

'The best airline in Europe which flies the most countries in the world'



Bloomberg Ticker: THYAO.TI

Ownership: 50.88% Free float
49.12% Republic of Turkey

Overview

Turkish Airlines, the flag carrier airline of the Republic of Turkey, is the only 4 Star airline in all categories in Europe and ranks the *"Best Airline in Europe"* for the third consecutive year.

The Company has grown steadily with double-digit growth rates and has transformed into one of the largest global network carriers in the world. Moreover, the carrier managed this growth while maintaining strong profitability, having one of the highest EBITDAR margins in the industry.

With the world's 4th largest flight network, Turkish Airlines flies to 197 international destinations in 104 countries. This country coverage is greater than any other airline in the world.

Route Network	
Countries Served	104
# of Airports Served	241
Destination Cities	239
Weekly Departures	7,760

As of 30 September 2013

Istanbul: A Natural Hub

Istanbul, as a transfer point on global routes, reduces flight time and introduces the flexibility to use a variety of aircraft of diverse capacity. Using Istanbul Ataturk Airport as a hub enables Turkish Airlines to utilize a narrow body fleet, thus providing a considerable cost advantage and contributing to competitive superiority. Istanbul was the 5th largest air travel city in Europe in 2012.

Fleet

As of September 2013, the number of aircraft in the Turkish Airlines fleet is 231 including 9 cargo aircraft, with an average fleet age of 6.6 years.

Turkish Airlines' current expansion process is being governed by its *'2008-2023 Fleet Projection Program'*. In 2013, the Company ordered 117 aircraft from Airbus and 95 aircraft from Boeing which will all be delivered until 2021. With these additions, Turkish Airlines fleet will reach a total of 421 aircraft.

	Aircraft	Count
Wide Body	A330-200	7
	A330-300	10
	A340-300	7
	B777-300ER	12
	Wet Lease	4
	Total	40
Narrow Body	A319-100	14
	A320-200	33
	A321-200	41
	B737-900ER	10
	B737-800	70
	B737-700	14
Total	182	
Cargo	A310-300F	2
	A330-200F	5
	Wet Lease	2
	Total	9
Grand Total	231	

* Awarded by Skytrax for the years 2011, 2012 and 2013



A STAR ALLIANCE MEMBER

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Senior Management

Position	Name
CEO	Temel Kotil, Phd.
Chief Financial Officer	Coşkun Kılıç
Chief Marketing Officer	Faruk Çizmecioglu
Chief Flight Operations Officer	Asaf Ahmed Bora
Chief Investment Officer	Ahmet Bolat, Phd.
Chief Commercial Officer	Mehmet Akif Konar
Chief HR Officer	Ömer Faruk Özturk

Employees

Position	Headcount
Pilot	2,938
Cabin	6,947
Technicians	824
Other	7,958
Total	18,667

Company Facts as of 30 September 2013

Financial (Consolidated)	9M 2013	YoY Growth
Revenue	7,455	21.4%
Passenger	6,609	21,3%
Cargo	636	21.9%
Other	210	46.8%
EBIT	748	13.7%
EBITDA	1,233	20.2%
EBITDAR	1,561	30.2%
Net Profit	444	-9,0%
RASK (USc)	8.7	0.2%
CASK (USc)	7.9	1.4%

USD in millions, except CASK and RASK figures

Operational	9M 2013	YoY Growth
Passengers(mn)	36.20	24.1%
Domestic	14.94	24.5%
International	21.26	23.8%
ASK (million kms)	86,081	21.1%
RPK (million kms)	68,696	24.0%
Load Factor	79.8	1.8 pt
Fleet	232	15.4%
Utilization	12:43	3.4%

Global Alliances and Code Share Partners

Turkish Airlines is a member of Star Alliance - the world's largest airline group. Star Alliance network offers more than 21,900 daily flights to 1,328 airports in 195 countries. Furthermore, Turkish Airlines has code share agreements with the 33 airlines around the world as of September 2013.

Awards

In 2007, Turkish Airlines was ranked as a four star airline by Skytrax. While keeping its 4-star airline title again in 2008, Turkish Airlines was also named "The Best Airline in Southern Europe".

In 2010, Turkish Airlines continued to be the:

- "Best Airline in Southern Europe"; and
- "Best Catering in Economy Class" with the inflight service provided by Turkish Do&Co




In three years following 2011, Turkish Airlines was chosen as the winner of the two categories by Skytrax:

- "Best Airline in Europe"
- "Best Airline in Southern Europe"

Frequent Flyer Programs Miles&Smiles

Turkish Airlines' Frequent Flyer Program, Miles&Smiles, allows program members to earn miles by flying on Turkish Airlines, AnadoluJet and other Star Alliance member airlines, by staying at the program partner hotels, and from the Miles&Smiles credit card expenditures.

Sponsorships

Clubs	
	Borussia Dortmund
	Olympique de Marseille
	Aston Villa

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Players



Lionel Messi



Kobe Bryant



Wayne Rooney



Caroline Wozniacki

Recently, Turkish Airlines decided to continue its unique partnership and title-sponsorship agreement with Euroleague Basketball for seven more seasons through 2020. A centerpiece of this relationship was added in 2012 as Turkish Airlines became Founding Partner of Euroleague Basketball's corporate social responsibility programme, One Team.

Subsidiaries and Affiliates

Name	Participation*
Turkish Technic	100%
HABOM	100%
THY HABOM	100%
Aydın Çıldır Airport Man.	100%
Sun Express	50%
Turkish Opet	50%
Turkish Ground Services	50%
Turkish Do&Co	50%
Turkish Engine Center	49%
Goodrich Turkish Technic	40%
Turkish Cabin Interior	51%
TSI Aviation Seats	50%
Turbine Technic	50%

* Direct & Indirect