

TURKISH AIRLINES

1Q'17 Results Summary



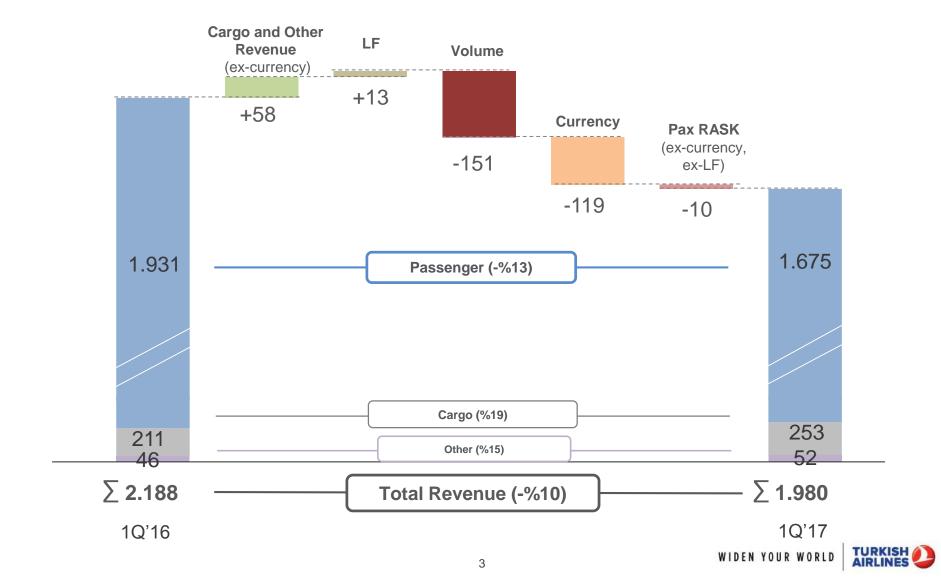


Key Financial Data

2015	2016	Change	(USD mn)	1Q'16	1Q'17	Change
10,522	9,792	-6.9%	Revenue	2,188	1,980	-9.5%
9,368	8,590	-8.3%	Passenger Revenue	1,931	1,675	-13.3%
935	996	6.5%	Cargo Revenue	211	253	19.9%
682	-350	-	Net Operating Profit / Loss	-280	-209	-
895	-291	-	Profit / Loss From Main Operations	-214	-172	-
1,069	-77	-	Net Income	-421	-373	-
10.2%	-0.8%	-10.9 pt	Net Income Margin	-19.2%	-18.8%	0.4 pt
2,580	1,628	-36.9%	EBITDAR	215	263	22.2%
24.5%	16.6%	-7.9 pt	EBITDAR Margin	9.8%	13.3%	3.4 pt

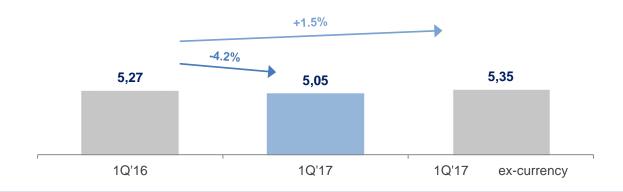
Revenue Development (1Q'16 vs 1Q'17)

(mn USD)

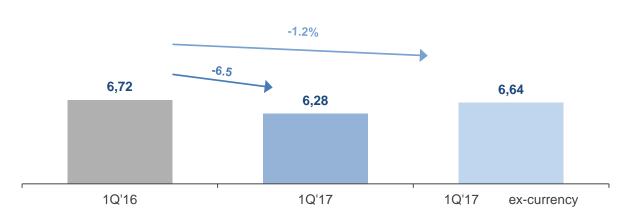


Unit Revenue Development

RASK (USc)

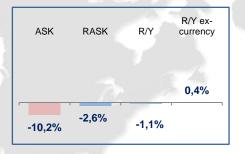


R/Y (Usc)

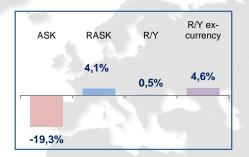


Regional Yield Development in USD (1Q'17 vs 1Q'16)

America



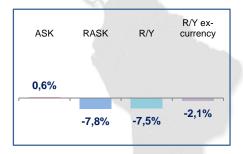
Europe



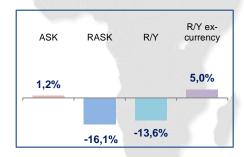
Asia / Far East



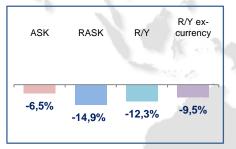
Africa



Domestic



Middle East



5

Profit From Main Operations Bridge (1Q'16 vs 1Q'17)

(mn USD) **Profit / Loss From Main Operations** 1Q'17 1Q'16 -172 -214 Revenue Effect: -119 mn USD Cost Effect: +165mn USD +98 -76 +46 **Ex-Fuel Unit Cost** Utilization -40 (ex-currency, ex-utilization, +33 +12 Currency -30 ex-L/F) **Fuel** (RASK) Other* LF (ex-currency



ex-LF)

^{*} Includes other operating income, other operating expense and FX gains/losses from operational activities

Operational Expense Breakdown

2015	2016	Change	(mn USD)	1Q'16	1Q'17	Change
2,997	2,673	-10.8%	Fuel	604	591	-2,2%
1,640	1,865	13.7%	Personnel	493	387	-21,5%
1,420	1,644	15.8%	Aircraft Ownership	394	368	-6,6%
916	952	3.9%	Airports & Air Navigation	224	195	-12,9%
883	884	0.1%	Sales & Marketing	241	193	-19,9%
619	645	4.2%	Ground Handling	154	135	-12,3%
585	582	-0.5%	Passenger Services & Catering	142	114	-19,7%
516	590	14.3%	Maintenance	143	133	-7,0%
264	307	16.3%	Other ¹	73	73	0,0%
9,840	10,142	3.1%	TOTAL	2.468	2.189	-11,3%

ASK Growth: **10.7%**

ASK Growth:-7:8 %

Notes:

(1) Includes General Administration and Other Cost of Sales.

CASK Breakdown

2015	2016	Change	(USc)	1Q'16	1Q'17	Change
1.95	1.57	-19.4%	Fuel	1.53	1.63	6.2%
1.07	1.10	2.7%	Personnel	1.25	1.07	-14.8%
0.92	0.97	4.6%	Aircraft Ownership	1.00	1.01	1.3%
0.60	0.56	-6.1%	Airports & Air Navigation	0.57	0.54	-5.6%
0.57	0.52	-9.6%	Sales & Marketing	0.61	0.53	-13.1%
0.40	0.38	-5.9%	Ground Handling	0.39	0.37	-4.9%
0.38	0.34	-10.1%	Passenger Services & Catering	0.36	0.31	-12.9%
0.34	0.35	3.3%	Maintenance	0.36	0.37	0.9%
0.17	0.18	5.0%	Other ²	0.19	0.20	8.5%
6.41	5.96	-6.9%	TOTAL	6.26	6.02	-3.8%

Selected KPI's

2015	2016	Change		1Q'16	1Q'17	Change
701	570	-18.8%	Fuel Price (Usd/ton)	549	589	7.2%
3.48	3.45	-0.8%	Fuel Consumption (It) per 100 ASK	3.49	3.45	-1.0%
1,096	1,209	10.3%	Aircraft Ownership Cost per BH	1,213	1,265	4.3%
398	434	8.9%	Maintenance Cost per BH	440	457	3.8%
1,367	1,390	1.7%	Handling Cost per Landing	1,428	1,385	-3.0%
1,060	1,037	-2.2%	Airports & Air Navigation Cost per km Flown	1,033	975	-5.6%
9.55	9.27	-2.9%	Passenger Services & Catering Cost per Pax	10.02	8.74	-12.7%
8.4%	9.0%	0.6 pt	Sales & Marketing Cost / Total Revenue	11.0%	9.7%	-1.3 pt

EBITDAR Calculation

2015	2016	Change	EBITDAR (mn USD)	1Q'16	1Q'17	Change
10,522	9,792	-7%	Sales Revenue	2,188	1,980	-10%
8,420	8,656	3%	Cost of Sales (-)	2,069	1,863	-10%
2,102	1,136	-46%	GROSS PROFIT / (LOSS)	119	117	-2%
272	315	16%	General Administrative Expenses (-)	82	69	-16%
1,148	1,171	2%	Marketing and Sales Expenses (-)	317	257	-19%
682	-350	-	NET OPERATING PROFIT / (LOSS)	-280	-209	-
244	145	-41%	Other Operating Income	74	47	-36%
31	86	177%	Other Operating Expense (-)	8	10	25%
895	-291	-	Profit / (Loss) from Main Operations	-214	-172	-
144	124	-14%	Adjustments	-6	16	-
80	44	-45%	Share of Investments' Profit / Loss Accounted by Using The Equity Method	-24	-2	-
64	80	25%	Income From Government Incentives	18	18	0%
1,039	-167	-	EBIT	-220	-156	-
924	1,148	24%	Depreciation	270	257	-5%
1,963	981	-50%	EBITDA	50	101	102%
461	508	10%	Adjusted Operating Lease Expenses ¹	127	140	10%
157	139	-12%	Adjusted Short term Lease Expenses (Wet-lease) ²	38	23	-41%
2,580	1,628	-37%	EBITDAR	215	263	22%
24.5%	16.6%	-7.9 pt	EBITDAR MARGIN	9.8%	13.3%	3.4 pt

¹ Adjusted for A/C heavy maintenance

Notes:

- For 1Q'17 Turkish Technic's contribution to EBITDAR through consolidation is 35 mn USD, compared to 45 mn in 1Q'16.
- For 1Q'17 adjustments for heavy maintenance of operational lease expenses were 70 mn USD compared to 72 mn USD in 1Q'16.

² Adjusted for A/C Rent and heavy maintenance portion (approx. 55%)



TURKISH AIRLINES

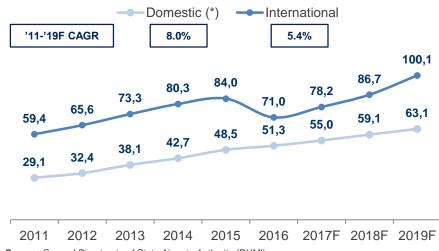
1Q'17 Results





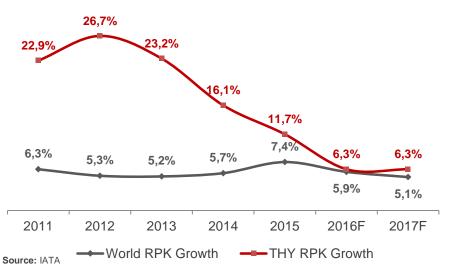
Aviation Market & Economy

Turkish Market Growth (mn passengers)

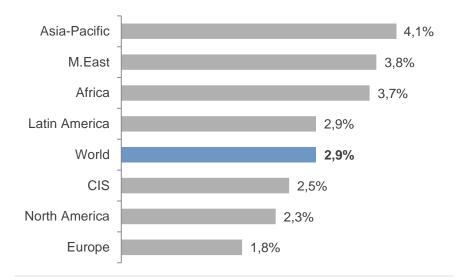


Source: General Directorate of State Airports Authority (DHMI) (*): Adjusted for double count on Domestic Pax

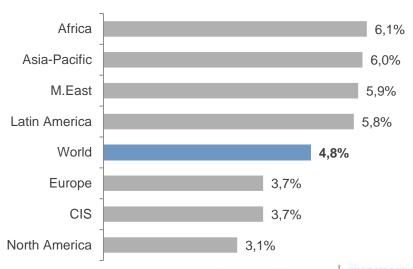
Annual RPK Growth (%)



Annual GDP Growth Forecast (2016-2035)



Annual RPK Growth Forecast (2016-2035)

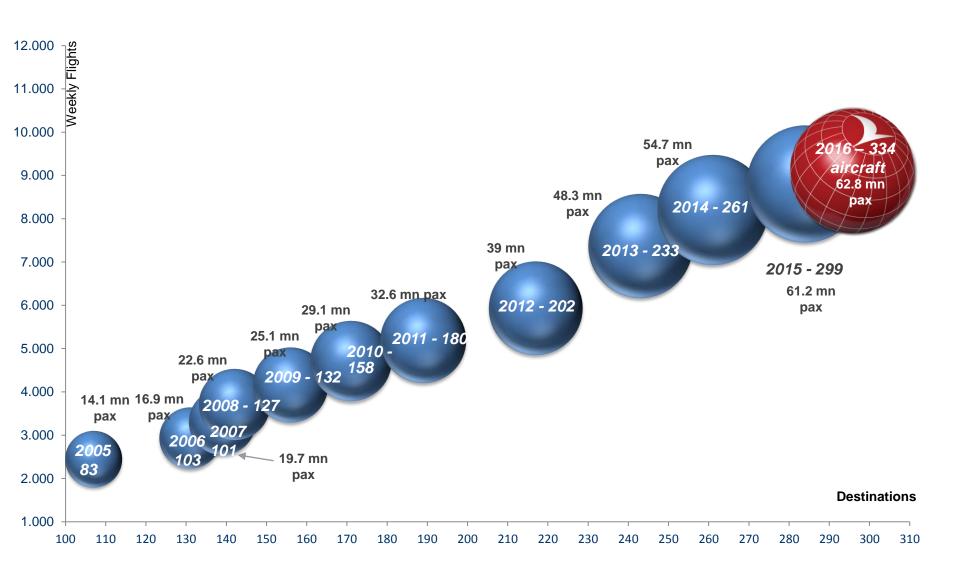


Source: Boeing Current Market Outlook

WIDEN YOUR WORLD



Turkish Airlines Diagonal Growth



^{*} Diameters of the bubbles are proportional to the number of passengers carried.



We Fly To 120 Countries

EUROPE							
	43 COUNTRIES						
Germany	Russia	Belgium	Moldova				
Munich	Moscow	Brussels	Chisinau				
Frankfurt	Sochi	Bulgaria	Poland				
Berlin	St. Petersburg	Sofia	Warsaw				
Stuttgart	Kazan	Varna	Belarus				
Düsseldorf	Rostov	Romania	Minsk				
Cologne	Ekaterinburg	Bucharest	Slovakia				
Hamburg	Ufa	Cluj	Kosice				
Hanover	Astrakhan	Constanta					
Nuremberg	Novosibirsk	Hungary					
Bremen	Stravropol	Budapest					
Friedrichshafen	Switzerland	Czech Rep.	Davidsa Onamad				
Leipzig	Zurich	Prague	Routes Opened				
Münster	Geneva	Croatia	Kharkiv				
Baden-Baden	Basel	Zagreb					
Italy	Ukraine	Dubrovnik					
Milan	Kiev	Portugal					
Rome	Odessa	Lisbon					
Venice	Ivano-Frankivsk	Porto					
Bologna	Dnepropetrovsk	Bosnia					
Naples	Kharkiv	Sarajevo					
Catania	Kherson	Finland					
Turin	Zaporijya	Helsinki					
Pisa	Lviv	Norway					
Bari	Simferopol	Oslo	Future Routes				
Genoa	Donetsk	Albania	ruture Routes				
France	Austria	Tirana	Azerbaijan				
Paris	Vienna	Ireland	Lankeran				
Lyon	Salzburg	Dublin	Poland				
Nice	Graz	Kosovo	Krakow				
Marseille	Northern Cyprus	Pristina	France				
Toulouse	Lefkosa	Macedonia	Nantes				
Bordeaux	Azerbaijan	Skopje	Spain				
UK	Baku	Serbia	La Coruna				
London	Ganja	Belgrade	Russia				
Manchester	Nakhichevan	Malta	Makhachkala				
Birmingham	Netherlands	Malta	Voronezh				
Spain	Amsterdam	Slovenia	Samara				
Barcelona	Rotterdam	Ljublijana					
Madrid	Greece	Montenegro					
Malaga	Athens	Podgorica					
Valencia	Thessaloniki	Scotland					
Bilbao	Sweden	Edinburgh					
	Stockholm	Estonia					
	Gothenburg	Tallinn					

Riga Lithuania

Vilnius

Luxembourg

AF	RICA			
33 COUNTRIES				
Egypt	Gabon			
Cairo	Libreville			
Alexandria	Mali			
Hurghada	Bamako			
Sharmel-Sheikh	Burkina Faso			
Algeria	Ougadougou			
Algiers	Cote D'Ivore			
Oran	Abidjan			
Constantine	Chad			
Tlemcen	N'Djamena			
Batna	Benin			
South Africa	Cotonou			
Johannesburg	Guinea			
Cape Town	Conakry			
Durban	Mozambique			
Nigeria	Maputo			
Lagos	Niger			
Abuja	Niamey			
Kano	Eritrea			
Cameroon	Asmara			
Douala	Madagascar			
Yaounde	Antananariyo			
Kenya	Mauritius			
Mombasa	Port Louis			
Nairobi	Seychelles			
Tanzania	Seychelles			
Dar Es Selaam	Libya			
Kilimenjaro	Misurata			
Zanzibar	Benghazi			
Tunisia	Sebha			
Tunis	Tripoli			
Djibouti				
Djibouti	Davids a Consul			
Ethiopia	Routes Opened			
Addis Ababa	Conakry			
Ghana				
Accra				
Morocco				
Casablanca	Future Devites			
Rwanda	Future Routes			
Kigali	Angola			
Somalia	Luanda			
Mogadishu	Egypt			
Sudan	Aswan			
Khartoum	Luxor			
Uganda	South Sudan			
Entebbe	Juba			
Mauritania				
Nouakchott				
Senegal				
Dakar				
Congo				
Kinchaca	_			

MIDDLE EAST					
13 COUNTRIES					
Saudi Arabia	UAE				
Jeddah	Dubai				
Madinah	Abu Dhabi				
Riyadh	Lebanon				
Dammam	Beirut				
Yanbu	Jordan				
El Qassim	Amman				
Taif	Akabe				
Iran	Qatar				
Tehran	Doha				
Mashad	Bahrain				
Shiraz	Bahrain				
Tabriz	Oman				
Isfahan	Muscat				
Kermanshah	Syria				
Ahvaz	Aleppo				
Israel	Damascus				
Tel Aviv	Yemen				
Iraq	Aden				
Erbil	Sanaa				
Baghdad					
Basra					
Sulaymaniyah					
Najaf	Future Routes				
Mosul	i didic Noules				
Kuwait	Saudi Arabia				
Kuwait	Abha				

AMERICAS						
8 COUNTRIES						
USA	Panama					
New York	Panama					
Los Angeles	Cuba					
Washington	Havana					
Boston	Venezuela					
Chicago	Caracas					
Houston						
Miami						
Atlanta	Davidsa Onemad					
San Francisco	Routes Opened					
Canada						
Toronto						
Montreal						
Argentina						
Buenos Aires	Future Routes					
Brazil	ruture Routes					
Sao Paulo	Mexico					
Columbia	Mexico City					
Bogota						

FAR EAST						
22 COUNTRIES						
China	Bangladesh					
Beijing	Dhaka					
Guangzhou	Indonesia					
Shanghai	Jakarta					
Taipei	Maldives					
Hong Kong	Male					
Pakistan	Singapore					
Karachi	Singapore					
Islamabad	Sri Lanka					
Lahore	Colombo					
Kyrgyzstan	Uzbekistan					
Bishkek	Tashkent					
Osh	Philippines					
Kazakhstan	Manila					
Almaty	Tajikistan					
Astana	Dushanbe					
Japan	Khujand					
Tokyo	Nepal					
Osaka	Kathmandu					
India	Mongolia					
Mumbai	Ulaanbaatar					
New Delhi						
Thailand						
Bangkok						
Turkmenistan						
Ashgabat	Routes Opened					
Malaysia						
Kuala Lumpur						
South Korea						
Seoul						
Afghanistan	Future Routes					
Kabul						
Mazar-ı Sharif	Thailand					
Vietnam	Phuket					
Ho Chi Minh	Indonesia					
Hanoi	Denpasar					

Copenhagen

Aalborg Billund

Tbilisi

Batumi

Kinshasa

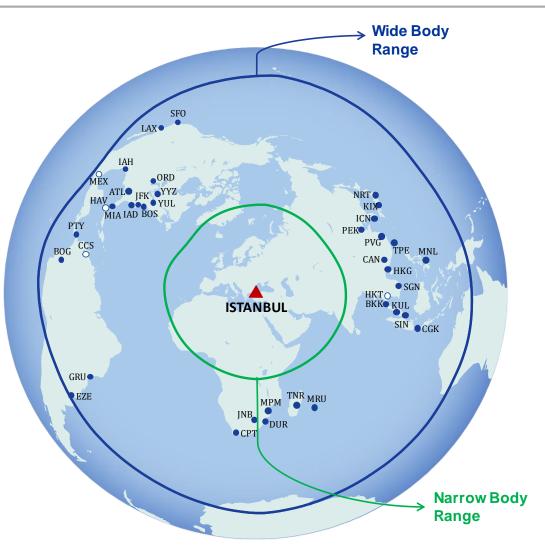
^{*} As of 31.03.2017.

Istanbul's Geographical Advantage - A Natural Hub

Narrow Body Range Capability to and from Istanbul

(with full passenger payload)

- ✓ More than 40% of world-wide international traffic
- ✓ Over 60 national capitals
- ✓ All of Europe, Middle East, Central Asia and North and East Africa



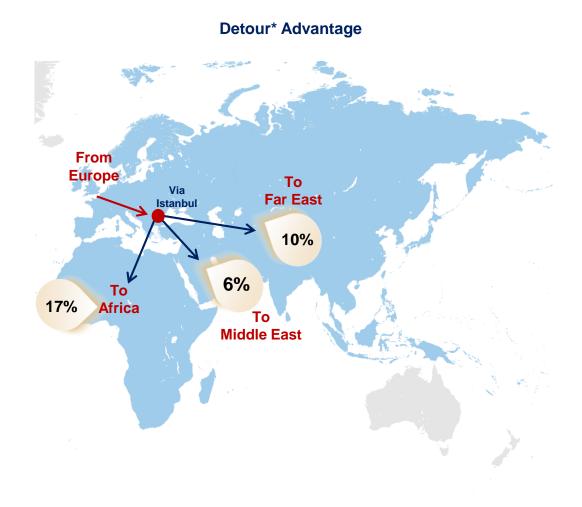
- Current Wide Body destinations
- Future Wide Body destinations



Highest Connectivity for Europe, Africa and Middle East

Airlines Connectivity by Number of O&D Pairs (Top Three)

Europe to the World Turkish Airlines British Airways Lufthansa	20,096 10,710 8,658
Middle East to the World Turkish Airlines Qatar Airways British Airways	8,534 3,132 2,178
Africa to the World Turkish Airlines Air France British Airways	11,376 4,488 3,264
Far East to the World United Airlines Turkish Airlines Delta	9,176 8,534 5,236

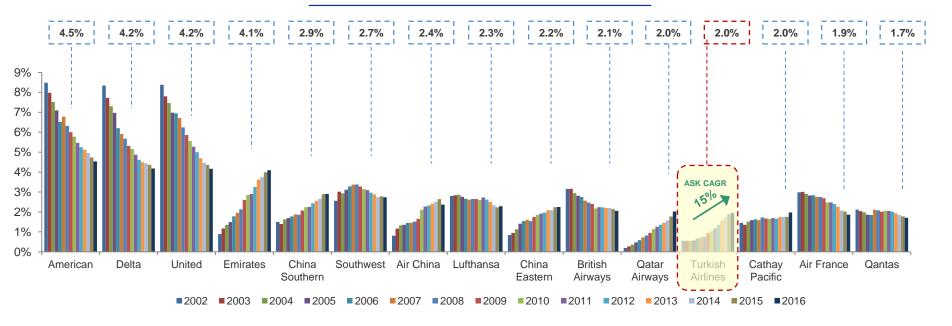




^{*} Detour: Increase in the flight distance compared to a non-stop flight. Forecasted by using 6,000 arrival-departure cities **Source:** Retrieved from OAG.

Global Market Share Development

Global Market Share Trends (in ASK)



Turkish Airlines Market Share Development



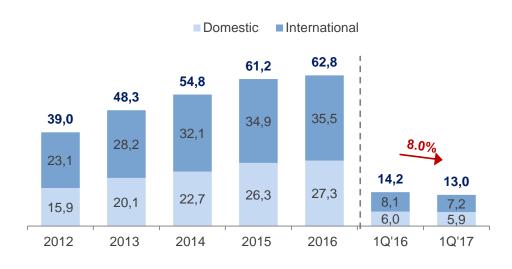
Notes: For US carriers regional flights are excluded. Wholly owned subsidiaries are included in the calculation same as IATA reports. 2016 capacities are obtained from OAG. Lufthansa figures include Lufthansa Passenger Airline and Eurowings. Turkish Airlines' capacity data is realized.

Source: 2002 ICAO, 2003-2015 IATA, 2016F OAG, company reports, ATW, AEA, sorted by 2016 ASK values.



Passenger Traffic

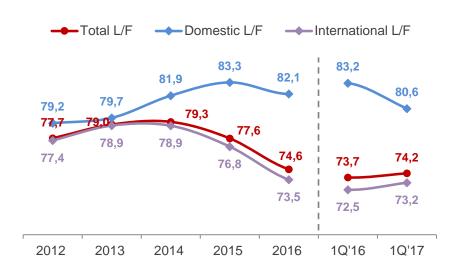
Total Passengers (mn)



Passenger Traffic

1Q'16	vs	1Q'17
Landing	down by	-9.6%
ASK	down by	-7.8%
RPK	down by	-7.3%
Passenger #	down by	-8.0%
L/F	up by	0.4 pt

Load Factor (L/F %)

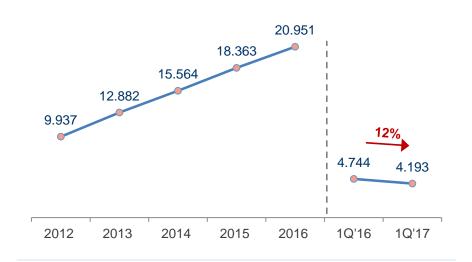


Annual Changes (%)

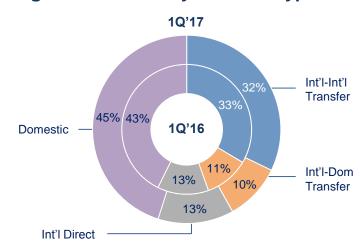
	2011	2012	2013	2014	2015	2016
ASK	25%	18%	21%	16%	14%	10.7%
RPK	22.9%	26.7%	23.2%	16.2%	11.6%	6.3%
PAX	12%	20%	24%	14%	12%	2.5%
L/F (Pt)	-1.1	5.1	1.4	0.3	-1.7	-3.1

Passenger Breakdown

Int'l to Int'l Transfer Passengers ('000)

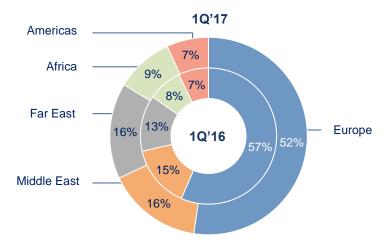


Passenger Breakdown by Transfer Type



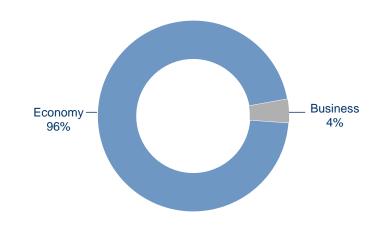
Note: Int'l to int'l transfer passengers' share in total international passengers is 59%.

Int'l Passenger Breakdown by Geography



Note: Includes only scheduled passengers.

1Q'17 Passenger Breakdown by Cabin Class

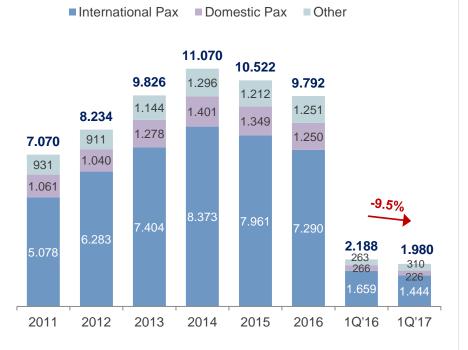


Note: Includes only scheduled passengers.

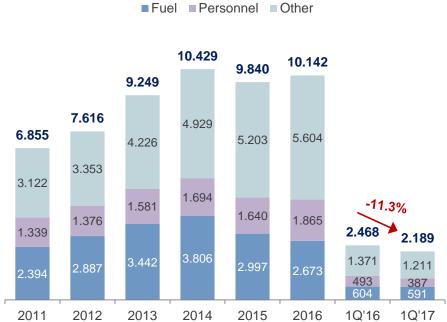


Total Revenue and Expenses

Revenues (mn USD)



Expenses (mn USD)



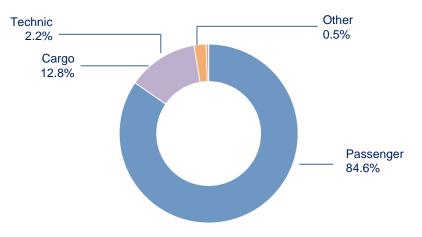
Note: Int and domestic pax revenue indicates scheduled pax revenue.

Other revenue includes cargo, charter and other revenue.

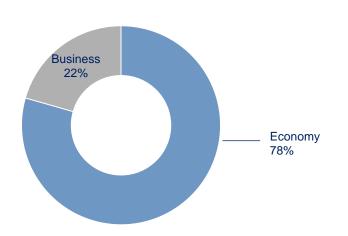


Revenue Breakdown (1Q'17)

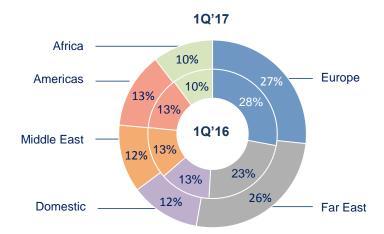
Revenue by Business Type



Revenue by Passenger Class

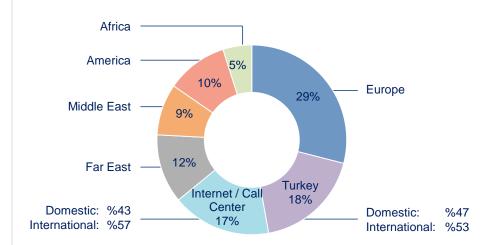


Revenue by Geography



Note: Includes total passenger and cargo revenue

Revenue by Point of Sale

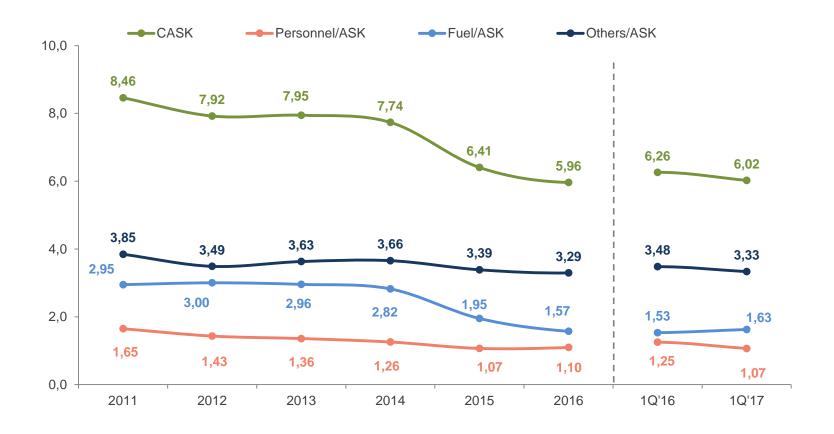


Note: Includes only scheduled passenger revenue



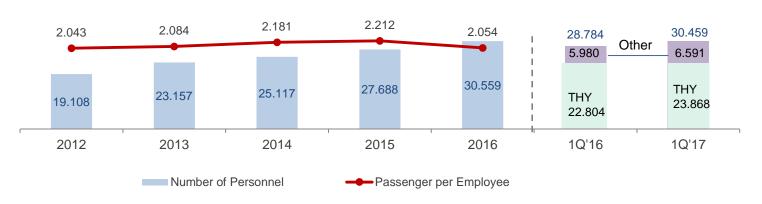
Unit Operating Costs

Cost Per ASK (Usc)



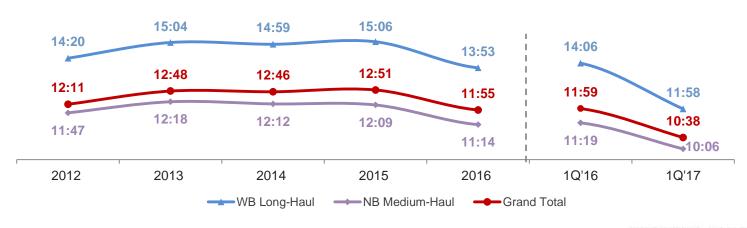
Operating Efficiency

Personnel Efficiency

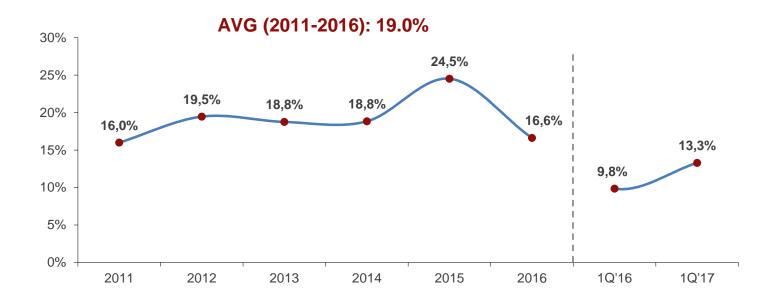


Note: Total includes Turkish Technic and THY Aydın Çıldır Personnel

Average Daily Flight Utilization (hrs)



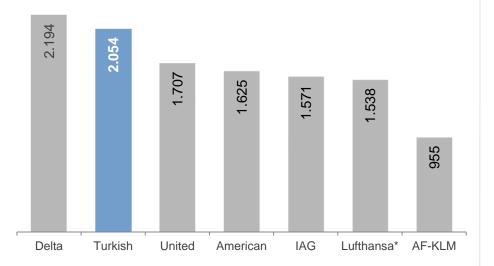
EBITDAR Margin



(mn USD)	2011	2012	2013	2014	2015	2016	1Q'16	1Q'17	YoY Change
Revenue	7,070	8,234	9,826	11,070	10,522	9,792	2,188	1,980	-9.5%
EBIT	277	691	755	808	1,039	-167	-220	-156	-
EBIT Margin	3.9%	8.4%	7.7%	7.3%	9.9%	-1.7%	-10.1%	-7.9%	2.2 pt
EBITDA	763	1,265	1,405	1,551	1,963	981	50	101	102.0%
EBITDA Margin	10.8%	15.4%	14.3%	14.0%	18.7%	10.0%	2.29%	5.10%	2.8 pt
EBITDAR	1,130	1,603	1,843	2,085	2,580	1,628	215	263	22.2%
EBITDAR Margin	16.0%	19.5%	18.8%	18.8%	24.5%	16.6%	9.8%	13.3%	3.4 pt
Net Income	11	657	357	845	1,069	-77	-421	-373	-
Net Income Margin	0.2%	8.0%	3.6%	7.6%	10.2%	-0.8%	-19.2%	-18.8%	0.4 pt

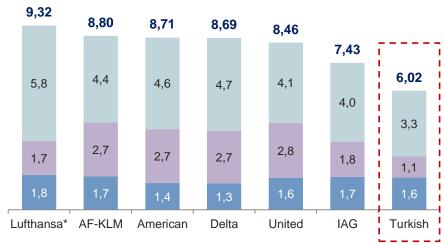
Peer Group vs Turkish Airlines Efficiency

PAX Per Personnel (2016)



Cost Per ASK (1Q'17) - USc





Source: Calculated based on public company reports.



^{*} Lufthansa Passenger Airline Group.

Fleet

04 00 0047	-	T . () I	Owned	Financial	Opr./Wet	Seat Capacity	Average	Year End Fleet*						
31.03.2017	Туре	Total	Owned	Lease	Lease		Fleet Age	2017	2018	2019	2020	2021	2022	2023
	A330-200	20		5	15	5,074	9.5	18	20	18	15	15	10	7
	A330-300	34		29	5	9,587	3.1	37	37	37	37	37	36	29
Wide Body	A340-300	4	4			1,161	18.7	4	4	4	4	4	4	4
	B777-3ER	32		29	3	11,297	3.3	33	33	32	30	30	30	30
	Total	90	4	63	23	27,119	5.3	92	94	91	86	86	80	70
	B737-900ER	15		15		2,355	3.6	15	15	15	15	15	15	15
	B737-9 MAX									5	10	10	10	10
	B737-800	88	25	53	10	14,224	8.5	87	80	80	80	80	80	80
	B737-700	1			1	124	10.9	1	1	1				
	B737-8 MAX								7	19	38	53	65	65
Norrey Dedy	A321 NEO								3	21	39	59	77	92
Narrow Body	A319-100	11		6	5	1,452	8.5	7	7	6	6	6	6	6
	A320-200	29		12	17	4,572	9.7	22	19	12	12	12	12	12
	A321-200	68		62	6	12,360	4.7	68	68	68	66	64	64	64
	A320-200 WL													
	B737-800 WL	22			22	4,158	10.6	21	19	16	10	8	4	
	Total	234	25	148	61	39,245	7.4	221	219	243	276	307	333	344
	A330-200F	9		9			3.5	9	9	9	9	9	9	9
Corgo	B777F							2	2	2	2	2	2	2
Cargo	Wet Lease	4			4		25.6	1						
	Total	13		9	4		10.3	12	11	11	11	11	11	11
	GRAND TOTAL	337	29	220	88	66,364	7.0	325	324	345	373	404	424	425
	Seat Capacity Change :						0%	0%	5%	6%	7%	4%	-1%	

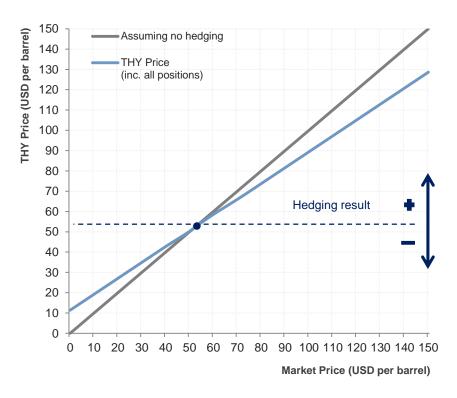
^{*}After exit-entry

Fleet Development

			2011-2023 Aircraft Purchases														
	31.03.2017				Deliv	ered							To Be D	elivered	I		
	Туре	2011	2012	2013	2014	2015	2016	2017	TOTAL	2017	2018	2019	2020	2021	2022	2023	TOTAL
	A330-300	3	3	2	6	7	5		26								
Wide Body	B777-3ER	7			4	7	6		24	1							1
	Total	10	3	2	10	14	11		50	1							1
	B737-900ER	2	7	1		5			15								
	B737-9 MAX											5	5				10
	B737-800	2	2	6	10		20		40								
Narrow Body	B737-8 MAX										7	12	19	15	12		65
Namow Body	A321	8	7	9		13	10		47								
	A321 NEO										3	18	18	20	18	15	92
	A319	6							6								
	Total	18	16	16	10	18	30		108		10	35	42	35	30	15	167
	A330-200F	1	1	2		1	2	1	8								
Cargo	B777F									2							2
	Total	1	1	2		1	2	1	8	2							2
	GRAND TOTAL	29	20	20	20	33	43	1	166	3	10	35	42	35	30	15	170

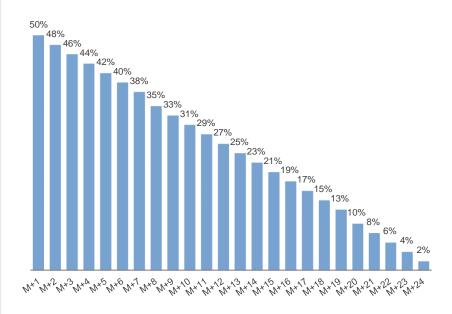
Hedging Fuel Price Risk

Effect of Hedging on the Fuel Price



- Around 5 mn barrels of hedged position on ICE BRENT as of March 31, 2017.
- Current fuel hedging levels: FY17: 49% (18.7 mn barrel)
 FY18: 22% (10 mn barrel)

Fuel Hedging Policy

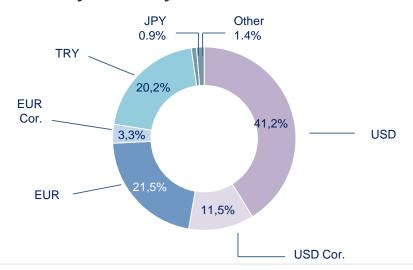


- Active Surcharge Policy: 50% of fuel cost is reflected to ticket prices
- Decreasing layered hedging strategy (24 months)
- Crude oil based swaps and options
- Aim to reach 50% of following months budgeted consumption

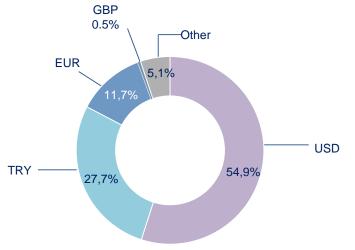


Hedging Currency Risk (1Q'17)

Revenue by Currency⁽¹⁾



Expenses by Currency



Hedging Currency Risk

Hedging Policy

- Monthly gradually decreasing layered hedging strategy
- Each contract for 24-month period
- Target hedge levels: 30% for TRY, 25-35% for USD
- Flexible hedge strategy with respect to conditions

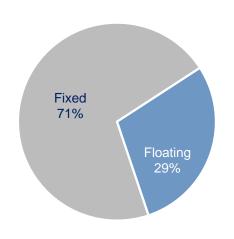
Current currency hedging matrix:

2017	Hedging Levels*	Average Price			
EUR/USD	21%	1.09			
EUR/TRY	25%	3.79			

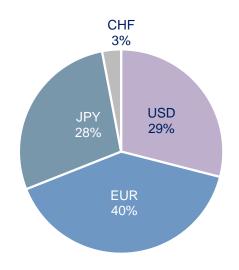
^{*} Percentage of respective short positions. As of 31 March 2017.

Aircraft Financing and Debt Management

Weighted Average Interest Rate: 2.52%



Currency Breakdown of Financial Lease Liabilities



(mn USD)	31.03.2017 Total FL Debt	Maturity	Yearly Debt Service
USD	1,880	10-12 Years	329
EUR	4,047	10-12 Years	506
JPY	2,880	10-11 Years	257
CHF	287	12 Years	31
Total	9.094		1.123

Recent Awards

Winner of 3 awards at the 2016 Bonds&Loans Awards:

- Transport Finance Deal of the Year
- Trade and Export Finance Deal of the Year
- Structured Finance Deal of the Year





2016 Skytrax Awards:

- Best Airline in Europe for the 6th year in a row
- › Best Airline in Southern Europe
- › Best Business Class Dining Lounge
- › Best Business Class On-Board Catering





Balance Sheet

Assets (mn USD)	2011	2012	2013	2014	2015	2016	1Q'17
Cash and Equivalents	934	1,028	647	722	962	1,815	1,766
Trade Receivables	405	434	538	456	361	379	534
Pre-delivery Payment (PDP) Receivables	376	267	521	990	1,139	596	487
Other Current Assets	426	437	419	663	684	811	738
Total Current Assets	2,140	2,166	2,125	2,831	3,146	3,601	3,525
Net Fixed Assets	5,873	7,121	8,043	9,201	11,415	13,476	13,547
of which Aircraft and Engines	5,319	6,392	7,030	8,167	10,177	12,134	12,206
Pre-delivery Payment (PDP) Receivables	217	655	993	650	392	207	207
Other Non-Current Assets	455	581	741	1,064	1,430	1,207	1,194
Total Non-Current Assets	6,545	8,357	9,777	10,915	13,237	14,890	14,948
Total Assets	8,685	10,523	11,902	13,746	16,383	18,491	18,473
Liabilities (mn USD)	2011	2012	2013	2014	2015	2016	1Q'17
Lease Obligations	4,189	4,862	5,413	5,931	7,399	8,886	9,006
Passenger Flight Liabilities	677	936	1,201	1,398	1,091	785	1,102
Accounts Payable	461	510	680	662	671	616	646
Other Liabilities	976	1,183	1,346	1,805	2,380	3,117	3,048
Total Liabilities	6,303	7,491	8,640	9,796	11,541	13,404	13,802
Total Shareholders Equity	2,382	3,032	3,262	3,950	4,842	5,087	4,671
of which Issued Capital	1,498	1,498	1,597	1,597	1,597	1,597	1,597
of which Retained Earnings	889	903	1,350	1,714	2,559	3,628	3,551
of which Differences from Currency Translation	-18	-10	-26	-47	-84	-106	-104
of which Net Profit for the Period	11	657	357	845	1,069	-77	-373
Total Liabilities & Shareholders Equity	8,685	10,523	11,902	13,746	16,383	18,491	18,473

Income Statement

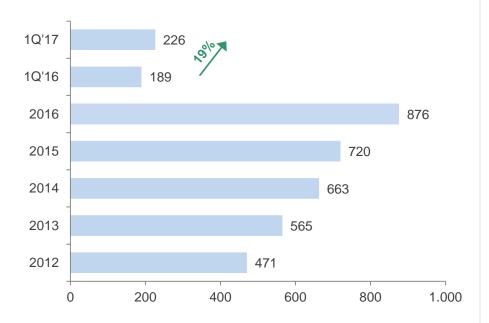
(mn USD)	2011	2012	2013	2014	2015	2016	1Q'16	1Q'17	YoY Change
Operating Revenue	7,070	8,234	9,826	11,070	10,522	9,792	2,188	1,980	-10%
Operating Expenses (-)	6,855	7,616	9,249	10,429	9,840	10,142	2,468	2,189	-11%
of which Fuel	2,394	2,887	3,442	3,806	2,997	2,673	604	591	-2%
of which Personnel	1,339	1,376	1,581	1,694	1,640	1,865	493	387	-22%
of which Depreciation	486	574	650	743	924	1,148	270	257	-5%
of which Rent	252	243	448	543	496	496	124	111	-10%
Net Operating Profit / Loss	215	618	577	641	682	-350	-280	-209	-
Income From Other Operations	96	95	115	80	244	145	74	47	-36%
Expense From Other Operations (-)	237	61	41	45	31	86	8	10	25%
Profit / Loss From Main Operations	73	652	651	676	895	-291	-214	-172	-
Income From Investment Activities (Net)	-	271	76	72	101	117	21	27	29%
Share of Investments' Profit / Loss	6	4	55	75	80	44	-24	-2	-
Financial Income	158	49	27	419	532	300	16	15	-6%
Financial Expense (-)	150	191	307	196	201	229	335	322	-4%
Profit Before Tax	87	785	502	1,046	1,407	-59	-536	-454	-
Tax (-)	76	128	145	201	338	18	-115	-81	-
Net Profit	11	657	357	845	1,069	-77	-421	-373	-

Operational Expense Breakdown

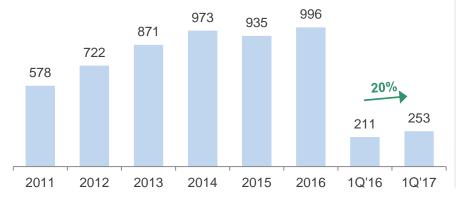
(mn USD)	1Q'16	% in Total	1Q'17	% in Total	YoY Change	
Fuel	604	24.5%	591	27.0%	-2.2%	
Personnel	493	20.0%	387	17.7%	-21.5%	
Landing, Navigation & Air Traffic	224	9.1%	195	8.9%	-12.9%	
Landing and navigation	103	4.2%	92	4.2%	-10.7%	
Air Traffic Control	121	4.9%	103	4.7%	-14.9%	
Sales & Marketing	241	9.8%	193	8.8%	-19.9%	
Commissions and Incentives	85	3.4%	71	3.2%	-16.5%	
Reservation System	64	2.6%	54	2.5%	-15.6%	
Advertising	53	2.1%	32	1.5%	-39.6%	
Other	39	1.6%	36	1.6%	-7.7%	
Depreciation	270	10.9%	257	11.7%	-4.8%	
Ground Handling	154	6.2%	135	6.2%	-12.3%	
Aircraft Rent	124	5.0%	111	5.1%	-10.5%	
Operational Lease	55	2.2%	70	3.2%	27.3%	
Wet Lease	69	2.8%	41	1.9%	-40.6%	
Passenger Services & Catering	142	5.8%	114	5.2%	-19.7%	
Maintenance	143	5.8%	133	6.1%	-7.0%	
General Administration	26	1.1%	28	1.3%	7.7%	
Other	47	1.9%	45	2.1%	-4.3%	
TOTAL	2,468	100%	2,189	100%	-11.3%	
Operating Cost per ASK (USc)	6.26	-	6.02	-	-3.8%	
Ex-fuel Operating Cost per ASK (Usc)	4.73	-	4.40	-	-7.0%	
Fixed Costs	821	33.3%	678	31.0%	-17.4%	

Cargo Operations

Cargo Tonnage Carried ('000 Ton)



Cargo Revenue Evolution (mn USD)



- Turkish Cargo serves with 13 freighters with 324 passenger aircraft.
- Turkish Cargo global market share in revenue has increased from 0.6% in 2009 to 2.1% in 2016.
- In 2016, while World FTK grew by 3%, Turkish Cargo
 FTK grew by 4% compared to previous year.
- New Cargo Terminal, which was opened at the end of 2014, has 1.2 million tons of cargo capacity and 43,000 m² closed warehouse area.

Recent Awards

- Fastest Growing International Cargo Airline of the Year-Air Cargo Africa (2017)
- Logistics Project of the Year with our COMIS project –
 Annual Success in Logistics Awards (2016)
- Best International Air Cargo Company Atlas Logistics Award (2016)
- Cargo Airline of the Year Award ATN (2016)
- Overall Carrier of the Year, Combination Carrier of the Year Winner - Payload Asia (2014)
- Best European Cargo Airline Air Cargo News (2014)
- International Air Cargo Winner (2013)



	Turkish Airlines Group 1Q'17	Revenue (mn USD)	Net Profit (mn USD)	Number of Personnel	Partnership Structure
1	Turkish Airlines	1.980,0	-373	23.868*	%49 Turkey Wealth Fund - %51 Open to Public
2	Turkish Opet Aviation Fuels	331,0	23	445	%50 THY - %50 Opet
3	Sun Express (Turkey & Germany Consolidated)	161,8	-37,7	3.859	%50 THY - %50 Lufthansa
4	Turkish Technic	233,1	30	6.570	% 100 THY
5	Turkish Do&Co	63,0	5	3.609	%50 THY - %50 Do&Co
6	Turkish Engine Center (TEC)	99,1	4,6	331	%51 PW - %49 THY Teknik
7	Turkish Ground Services (TGS)	51,2	1,3	9.471	%50 THY - %50 Havaş
8	Turkish Cabin Interior Systems (TCI)	1,5	-0,7	133	%50 THY - %5 THY Teknik - %50 TAI
9	Goodrich Turkish Technic Service Center	3,5	0,4	34	%60 Goodrich - %40 THY Teknik
10	TSI Aviation Seats	2,2	-0,5	75	%50 THY - %5 THY Teknik - %50 Assan Hanil
11	Aydın Çıldır Airport Services	0,7	-0,0	21	%100 THY
12	Tax Free Zone (Tax Refund)	0,2	0,1	19	%30 THY - %45 Maslak Oto - %25 VK Holding

^{*} THY A.O. Personnel



Date of **Establishment**

Business Model

Destinations

Fleet

Seat Capacity

of Passengers

Load Factor (1Q'17)

Revenues (1Q'17)

Net Income (1Q'17)

SunExpress Turkey

1989

Charter + Scheduled

15 in Germany, 18 in Turkey, 6 other

28 B737-800 + 22 operated for THY

9,450

1.1 million

80.9 %

106 mn USD

-24 mn USD

SunExpress Germany

2011

Charter + Scheduled

8 in Germany, 3 in Egypt, 3 in Spain/Canary Islands and 2 other

> 11 Narrow Body + 6 Wide Body

> > 3,939

201 thousand

88.5 %

60 mn USD

-14 mn USD

SunExpress Consolidated

Charter + Scheduled

43

67

13,389

1.3 million

82.9 %

162 mn USD*

-38 mn USD

50% - 50% subsidiary company of Lufthansa and Turkish Airlines.

Shill Missi

Market leader in charter Germany flights between and Turkey.

50 confirmed Boeing next generation narrow body aircraft order to be delivered between 2015 and 2021.

14 of those aircraft were delivered until now.



^{*} SunExpress total revenue may differ than its subsidiaries' revenue sum due to consolidation.





Turkish Technic

- Turkish Technic Inc. is fully owned by Turkish Airlines.
- Provides maintenance, repair, overhaul (MRO) services and pooling, engineering and Part 21 services to customers worldwide, including all domestic airlines and international airlines such as Air Arabia, Citilink, SpiceJet, Ariana Afghan Airlines.
- Facilities are located at Istanbul Ataturk International Airport (4 hangar), a new world-class facility at Istanbul Sabiha Gökçen International Airport (2 hangar), Ankara Esenboga Airport (1 hangar) and Aydın Çıldır Airport.
- The official opening of the new world-class facility was on June 2014 with an investment of USD 550 million, doubling maintenance, repair and overhaul capacity. Turkish Technic's unique location makes it a convenient MRO provider for around 40% of the world's civilian aircraft within a 3.5 hour flying radius reach of 55 countries.
- On January 2015, facility has been awarded LEED (Leadership in Energy and Environmental Design) Gold Certificate by U.S. Green Building Council for its sustainable building design.
- Turkish Technic has a tremendous MRO capacity to provide maintenance, repair and overhaul services to 30 narrow body aircraft and 10 wide body aircraft with over 6,000 skilled personnel.

Turkish Cabin Interior Systems

- > TCI is a joint venture of Turkish Airlines and TAI (Turkish Aerospace Industries).
- Located in Turkish Technic's Sabiha Gökçen Airport Facility and produces Aircraft Galleys.
- The company is a certified supplier of Boeing and is in the Global Offerable List for B-737 Galleys.









Turkish Seat Industries (TSI)

- Formed in 2011, stakes of 50%, 45%, and 5% are respectively held by Assan Hanil Group, Turkish Airlines and Turkish Technic.
- The company was set up to design and manufacture airline seats and to make, modify, market and sell spare parts to Turkish Airlines and other international airline companies. Whole production takes place in Turkey and 2016 deliveries for third parties completed assuring superior customer satisfaction.
- The first aircraft equipped with the new seats is a Turkish Airlines B737-800. The seats were initially used on the B737-800s of Turkish Airlines fleet and then were installed on the Airbus single-aisle fleet of A319s, A320s and A321s.
- The company, which commenced its operations in 2014, has an annual seat production capacity of 10 thousand. By 2024, it is planned to increase seat production capacity to 50 thousand.

Goodrich Turkish Technic Service Center

- Provides repair, overhaul and modification services for Nacelle, Thrust Reverser and its components for Turkish Airlines and other customers from Turkish domestic and International markets.
- The company is located in Turkish Technic's HABOM facility.

Turkish Engine Center (TEC)

- Provides engine maintenance, repair and overhaul (MRO) services to customers located in Turkey, surrounding regions and worldwide.
- The environmentally efficient engine overhaul facility has total usage area of 100,000 m² located at the Sabiha Gokcen International Airport.









Turkish OPET

- In terms of investment on jet fuel supply Turkish Airlines established a jet fuel supply company together with local oil retailer OPET on September 2009.
- Today, the Company has the largest integrated jet fuel facility in Turkey and has fuel servicing capability at all domestic airports across Turkey.
- In 2016, the Company maintained its market leader position with jet fuel sales of over 3.7million cubic meters.

Turkish Do&Co

- Established in 2007, Turkish Do&Co operates in nine gourmet kitchens all over Turkey: Istanbul (Atatürk and Sabiha Gökcen), Ankara, Antalya, Izmir, Bodrum, Trabzon, Dalaman and Adana. Over 60 national and international airlines are catered from these locations.
- Turkish Do&Co has significantly improved the quality of catering service offered by Turkish Airlines on board, bringing many international awards to our Company.

Turkish Ground Services

- Owned 50% 50% by THY and Havaş Havaalanları Yer Hizmetleri A.Ş.
- Provides ground services to Turkish Airlines and other customers since the beginning of 2010 and currently operates at eight major airports in Turkey: Istanbul (Ataturk and Sabiha Gokcen), Izmir, Ankara, Antalya, Adana, Bodrum, Dalaman.



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