn USD) | 9M'19 | 9M'22 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,999 | 6,068 | 51.7\% | Sales Revenue | 9,948 | 13,654 | 37.3\% |
| 2,917 | 4,198 | 43.9\% | Cost of Sales (-) | 8,174 | 10,335 | 26.4\% |
| 1,082 | 1,870 | 72.8\% | GROSS PROFIT / (LOSS) | 1,774 | 3,319 | 87.1\% |
| 77 | 86 | 11.7\% | General Administrative Expenses (-) | 222 | 220 | -0.9\% |
| 364 | 347 | -4.7\% | Marketing and Sales Expenses (-) | 1,104 | 998 | -9.6\% |
| 641 | 1,437 | 124.2\% | NET OPERATING PROFIT / (LOSS) | 448 | 2,101 | 369.0\% |
| 46 | 20 | -56.5\% | Other Operating Income | 142 | 92 | -35.2\% |
| 12 | 49 | 308.3\% | Other Operating Expense (-) | 50 | 92 | 84.0\% |
| 675 | 1,408 | 108.6\% | Profit / (Loss) from Main Operations | 540 | 2,101 | 289.1\% |
| 102 | 131 | 28.4\% | Adjustments | 154 | 210 | 36.4\% |
| 72 | 94 | 30.6\% | Share of Investments' Profit / Loss Accounted by Using The Equity Method | 80 | 104 | 30.0\% |
| 30 | 37 | 23.3\% | Income From Government Incentives | 74 | 106 | 43.2\% |
| 777 | 1,539 | 98.1\% | EBIT | 694 | 2,311 | 233.0\% |
| 387 | 474 | 22.5\% | Depreciation | 1,123 | 1,373 | 22.3\% |
| 1,164 | 2,013 | 72.9\% | EBITDA | 1,817 | 3,684 | 102.8\% |
| 86 | 104 | 20.9\% | Adjusted Operating Lease Expenses ${ }^{1}$ | 275 | 239 | -13.2\% |
| 45 | 23 | -50.0\% | Adjusted Short term Lease Expenses (Wet-lease) ${ }^{2}$ | 122 | 59 | -51.8\% |
| 1,295 | 2,139 | 65.2\% | EBITDAR | 2,214 | 3,982 | 79.8\% |
| 32.4\% | 35.3\% | 2.87 pt | EBITDAR MARGIN | 22.3\% | 29.2\% | 6.90 pt |

Notes: - For 3Q'22 Turkish Technic's contribution to EBITDAR through consolidation is 101 mn USD, compared to 78 mn in 3Q'19.
TURKISH AIRLINES
A star alliance member ${ }_{2}^{4}$ Adjusted for $\mathrm{A} / \mathrm{C}$ heavy maintenance

Operational Expense Breakdown

| (mn USD) | 9M'19 | \% in Total | 9M'22 | \% in Total | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fuel | 2,899 | 30.5\% | 4,886 | 42.3\% | 68.5\% |
| Personnel | 1,594 | 16.8\% | 1,476 | 12.8\% | -7.4\% |
| Landing, Navigation \& Air Traffic | 871 | 9.2\% | 931 | 8.1\% | 6.9\% |
| Landing and navigation | 457 | 4.8\% | 482 | 4.2\% | 5.5\% |
| Air Traffic Control | 414 | 4.4\% | 449 | 3.9\% | 8.5\% |
| Sales \& Marketing | 858 | 9.0\% | 762 | 6.6\% | -11.2\% |
| Commissions and Incentives | 398 | 4.2\% | 365 | 3.2\% | -8.3\% |
| Reservation System | 217 | 2.3\% | 225 | 1.9\% | 3.7\% |
| Advertising | 124 | 1.3\% | 73 | 0.6\% | -41.1\% |
| Other | 119 | 1.3\% | 99 | 0.9\% | -16.8\% |
| Depreciation | 1,123 | 11.8\% | 1,373 | 11.9\% | 22.3\% |
| Ground Handling | 610 | 6.4\% | 698 | 6.0\% | 14.4\% |
| Aircraft Rent | 251 | 2.6\% | 118 | 1.0\% | -53.0\% |
| Operational Lease | 29 | 0.3\% | 11 | 0.1\% | -62.1\% |
| Wet Lease | 222 | 2.3\% | 107 | 0.9\% | -51.8\% |
| Passenger Services \& Catering | 472 | 5.0\% | 433 | 3.7\% | -8.3\% |
| Maintenance | 561 | 5.9\% | 589 | 5.1\% | 5.0\% |
| General Administration | 83 | 0.9\% | 89 | 0.8\% | 7.2\% |
| Other | 178 | 1.9\% | 198 | 1.7\% | 11.2\% |
| TOTAL | 9,500 | 100\% | 11,553 | 100\% | 21.6\% |
| Operating Cost per ASK (USc) | 6.76 | - | 7.65 | - | 13.3\% |
| Ex-fuel Operating Cost per ASK (USc) | 4.69 | - | 4.42 | - | -5.9\% |
| Fixed Costs | 2,703 | 28.5\% | 2,598 | 22.5\% | -3.9\% |

## $(2)$ tURKISH AIRLINES

| (mn USD) | 2017 | 2018 | 2019 | 2020 | 2021 | 9M'19 | 9M'22 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenue | 10,958 | 12,855 | 13,229 | 6,734 | 10,686 | 9,948 | 13,654 | 37\% |
| Operating Expenses (-) | 10,164 | 11,686 | 12,644 | 7,264 | 9,411 | 9,500 | 11,553 | 22\% |
| of which Fuel | 2,866 | 3,768 | 3,873 | 1,638 | 2,756 | 2,899 | 4,886 | 69\% |
| of which Personnel | 1,761 | 1,772 | 2,067 | 1,097 | 1,298 | 1,594 | 1,476 | -7\% |
| of which Depreciation | 1,066 | 1,087 | 1,521 | 1,659 | 1,740 | 1,123 | 1,373 | 22\% |
| of which Rent | 527 | 595 | 311 | 244 | 197 | 251 | 118 | -53\% |
| Net Operating Profit / Loss | 794 | 1,169 | 585 | -530 | 1,275 | 448 | 2,101 | 369\% |
| Income From Other Operations | 264 | 165 | 355 | 330 | 174 | 142 | 92 | -35\% |
| Expense From Other Operations (-) | 36 | 143 | 64 | 55 | 35 | 50 | 92 | 84\% |
| Profit / Loss From Main Operations | 1,022 | 1,191 | 876 | -255 | 1,414 | 540 | 2,101 | 289\% |
| Income From Investment Activities (Net) | 177 | 99 | 89 | 179 | 200 | 37 | 167 | 351\% |
| Share of Investments' Profit / Loss | 102 | 123 | 82 | -87 | 75 | 80 | 104 | 30\% |
| Financial Income | 56 | 129 | 139 | 72 | 101 | 55 | 401 | 629\% |
| Financial Expense (-) | 1,078 | 588 | 310 | 835 | 767 | 230 | 299 | 30\% |
| Profit Before Tax | 279 | 954 | 876 | -926 | 1,023 | 482 | 2,474 | 413\% |
| Tax (-) | 56 | 201 | 88 | -90 | 64 | 30 | 222 | 640\% |
| Net Profit | 223 | 753 | 788 | -836 | 959 | 452 | 2,252 | 398\% |

## $(2)$ tURKISH AIRLINES

| Assets (mn USD) | 2017 | 2018 | 2019 | 2020 | 2021 | 30.09.2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Equivalents | 2,086 | 2,155 | 2,475 | 1,829 | 2,682 | 4,492 |
| Trade Receivables | 592 | 570 | 540 | 637 | 925 | 1,152 |
| Pre-delivery Payment (PDP) Receivables | 117 | 809 | 778 | 731 | 546 | 546 |
| Other Current Assets | 836 | 971 | 977 | 981 | 785 | 1,175 |
| Total Current Assets | 3,631 | 4,505 | 4,770 | 4,178 | 4,938 | 7,365 |
| Net Fixed Assets | 13,002 | 13,918 | 3,643 | 4,145 | 4,364 | 4,560 |
| of which Aircraft and Engines* | 11,683 | 12,127 | 1,493 | 1,859 | 2,041 | 2,208 |
| Rights of Use of Assets | - | - | 13,618 | 14,777 | 15,110 | 16,286 |
| Pre-delivery Payment (PDP) Receivables | 247 | 505 | 761 | 515 | 279 | 301 |
| Other Non-Current Assets | 1,317 | 1,804 | 15,550 | 16,692 | 16,956 | 18,244 |
| Total Non-Current Assets | 14,566 | 16,227 | 19,954 | 21,352 | 21,599 | 23,105 |
| Total Assets | 18,197 | 20,732 | 24,724 | 25,530 | 26,537 | 30,470 |
|  |  |  |  |  |  |  |
| Liabilities (mn USD) | 2017 | 2018 | 2019 | 2020 | 2021 | 30.09.2022 |
| Lease Obligations | 8,322 | 9,509 | 9,919 | 11,307 | 10,244 | 9,934 |
| Bank Borrowings | 744 | 1,099 | 3,453 | 5,394 | 4,659 | 3,383 |
| Passenger Flight Liabilities | 1,000 | 1,002 | 1,032 | 580 | 1,216 | 2,297 |
| Accounts Payable | 855 | 1,022 | 1,130 | 861 | 891 | 1,235 |
| Other Liabilities | 1,930 | 2,155 | 2,326 | 2,005 | 2,690 | 3,779 |
| Total Liabilities | 12,851 | 14,787 | 17,860 | 20,147 | 19,700 | 20,628 |
| Total Shareholders Equity | 5,346 | 5,945 | 6,864 | 5,383 | 6,837 | 9,842 |
| of which Issued Capital | 1,597 | 1,597 | 1,597 | 1,597 | 1,597 | 1,597 |
| of which Retained Earnings | 3,551 | 3,760 | 4,463 | 5,246 | 4,406 | 5,353 |
| of which Differences from Currency Translation | -108 | -160 | -184 | -201 | -275 | -305 |
| of which Net Profit for the Period | 223 | 753 | 788 | -836 | 959 | 2,252 |
| Total Liabilities \& Shareholders Equity | 18,197 | 20,732 | 24,724 | 25,530 | 26,537 | 30,470 |

(2) TURKISH AIRLINES * Before 2019 values include leases. After 2019 values show only unencumbered aircraft \& engine values.

## Subsidiaries \& Affiliates

|  | Turkish Airlines |
| :---: | :---: |
| 2 | Turkish Technic Inc. |
|  | Turkish Airlines Technology Inc. |
| 4 | Turkish Flight Training and Airport Operations Inc. |
| 5 | Turkish Airlines International Investment and Transport Inc. |
| 6 | THY Air Cargo Transport Inc. |
| 7 | Turkish Fuel Services Inc. |
| 8 | Sun Express Aviation Inc. |
| 9 | Turkish Opet Aviation Fuels Inc. |
|  | Turkish Ground Services Inc. |
|  | Pratt\&Whitney Turkish Engine Center Co. Ltd. |
| 12 | Turkish Do\&Co Catering Services Inc. |
|  | We World Express Limited |
|  | Goodrich Turkish Technic Service Center Co. Ltd. |
|  | TSI Aviation Seats Inc. |
|  | Turkish Cabin Interior Systems Inc. |
|  | Air Albania SHPK |
|  | Cornea Aviation Systems Industry and Commerce Inc. |
|  | Tax Refund and Intermediation Inc. |
|  | TURKISH AIRLINES <br> A STAR ALLIANCE MEMBER <br> * Revenue of $100 \%$ consolidated subsidiaries are included. <br> ** THY A.O. Personnel |

Partnership Structure
\%49 Turkey Wealth Fund - \%51 Open to Public \%100 THY \%100 THY \%100 THY \%100 THY \%100 THY
\%25 THY - \%25 Taya - \%25 Demirören - \%25 Zirve \%50 THY - \%50 Lufthansa \%50 THY - \% 50 Opet \%50 THY - \%50 Havaş \%51 PW - \%49 THY Teknik \%50 THY - \%50 Do\&Co \%45 THY - \%45 ZTO - \%10 Pal Air \%60 Collins Aerospace - \%40 THY Teknik \%50 THY \& THY Teknik - \%50 Kibar Holding \%50 THY \& THY Teknik - \% 50 TAI \%49 THY - \% 41MDN Investment - \%10 Albcontrol \%80 THY Teknik \%20 Havelsan
\%30 THY - \%45 Maslak Oto - \%25 VK Holding

* Revenue of $100 \%$ consolidated subsidiaries are included. ${ }^{* *}$ THY A.O. Personne


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INVESTOR RELATIONS

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[^0]:    a star alliance member r ${ }^{\text {a }}$ assenger RASK: Total Passenger Revenue / ASK Revenue Yield (R/Y) Total Passenger Revenue / RPK

[^1]:    ${ }^{1}$ includes Depreciation and Aircraft Rent expenses.
    ${ }^{2}$ ASK value is adjusted by ACTK in order to include cargo operations as it has a reasonable share in our total cost base.

