

Annual Report 2003





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Turkish Airlines' Mission Statement

As Turkey's flag-carrier, Turkish Airlines' mission is to provide air transportation according to the objectives below:

- To cultivate the Corporation's identity as a global airline, by expanding its long distance flight network,
- To improve the Corporation's identity and status as a technical service provider, by transforming its maintenance unit to a leading maintenance base within the region,
- To promote the Corporation's identity as a service provider in all areas of strategic civil aviation, including handling and flight training,
- $\bullet\ \ \$ To preserve the Corporation's leading status in domestic air transportation,
- To provide non-stop, high quality air transportation by collaborating with a global airline
 alliance that complements its network, in order to further improve the Corporation's image
 abroad and to increase marketing opportunities, and
- To transform Istanbul into an important hub.

While preserving its leading status in domestic air transportation, Turkish Airlines intends to cultivate its identity as a global airline by expanding the long distance flight network.

Legal Status

Turkish Airlines was established on May 20, 1933, in Ankara by Law No. 2186, as a department of the Ministry of Defense as the State Airlines Administration; in 1935, it was assigned to the Ministry of Public Works. In 1938, this entity was renamed the General Directorate of State Airlines. From 1939 onward, it operated as a department of the Ministry of Transportation.

In 1955, it was restructured by Law No. 6623 as a private corporation to be managed and operated under private law. From then on, it operated as Turkish Airlines Inc.

As published in the Official Gazette No. 18570 on November 9, 1984, Turkish Airlines was classified as a State Economic Enterprise by Statutory Decree No. 233 concerning Certain State Institutions and Enterprises.

According to Council of Ministers' Decree No. 90/822, it was included among the State Economic Enterprises to be privatized by Law No. 3291, and published in on the Official Gazette dated September 25, 1990, No. 20646. The Corporation's new Articles of Association were approved by the Supreme Planning Council on October 30, 1990 by Decision No. 90/18, whereby the Corporation was registered with the Trade Register on November 5, 1990.

The Turkish Airlines Corporation was redefined as a State Economic Enterprise under the jurisdiction of the Privatization Administration according to Article 35 of Law No. 4046 concerning the Regulation of Privatization Procedures and the Amendment of Certain Statutory Decrees, published in the Official Gazette No. 22124, dated November 27, 1994. According to Article 20/a of the aforementioned law the Corporation's Articles of Association were amended with the approval of the Privatization Administration dated December 5, 1996 and further amendments were made and approved by Decision No. 33/953, dated July 5, 2002, by the Capital Markets Board and re-approved by Decision No. 1006, dated November 8, 2002, by the Privatization Administration. These amendments were put into effect following the approval of the Extraordinary General Assembly held on January 17, 2003.

Board of Directors

(as of December 31, 2003)

1 Abdurrahman GÜNDOĞDU Chairman

2 **Dr. Candan KARLITEKİN** Vice Chairman

3 Prof. Dr. Cemal ŞANLI Member

4 Prof. Dr. Ömer DİNÇER Member

5 Hüseyin Atilla ÖKSÜZ Member

6 Hamdi TOPÇU Member

7 Mehmet BÜYÜKEKŞİ Member

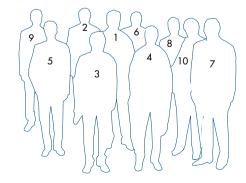


Board of Auditors

3 İsmail GERÇEK Member

9 Hasan GÜL Member

10 Ateş VURAN Member





Message from the Chairman

Aiming to broaden its flight network, Turkish Airlines will build a fleet with a majority of young planes, thereby expanding its existing fleet and renewing ageing aircraft.

The fact that the United States was planning to start a military operation in Iraq at the beginning of 2003 troubled not only the countries of the region, but the entire world. Since a possible long-term operation would inevitably have negative effects on our country, the markets waited in guiet suspense. However, what we worried about did not come true and the operation led by the United States took less time than expected. In the end, the markets were revived and people regained confidence in the future of our economy. Yet, the SARS epidemic that influenced the whole world right after the war in Iraq brought a new set of worries with it. War and epidemics are two significant events that cause people all over the world curtail travel plans. Unfortunately in 2003, we experienced both of these consecutively, which had a negative effect on Turkish Airlines as well. This year, despite these difficult circumstances, Turkish Airlines not only caught up with 2002's passenger numbers but in fact surpassed them with 10.4 million passengers - an increase of 0.4%-. In 2003, the scheduled domestic flight capacity remained the same as the previous year, while traffic increased by 2.1%. As a result, the passenger load factor was increased by 1.4 points reaching 72.1%. The number of scheduled domestic passengers was approximately five million; additionally 28 thousand tons of cargo and mail were carried.

While scheduled international flight capacity decreased by 1.3% due to the global epidemic and the regional war, traffic also decreased by 5.7%. This resulted in a decrease of three points in the passenger load factor, which totaled 65.3% at the end of the year; 4.9 million passengers and 88 thousand tons of cargo and mail were carried.

Compared to the previous year, there was a 20% increase in charter flights. As for pilgrimage flights, a total of 109,549 passengers were carried to the Hadj; 27,696 passengers were carried on Umrah flights. While the same antagonistic circumstances caused a 0.6% decrease in cargo capacity, cargo traffic also decreased by 0.8% following the reduction in capacity. Cargo income increased by 5.8% due to the priority we assign to high revenue cargo in the utilization of the existing cargo capacity. We applied a flexible pricing policy to adapt to the changes in demand in the market. Due to this competitive pricing policy, our flexible flight organization and measures to lower expenses, our

Corporation achieved a pre-tax profit of TL 287 trillion and an after-tax profit of TL 214 trillion based on the International Financial Reporting Standards (IFRS) in 2003.

In addition to passenger and cargo transportation, Turkish Airlines provides maintenance and training services to other airlines in addition to, its own aircraft and staff at the THY Maintenance Center, one of the largest in the region. Turkish Airlines' Flight Training Center is equipped with state-of-the-art technology. Our goal is to transform our technical maintenance unit into a globally effective center as we develop our identity as a prominent provider of technical services.

Turkish Airlines continues to work toward the establishment of Istanbul as the most important point of transit flights between Europe, America, the Far and the Middle East in the near future. The result of this drive will be felt in the economy and society in general and not only within our Corporation.

We aim to maintain Turkish Airlines' leading status in domestic air transportation while we develop our identity as a global airline, by expanding the long distance flight network.

Aiming to broaden its flight network, Turkish Airlines' will build a fleet with a majority of young planes, thereby expanding its existing fleet and renewing old aircraft. Our Corporation has succeeded in establishing an excellent reputation as one of the best airlines in Europe and around the world. Within the highly competitive air transportation market, we continuously strive to maintain the integrity of our services, keeping us parallel with other global competitors. We have worked diligently to increase the quality of our service and flight networks while achieving flexible fleet utilization. Our goal is to carry Turkish Airlines to even higher levels ranking it among the top three airlines in Europe by the year 2010. I believe our Corporation's success can only grow in the coming years, supported by our passengers, staff, union, partners and all collaborating institutions with whom we work.

Abdurrahman GÜNDOĞDU

Chairman



Traffic Figures

Overview

| | 1999 | 2000 | 2001 | 2002 | 2003 |
|----------------------------------|---------|---------|---------|---------|------------------|
| Number of Landings | 113,964 | 117,916 | 109,028 | 102,607 | 100,807 |
| Kilometers flown (000) | 138,742 | 149,349 | 143,617 | 138,058 | 137,392 |
| Available Seat-Kms (millions) | 23,101 | 26,001 | 24,890 | 24,071 | 24,040 |
| Revenue Passenger-Kms (millions) | 13,903 | 17,396 | 15,679 | 16,594 | 16,112 |
| Passenger Load Factor (%) | 60,2 | 66,9 | 63,0 | 68,9 | 67,0 |
| Available Ton-Kms (millions) | 3,117 | 3,502 | 3,574 | 3,285 | 3,229 |
| Revenue Ton-Kms (millions) | 1,578 | 1,976 | 1,968 | 2,118 | 2,055 |
| Overall Load Factor (%) | 50.6 | 56,4 | 55,1 | 64.5 | 63,6 |
| Revenue Passengers (000) | 10,410 | 12,031 | 10,277 | 10,383 | 10,420 |
| Cargo (tons) | 110,598 | 125,742 | 104,778 | 118,906 | 11 <i>7</i> ,923 |
| Mail (tons) | 4,249 | 4,595 | 4,648 | 5,999 | 4,899 |
| Excess Baggage (tons) | 1,881 | 2,624 | 2,524 | 2,187 | 2,515 |
| Total Staff (End of Year) | 11,759 | 12,480 | 11,242 | 10,984 | 10,239 |
| | | | | | |

By the end of 2003, Turkish Airlines had flown to 103 destinations and traveled 137 million kilometers.

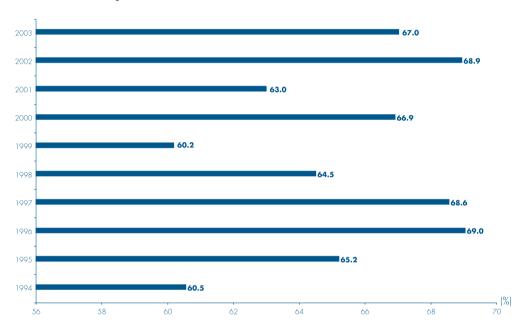
Financial Figures

| Profit/Loss (TL millions) | | | | | |
|--|----------------------|----------------------|---------------------|---------------|---------------|
| According to Uniform Accounting System | | | | | |
| | 1999 | 2000 | 2001 | 2002 | 2003 |
| Operating Revenues | 541,672,304 | 959,662,893 | 1,665,236,226 | 2,171,619,433 | 2,390,842,395 |
| Operating Expenses | 649,647,344 | 1,087,205,111 | 1,837,236,504 | 2,152,412,536 | 2,208,871,203 |
| Operating Profit/(Loss) | (107,975,040) | (127,542,218) | (172,000,278) | 19,206,896 | 181,971,193 |
| Revenue and Profit from Other Operations | 38,408,599 | 35,728,573 | 159,125,631 | 196,467,307 | 260,294,470 |
| Expenses and Losses from Other Operations | 5,301,600 | 8,719,398 | 31,845,838 | 131,755,070 | 223,934,191 |
| Financial Expenses | 12,297,519 | 11,957,025 | 21,417,159 | 249,208 | 2,223,214 |
| Ordinary Profit/(Loss) | (87,165,560) | (112,490,068) | (66, 137, 644) | 83,669,926 | 216,108,258 |
| Extraordinary Revenues and Profits | 40,032,779 | 61,312,556 | 111,054,387 | 24,093,063 | 45,769,987 |
| Extraordinary Expenses and Losses | 20,381,596 | 12,856,882 | 24,973,439 | 7,961,281 | 9,368,673 |
| Provisions for Taxes | - | - | - | 32,398,092 | 78,990,691 |
| Net Profit/(Loss) | (67,514,377) | (64,034,394) | 19,943,304 | 67,403,616 | 173,518,880 |
| Profit/Loss (TL millions) | | | | | |
| According to Capital Market Law Serial XI, I | Decree No:1 | | | | |
| <u> </u> | 1999 | 2000 | 2001 | 2002 | |
| Operating Revenues | 541,672,304 | 959,662,893 | 1,665,236,225 | 2,255,511,670 | |
| Operating Expenses | 653,722,218 | 1,094,169,382 | 1,849,765,894 | 2,173,408,963 | |
| Operating Profit/(Loss) | (112,049,914) | (134,506,489) | (184,529,669) | 82,102,707 | |
| Revenue and Profit from Other Operations | 38,319,322 | 34,724,275 | 158,920,291 | 200,298,421 | |
| Expenses and Losses from Other Operations | 4,042,760 | 7,240,369 | 31,253,906 | 124,593,621 | |
| Financial Expenses | 12,297,519 | 11,957,025 | 21,417,159 | 249,208 | |
| Ordinary Profit/(Loss) | (90,070,871) | (118,979,608) | (78,280,443) | 157,558,299 | |
| Extraordinary Revenues and Profits | 40,122,056 | 62,316,854 | 111,381,184 | 27,201,800 | |
| Extraordinary Expenses and Losses | 20,381,594 | 12,856,882 | 24,973,438 | 47,442,683 | |
| Provisions for Taxes | - | - | - | 32,398,092 | |
| Net Profit/(Loss) | (70,330,409) | (69,519,636) | 8,127,303 | 104,919,324 | |
| Profit/Loss (TL millions) | | | | | |
| According to IFRS (All figures are restated to | TL money values at [| December 31, 2003 | pursuant to IAS 29) | | |
| | 1999 | 2000 | 2001 | 2002 | 2003 |
| Operating Revenues | 2,523,989,677 | 3,074,499,802 | 3,071,608,330 | 2,950,540,284 | 2,499,793,339 |
| Operating Expenses | 2,902,389,840 | 3,362,536,635 | 2,972,408,926 | 2,567,609,822 | 2,174,674,745 |
| Operating Profit/(Loss) | (378,400,163) | (288,036,833) | 99,199.404 | 382,930,462 | 325,118,594 |
| Income from Other Operations | 110,401,096 | 111,133 <i>,7</i> 43 | 221,632,579 | 43,699,711 | 89,948,593 |
| Loss from Other Operations | 61,817,126 | 30,166,642 | 45,916,276 | 8,150,546 | 10,681,740 |
| Ordinary Profit/(Loss) | (329,816,193) | (207,069,732) | 274,915,707 | 418,479,627 | 404,385,447 |
| Net Financial Revenue | (979,859,566) | (724,319,882) | (2,266,353,888) | (438,861,860) | 259,735,872 |
| Monetary Gain/(Loss) | 949,756,639 | 802,392,032 | 1,806,831,384 | 479,134,761 | (376,874,468) |
| Income Before Taxation | (359,919,120) | (128,997,582) | (184,606,797) | 458,752,528 | 287,246,851 |
| Tax Provisions | 8,651,329 | 2,888,391 | (8,929,353) | (111,237,890) | (73,386,988) |
| Net Profit/(Loss) | (351,267,791) | (126,109,191) | (193,536,150) | 347,514,638 | 213,859,863 |
| Minority Shares | (8,366,511) | 5,993,782 | | | |
| Net Profit/(Loss) | (359,634,302) | (120,115,409) | (193,536,150) | 347,514,638 | 213,859,863 |
| Exchange Rate, end of year (US\$ 1.00) | 540,098 | 671,765 | 1,439,567 | 1,634,501 | 1,395,835 |
| Exchange Rate, yearly average (US\$ 1.00) | 417,095 | 623,355 | 1,220,517 | 1,503,494 | 1,496,088 |
| | ,570 | 020,000 | .,223,317 | .,000,171 | .,.,,,,,,,, |

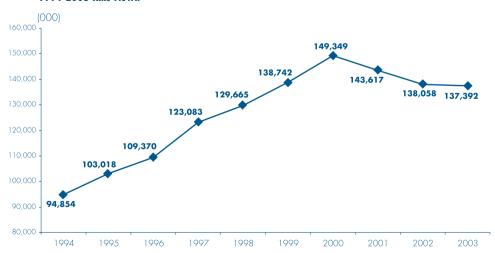


Figures over 10 Years

1994-2003 Passenger Load Factor



1994-2003 Kms Flown

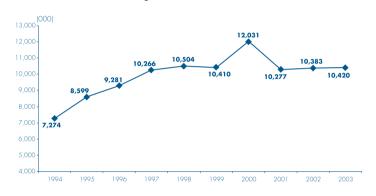




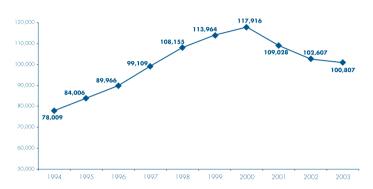




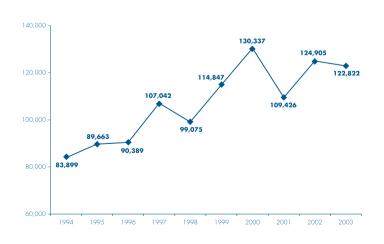
1994-2003 Revenue Passengers



1994-2003 Number of Landings



1994-2003 Cargo and Mail (Tons)



1994-2003 Available Seat-Kms and Revenue Passenger-Kms







Year 2003 Operations

FLIGHT AND TRAFFIC DEVELOPMENT

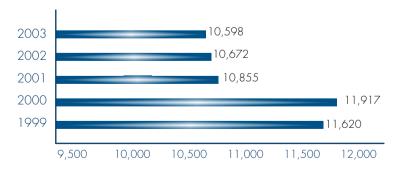
Flight Operations

By the end of the year, the number of passenger aircraft in Turkish Airlines fleet totaled 65 with a total seat capacity of 10,598. In addition to passenger aircraft, cargo operations were carried out by one A300-200 cargo plane obtained on an ACMI basis. An ACMI leased aircraft, an A310-400, was utilized as of December 19, 2003 during the Pilgrimage season to the Hadj.

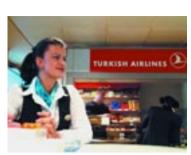
The Fleet as of December 31, 2003

| | | Age of Fleet |
|--------------------|------------------|-------------------|
| Passenger Aircraft | Number of Planes | (End of the Year) |
| A340-300 | 7 | 7.54 |
| A310-300 | 5 | 15.25 |
| B737-400 | 14 | 10.76 |
| B737-500 | 2 | 11.55 |
| B737-800 | 26 | 4.13 |
| RJ100 | 8 | 9.79 |
| RJ70 | 3 | 7.64 |
| Total | 65 | 7.87 |
| | | |

Total Seat Capacity as of December 31, 2003











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By the end of the year, the number of planes in Turkish Airlines' fleet of passenger aircraft totaled 65 with a total seat capacity of 10,598.

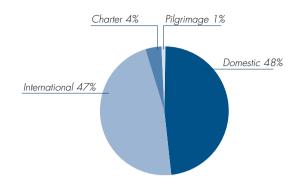
Traffic Development

In 2003, a total of 10.4 million passengers were carried; this figure includes 5.0 million domestic passengers, 4.9 million international passengers, 137,000 pilgrims visiting the Hadj and Umrah and 430,000 charter flight passengers. Where the capacity (available seat kilometers) regarding the totality of traffic operations remained the same; traffic (revenue passenger kilometers) decreased by 3.0%. As a result, the passenger load factor decreased by 1.9 points equaling 67.0%.

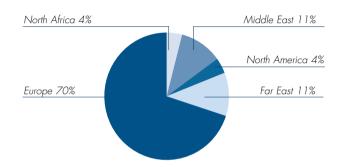
A total of 123,000 tons of cargo and mail were carried throughout the year.

By the end of 2003, Turkish Airlines had flown to 103 destinations and traveled 137 million kilometers.

Breakdown of Passengers



Breakdown of International Passengers into Geographic Regions



Domestic Flights

| | 1999 | 2000 | 2001 | 2002 | 2003 |
|---------------------------------|--------|--------|--------|--------|--------|
| Number of Landings | 66,783 | 66,872 | 58,239 | 51,542 | 49,959 |
| Kms Flown (000) | 36,654 | 36,979 | 32,298 | 28,782 | 28,087 |
| Available Seat-kms (million) | 4,988 | 5,077 | 4,333 | 3,858 | 3,863 |
| Revenue Passenger-kms (million) | 3,371 | 3,588 | 2,876 | 2,732 | 2,790 |
| Passenger Load Factor (%) | 67.6 | 70.7 | 66.4 | 70.8 | 72.2 |
| Available ton-kms (million) | 611 | 620 | 778 | 468 | 478 |
| Revenue ton-kms (million) | 294 | 314 | 292 | 278 | 283 |
| General Load Factor (%) | 48.1 | 50.6 | 37.5 | 59.4 | 59.2 |
| Revenue Passengers (000) | 6,067 | 6,491 | 5,189 | 4,970 | 5,031 |
| Cargo (tons) | 35,288 | 36,835 | 24.627 | 26,346 | 26,628 |
| Mail (tons) | 1,921 | 1,901 | 1,771 | 1,759 | 1,289 |
| Excess Baggage (tons) | 714 | 918 | 801 | 896 | 1,077 |

International Flights

| - | 1999 | 2000 | 2001 | 2002 | 2003 |
|---------------------------------|---------|---------|---------|---------|---------|
| Number of Landings | 47,181 | 51,044 | 50,789 | 51,065 | 50,848 |
| Kms Flown (000) | 102,088 | 112,370 | 111,318 | 109,276 | 109,305 |
| Available Seat-kms (million) | 18,113 | 20,924 | 20,557 | 20,213 | 20,177 |
| Revenue Passenger-kms (million) | 10,532 | 13,808 | 12,803 | 13,862 | 13,322 |
| Passenger Load Factor (%) | 58.1 | 66.0 | 62.3 | 68.6 | 66.0 |
| Available ton-kms (million) | 2,506 | 2,882 | 2,796 | 2,817 | 2,751 |
| Revenue ton-kms (million) | 1,284 | 1,662 | 1,676 | 1,840 | 1,772 |
| General Load Factor (%) | 51.2 | 57.7 | 59.9 | 65.3 | 64.4 |
| Revenue Passengers (000) | 4,343 | 5,540 | 5,088 | 5,413 | 5,389 |
| Cargo (tons) | 75,310 | 88,907 | 80,151 | 92,560 | 91,295 |
| Mail (tons) | 2,328 | 2,694 | 2,877 | 4,240 | 3,610 |
| Excess Baggage (tons) | 1,167 | 1,706 | 1,723 | 1,291 | 1,438 |









In 2003, a total of 10.4 million passengers were carried; this figure includes 5.0 million domestic passengers, 4.9 million international passengers, 137,000 pilgrims visiting the Hadi and Umrah and 137,000 charter flight passengers.







Flight Network-Schedule Structure

As of September 18, 2003 Turkish Airlines' flights have commenced to New Delhi.

On the Summer Schedule 2003, the number of flights to Beijing/Shanghai has increased from three to five per week.

Turkish Airlines' final flight to Johannesburg/Cape Town was on March 29, 2003, according to the decision to terminate the route by March 30, 2003.

Flights to Tbilisi were reactivated on September 15, 2003, which was terminated on April 15, 2003 due to lack of permission from the Georgian authorities.

Flights to Hong Kong were suspended between April 16 and June 30, 2003, while flights to Beijing and Shanghai were similarly stopped between May 14 and July 15 due to the SARS epidemic.

Scheduled Flights

While scheduled domestic flight capacity remained the same as in the previous year, traffic increased by 2.1%. Likewise, the passenger load factor increased to 72.1%, an increase of 1.4 points. The number of passengers carried was 5.0 million, total cargo and mail amounted to 28,000 tons.

In 2003, the war in Iraq and the SARS epidemic had a negative effect on international flights.

While scheduled international flight capacity decreased by 1.3%, traffic decreased by 5.7%; resulting in a decrease of 3 points in the passenger load factor, which totaled 65.3% at the end of the year. On these international flights, 4.9 million passengers were carried along with 88,000 tons of cargo and mail.

| | Available Seat-kms Revenue Passenger-kms | | ns Revenue Passenger-kms Passenger L Factor | | |
|-------------------------|--|------------|--|------|--|
| | 03/02 | 03/02 | | | |
| | (change %) | (change %) | 2002 | 2003 | |
| Scheduled Domestic | 0.1 | 2.1 | 70.6 | 72.1 | |
| Scheduled International | (1.3) | (5.7) | 68.3 | 65.3 | |
| Europe | (2.1) | (3.8) | 66.5 | 65.3 | |
| North Africa | 8.5 | 11.3 | 68.8 | 70.5 | |
| Middle East | 3.0 | 7.0 | 62.8 | 65.3 | |
| Far East | 3.3 | (7.6) | 72.1 | 64.5 | |
| North America | 6.3 | (0.8) | 70.5 | 65.8 | |

While scheduled domestic flight capacity remained the same as in the previous year, traffic increased by 2.1%; the passenger load factor was 72.1%, an increase of 1.4 points.







Charter Flights

In 2003, Turkish Airlines achieved 2,731 charter flights; of these 2,342 were international and 389 were domestic. Compared to 2002, there was an increase of 20% on charter flights. The distribution of international flights by region were as follows - Europe 86%, the Middle East 7%, North Africa 5% and the Far East 2%.

Pilgrimage Flights (Hadj and Umrah)

A total of 109,549 pilgrims were carried on Hadj, departing between January 10 and February 5 and arriving between February 14 and March 13.

A total of 27,696 passengers were carried on Umrah.

Cargo

The negative effect on air transportation of the war in Iraq and the SARS epidemic, which started in the Far East and spreaded to other regions caused Turkish Airlines cargo capacity to decrease by 0.6%. This reduction in capacity resulted in a decline in cargo traffic, which also decrease by 0.8%. Despite the decrease in traffic, Turkish Airlines cargo income increased by 5.8% since top priority was given to high revenue cargo in the utilization of the existing cargo capacity. This, coupled with the application of a flexible pricing policy, made Turkish Airlines capable of adapting to the changes in market demand.

In order to minimize the negative influences of these circumstances in 2003, Turkish Airlines chose to increase cargo traffic by ensuring customer satisfaction and offering a variety of services to make the best use of the existing cargo capacity.

In addition to customer services, such as cargo tracking and accessing information on domestic prices and schedules over the Internet, a new WAP services program was launched for tracing cargo via cellular phone.

In order to trace the Unit Load Devices (ULD) used as the loading element in cargo operations from one carrier to the next, to perform healthy inventory control and to

achieve better use of the equipment, Turkish Airlines joined the IATA Interline ULD system and launched this operation. A scheduled, combined land-air cargo transportation project was also created that aimed to revive domestic cargo traffic in Turkey and to enhance the Airline's capacity to serve neighbouring countries. All the elementary preparations for this project have been completed with inauguration scheduled for the beginning of 2004.

The ISO 9002 Quality Certification awarded to Turkish Airlines in 2000 in recognition of high levels of customer satisfaction plus fast, reliable service was renewed in 2003 according to the revisions of the ISO 9001:2000.

| | | | 03/02 |
|--------------------|---------|---------|-----------|
| | 2002 | 2003 | Change %_ |
| Number of Landings | 102,607 | 100,807 | (1.8) |
| Passenger Flights | 102,354 | 100,594 | (1.7) |
| Cargo Flights | 253 | 213 | (15.8) |
| Cargo (Tons) | 118,906 | 117,923 | (0.8) |
| Passenger Flights | 110,794 | 110,656 | (O.1) |
| Cargo Flights | 8,112 | 7,267 | (10.4) |
| Mail (Tons) | 5,999 | 4,899 | (18.3) |

Despite reduced traffic, Turkish Airlines' cargo income increased by 5.8% due to the priority assigned to high revenue cargo in the utilization of the existing cargo capacity.











In an effort to meet cargo demands to North American and certain destinations in Europe where the cargo capacity of Turkish Airlines' passenger aircraft did not suffice, Turkish Airlines leased cargo aircraft on an ACMI basis and carried 7,267 tons of cargo to Frankfurt and Maastricht. Furthermore, the Corporation signed a capacity lease contract with Atlas Air, a cargo company based in the USA and carried 1,581 tons of extra cargo on the Amsterdam-Istanbul-Amsterdam-New York route, thereby achieving a total of 8,848 tons carried by cargo aircraft.

With the addition of 4,899 tons of mail, the total of mail and cargo reached 124,403 tons in 2003.

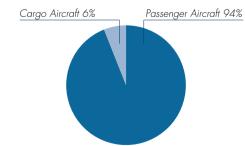
The most frequent cargo destinations in 2003, in order of frequency and tonnage were New York, Frankfurt, London, Maastricht and Tel Aviv.

In 2003, Turkish Airlines' cargo income amounted to US\$ 161.6 million; US\$ 7.1 million of which was for domestic and US\$ 154.5 million for international cargo. (*)

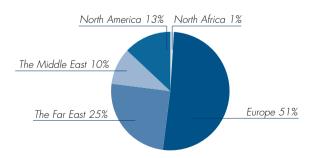
With the addition of US\$ 5.4 million of mail revenue, total cargo and mail revenue reached US\$ 167 million.

Turkish Airlines Cargo is the market leader with regard to domestic cargo and in 2003 it served 50% of the entire cargo market in Turkey.

Breakdown of Cargo by Tons



Breakdown of Cargo by Regions



(*) Cargo income has been calculated based on the yearly average of US\$ exchange rates.

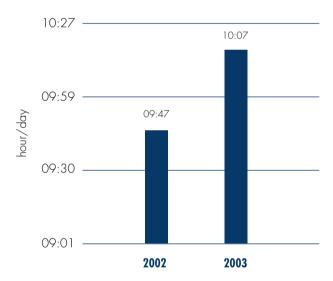
COMMERCIAL PERFORMANCE

Flexible Pricing/Sales

Given Turkish Airlines' goal of expanding the role of air transportation in domestic market and the increasing competition due to the entrance of private airlines into the market; Turkish Airlines has adopted a simple and economic pricing structure. Within this structure, a promotional fee is applied until three days before the flight and an economic fee is applied on the last three days, on any route. Turkish Airlines has implemented a 30% discount on domestic flights and a 10% discount on international flights and a more flexible pricing policy on international flights. With the application of these fees, not only did the passenger load factor on domestic flights increase to 72.2%, but also the income reached TL 2.4 quadrillion demonstrating an effective use of resources.

Operation of Planes/ **Increased Effectiveness**

In order to ensure that Turkish Airlines' aircraft are used most effectively, the flight schedule has been optimized utilizing the latest software technology. This has resulted in a three percent increase of airplane availability as of the end of 2003. Thus, the effective use of the fleet resulted in a capacity increase of two additional planes. Turkish Airlines managed to lower aircraft expenses by increasing usage and thus extended its capacity to compete with low-expense carriers in the market.







We have continued to add new destinations in our international network to further promote our Corporation's identity as a "global network carrier."





Development of Flight Network/ New Destinations

Growing competition in the international market, plus successive economic crises has forced airlines build stronger network structures. Turkish Airlines also continued to add new destinations to its international network, further promoting its corporate identity as a "global network carrier."

As of September 18, 2003, Turkish Airlines recommenced flights to India's capital city, New Delhi, one of the largest and fastest growing markets in the world. Passengers that traveled via Istanbul on the European and North American routes and the New Delhi route, a route which achieved a high passenger load factor from the day it started, helped strengthen Turkish Airlines' network.

China, despite the SARS epidemic, continues to exceed the general growth trend in the market. Turkish Airlines has restructured its flight schedule to maximize the use of its long distance fleet and take advantage of this growing market. In this regard, Turkish Airlines terminated its Johannesburg/Cape Town flights on March 30, 2003 and began channeling the new capacity toward the Beijing/Shanghai route. For the summer season, Turkish Airlines has increased the number of flights to these destinations from three to five per week.

As a result of a careful research, number of flights per week to Dubai, one of the favorite holiday spots of the last few years, have been increased. Turkish Airlines' flights revived quickly after the war in Iraq and have regained previous customary load factors. The Dubai route, the capacity of which was raised by 18.1% in 2003 compared to the previous year, reached a very high load factor level with an increase in number of







Initiatives to Lower Expenses/ Call Center

The Call Center reorganized and redesigned according to changing economic conditions is now able to offer a greater variety of services, capacity and quality. To offer its customers better service, Turkish Airlines moved its staff from other branches to the Call Center. It has closed down Call Centers in Izmir and Ankara and redirecting its staff to the Call Center in Istanbul in an effort to standardize services. The explanations menu (444 O THY - 444 0 849) has been simplified, working conditions for the Call Center staff have been improved and investments have been made for state-of-the-art technology. The Center's capacity was upgraded from 40 trunks to 45 trunks as of July 8, 2003. In order to support the Call Centers assigned to existing offices both in the US and England, Turkish Airlines has redirected calls originating in these countries to the Istanbul Center.

Based on initial results after the application of the aforementioned changes, the number of answered calls has doubled even as the number of incoming calls has increased.

Effective Crisis Management

The airline industry was shaken by crises in 2003. The war in Iraq, so close to Turkey and the SARS epidemic, originating in the Far East that subsequently became a

global crisis, had negative effects on all airlines during the first half of the year. Turkish Airlines took precautions to minimize the damage as it anticipated what could happen worst and exercised effective crisis management techniques. During the war in Iraq, Turkish Airlines cancelled flights to many destinations in the Middle East, avoiding empty flights and minimizing loss. In that period, 848 international and 1,850 domestic flights were terminated. Similarly, flights on the routes most intensely affected by SARS were also cancelled; between April 16 and June 30, 2003 Hong Kong flights stopped and between May 14 and July 15 the Beijing/Shanghai flights did not take place.

During the ensuing crisis period caused by the Iraq war and SARS epidemic, Turkish Airlines implemented a proactive strategy by canceling flights on low-income routes and channeling the existing capacity to routes with a higher rate of return. This strategy was structured at times by employing temporary flight cancellations and adding extra flights or by increasing or decreasing frequency; at other times the strategy was to reorganize the schedule according to customer demand. As a result, on routes where an expansion capacity was employed, there was an average increase of 50% in income per landing with respect to the previous routes on which the mentioned capacity was used; the unit income value

As part of the Regional Aviation Project, we began scheduling flights between cities with high passenger potential in addition to flights to or from Istanbul and Ankara.



A Stronger Network Structure

Global competition in the airline industry continues to be more and more challenging. It has led Turkish Airlines to become a global network carrier within the world market serving passengers on an international level rather than simply an airline that limits itself to the local market. In this respect, the Corporation has come a long way in pursuit of its goal to 'provide a bridge between the Turkic countries, the Balkans, Near East and Far East, America and Europe.' Turkish Airlines' schedule has been revamped to provide more connections between these geographical regions and to establish Istanbul as an important international hub.

Despite all efforts, unfavorable developments during the first six months of 2003, i.e. the war in Iraq in the Middle East and the SARS epidemic in the Far East, prevented an increase in the number of transit passengers during that time. In the next six-month period however,

when the effects of the crises had dissipated, Turkish Airlines' efforts paid off and the total transit passenger rate increased by 2.1%.

As part of the Regional Aviation Project, Turkish Airlines began scheduling flights between cities with high passenger potential and flights to or from Istanbul and Ankara. October 2, 2003, scheduled flights with two frequencies in a week on the Izmir-Adana route started, serving passengers who previously flew via Ankara or Istanbul.

TECHNICAL SERVICES

Two multi-purpose hangars are situated at the Turkish Airlines Maintenance Center at Atatürk Airport.

Maintenance Base One and Two cover an area of 51,000 square meters and 80,000 square meters, respectively. These hangers have the capacity to simultaneously provide technical assistance to two A340s, two A310s, five B737s or one B737 and three RJ airplanes.

With this much hangar space and staff capacity, Turkish Airlines is able to provide technical assistance to aircraft from private airlines and also sell technical equipment to domestic and international customers.

The technical assistance offered by the Maintenance Base has generated US\$ 46.7 million in revenue from technical service sales, US\$ 2.0 million from route maintenance services delivered to contracted companies, US\$ 1.2 million from surplus equipment sales and US\$ 4.4 million from 'warranty' making up a total of US\$ 53.1 million.

In 2003:

The PWS Weather Radar System and EGPWC were installed on five THY A340 airplanes.

The first S2 check upkeep was performed on one of the airplanes in Turkish Airlines' A340 fleet (TC-JDJ); the test flight was successfully completed.

Winglet Modification was performed on some customer aircraft and three B737-800s in the Turkish Airlines fleet.

Cockpit door reinforcement modifications for the entire Turkish Airlines fleet were completed in 2003. Cockpit modifications were also performed on customer aircraft.

An A310-200-type TC - JCO belonging to Cyprus Turkish Airlines was overhauled. After successfully completing a test flight, it began flying for Turkish Airlines. Additionally, Turkish Airlines performed C check for the first time on an A300-600 type aircraft, a model that does not exist in its fleet but belongs to Onur Air.

The first S2 check upkeep was performed on one of the airplanes in Turkish Airlines' A340 fleet (TC-JDJ); the test flight was successfully completed.





HUMAN RESOURCES

1999-2003 Development of Staff Efficiency

Turkish Airlines staff totaled 10,239 at the end of 2003, a 6.8% decrease over figures from the previous year (10,984).

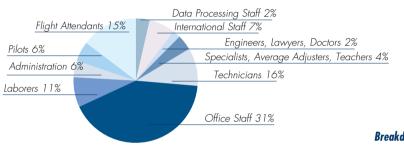
The number of passengers per employee increased by 6.7% with respect to 2002's figures, thereby increasing productivity and effectiveness.

| | Number of Employees | Number of Passengers |
|------|---------------------|----------------------|
| Year | Per Plane | Per Employee |
| 1999 | 157 | 885 |
| 2000 | 171 | 964 |
| 2001 | 163 | 914 |
| 2002 | 166 | 945 |
| 2003 | 158 | 1,017 |

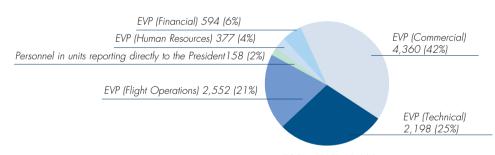
On August 18, 2003, Turkish Airlines signed the 19th Term Collective Labor Agreement.

Breakdown of Staff by Title as of December 31, 2003

TOTAL STAFF 10.239



Breakdown of Staff by Administrative Unit as of December 31, 2003



TOTAL STAFF 10,239

A total of 1,348 trainees took part in 95 courses offered for cockpit training, while 2,258 trainees attended 93 courses for cabin training at the Flight Training Center.

On July 15 and 16, 2003,
Turkish Airlines was inspected
by the RWTÜV External
Inspection Company for a
renewal of the ISO 9000-2000
Quality Management System
Certification. This inspection
was successfully concluded and
the Certificate was renewed.





Training

The Turkish Airlines Training Department earns income by providing courses on engine types, fuselage types and avionics systems to domestic and international airlines. Additionally income is gained through courses on ticket sales and reservation to agents, cargo sales hazardous material handling for cargo agents, and manners and quality training to all interested customers. Turkish Airlines is authorized by the Civil Aviation General Directorate to carry out licensing exams on a fee basis.

In 2003, 12,363 staff members were offered courses on passenger sales and services, reservations, ground operations, cargo, quality control, computers, technical English and basic technical issues.

On July 15 and 16, 2003, Turkish Airlines was inspected by the RWTÜV External Inspection Company for a renewal of the ISO 9000-2000 Quality

Management System Certification. This inspection was successfully concluded and the Certificate was renewed.

For the first time in Turkish Airlines' history, Turkish Airlines began providing courses on A320-B4 Fuselage/Engine Types. Participants in this program came from private aviation companies; the success of this program assures that Turkish Airlines will organize the course again in the future.

| | 2002 | | 2003 | |
|------------|--------|-------------|--------|-------------|
| | COURSE | PARTICIPANT | COURSE | PARTICIPANT |
| Commercial | 303 | 4,384 | 303 | 3,976 |
| Technical | 89 | 1,239 | 110 | 1,549 |
| Quality | 75 | 1,502 | 97 | 1,839 |
| CE | 63 | 530 | 40 | 405 |
| Other | 12 | 474 | 236 | 4,594 |
| TOTAL | 542 | 8,129 | 786 | 12,363 |

Flight Training Center

The Flight Training Center consists of two divisions; Cockpit Training and Cabin Training. For use in cockpit training, Turkish Airlines has a B737-400, an RJ and a B737-800 Full Flight Simulator. Within the Cabin Training Division, one A340 First Class cabin service mock-up, one B737 Economy Class cabin service mock-up, one B737/A310/A340 mobile emergency evacuation simulator and one A310 wing exit mock-up is utilized.

A total of 1,348 trainees took part in 95 courses offered for cockpit training; 2,258 trainees took advantage of 93 courses for cabin training within the Flight Training Center.

Cockpit and cabin training activities for external organizations generated for US\$ 2.7 million in additional revenue in 2003.





Among the services accessible via internet and Ticket Sales, Online Check-In, Flight Schedules, Miles&Miles Services, Lost Baggage, Cargo Services (reservation, cargo tracking, scheduling, pricing and domestic fees) plus departure and arrival information.

SERVICES

On-line Services

The new design of the Turkish Airlines website was launched on August 22, 2003. Among the services accessible via Internet are Online Ticket Sales, Online Check-In, Flight Schedules, Miles&Miles Services, Lost Baggage, Cargo Services (reservation, cargo tracking, scheduling, pricing and domestic fees) plus departure and arrival information.

Turkish Airlines provides alternative ticket delivery methods for passengers who purchase their tickets directly from the website; such as, "ticketing at the office," tickets by mail for passengers on flights originating in Turkey, USA, England and Germany and "ticketing at the airport" at most of the prominent airports in Turkey and abroad.

The Ticket on Departure -Ticketing at the Airport (TOD) application facilitating passengers to obtain their tickets at the airport up to an hour prior to departure on domestic flights and two hours before departure on international flights was extended from five days to fifteen days.

TOD points are located in Adana, Ankara, Antalya, Bodrum, Dalaman, Gaziantep, Istanbul, Izmir, Kayseri, Konya, Samsun, Trabzon, Diyarbakır, Malatya and Van within Turkey. Similar service is available in New York, Chicago, London, Manchester, Paris, Lyon, Strasbourg, Nice, Frankfurt, Munich, Stuttgart, Nuremberg, Hamburg, Hannover, Berlin, Düsseldorf, Köln, Madrid, Barcelona, Milan, Vienna, Bucharest, Athens, Tel Aviv, Zurich, Geneva, Brussels, Stockholm, Kiev and Odessa.

Turkish Airlines has completed the necessary groundwork for online check-in; this service was initiated in April.

Online check-in is available in Turkey in Adana, Ankara, Antalya, Bodrum, Dalaman, Denizli, Elazığ, Gaziantep, Istanbul, Izmir, Kayseri, Konya, Samsun, Trabzon, Diyarbakır, Erzurum, Malatya, Şanlıurfa, Van and outside the country in Amsterdam, Barcelona, Bucharest, Cairo, Frankfurt, Hamburg, Kiev, Madrid, Milan, Odessa, Paris and Strasbourg.







Miles&Miles members who purchased tickets over the Internet were also included in the online check-in as of April 21, 2003. Turkish Airlines installed a Frequently Asked Questions (FAQ) section to its website to answer passenger querries.

On March 17, 2003, Turkish Airlines initiated online ticketing service in German language. Links were set up from the official website (www.thy.com) to sites prepared by local Turkish Airlines bureaus abroad. In 2003, websites were launched in China, Poland and Korea, in addition to those already established in the USA, Japan, Hungary and Singapore.

Miles&Miles Frequent Flyer Program

The Miles&Miles Program is Turkish Airlines' frequent flyer program that offers special customer services as free tickets, companion tickets and seating upgrades in return for miles earned from Turkish Airlines and other contracted airlines, hotel accommodations, car rentals and purchases made on the Shop&Miles credit card, co-branded by Garanti Bank.

By adding Mileage Status and Mileage Allocation functions to its website, Turkish Airlines has enabled its members to calculate miles earned from paid flights and the additional miles necessary for Miles&Miles free tickets. Moreover, accessibility of the Elite card for the Miles Spent function which enables members to view all the free mileage used plus the Elite card querry function enabling members to calculate the required number of flights and mileage to upgrade membership, has also been added to the website.

Starting on December 15, 2003, limited seating for free tickets earned by mileage was terminated, giving Miles&Miles members the same opportunity as revenue passengers on domestic flights. An identical change was initiated for international flights on January 22, 2004.

Miles&Miles members are able to perform the same operations available on the website also at the kiosks located in CIP halls and Business Class counters at domestic and international sections of the Atatürk Airport and at the B (domestic) Terminal of Ankara Esenboğa Airport.

Turkish Airlines offers all passengers staying at Turkish Airline contracted hotels the opportunity to pick up their boarding cards before going to the airport.





444 0 THY - Flight Route Project

Telephone reservation services are performed locally through Turkish Airlines' Call Center - 444 0 THY – 444 0 849. Calls from Miles&Miles members and customers who use the online facilities are also served through this number.

Return Check-in

Turkish Airlines provides return check-in services to customers without luggage, that depart and return the same day, between Istanbul, Ankara, Izmir, Antalya, Adana, Bodrum, Dalaman, Trabzon, Gaziantep, Samsun, Erzurum, Malatya, Kayseri, Van, Elaziğ, Diyarbakır, Konya, Denizli, Batman, Mardin, Şanlıurfa, London, Frankfurt, Paris and Athens. Customers without luggage are able to check-in for the returning flight if they have a reserved seat, while they check-in for departure.

Hotel Check-in

Turkish Airlines offers all passengers staying at Turkish Airline contracted hotels the opportunity to pick up their boarding cards before going to the airport.

Electronic Ticketing

The use of electronic ticketing, a state-of-the-art technology in the airline industry, is expanding rapidly throughout the world - especially in the USA. Electronic ticketing reduces the amount of manpower employed for printed ticketing and thus minimizes distribution expense and reduces the risk of misplacing the valuable documents. This system enables all ticketing information to be accumulated electronically in a database, facilitating operations such as change of flight or airport check-in and allows flight information to be channeled directly into the income recording system without the need to provide the passenger with a printed ticket.

Turkish Airlines completed infrastructure preparations regarding the initiation of the electronic ticketing system and first began issuing this type of tickets for staff on December 9, 2003.

INFORMATION TECHNOLOGY PROJECTS

Projects realized in 2003 by the EDP Department, the group that provides all the data processing systems for Turkish Airlines, are explained in detail within the sections of this Annual Report titled; Commercial Developments, Cargo and Services. One of these projects, the electronic ticketing project, has brought the latest in ticketing technology to Turkish Airlines. Due to Reservation and Departure Control (DCS) projects, the number of Turkish Airlines bureaus connected online has increased to 22 in Turkey and 35 abroad. Moreover, Turkish Airlines now serves 21 local and 42 international airports and 485 local and 249 international sales agents connected online.

Since the development of the TOD, it is now possible to purchase tickets over the Internet. This system, developed at the Data Processing Center, is being used in Turkey and abroad.

The software developed for the Miles&Miles project allowed Turkish Airlines to offer passengers a variety of services, directly or through the Internet. New applications, such as cargo schedule information, airway bill search and domestic fee information were put to use

with the aid of Internet technology that was installed for cargo projects. Other web applications enable the flight staff to acquire information regarding their personal flight schedules; it also permits the Civil Aviation General Directorate to access and check Turkish Airlines' flight information from the Internet. Seminars have been held to introduce potential clients to Turkish Airlines' income evaluation program, TRACES. To date, US\$ 76,500 worth of software related services have been sold to Icelandic Airlines.

Again this year, preparations have started for the computing infrastructure of the Call Center, another project that is of crucial importance to Turkish Airlines.

Turkish Airlines is the local distributor for GALILEO, a company that provides airline, hotel and car reservations and ticketing software and systems to travel agents around the world. With the development of a project led by the EDP Department, Turkish Airlines has increased the number of travel agent locations that are now utilizing the GALILEO system to 187 and has achieved a revenue of US\$ 1.8 million.

FINANCIAL REVIEW

The comparative operation results of Turkish Airlines for the years 2002 and 2003 are as follows:

| Profit/Loss (TL Millions) | 31 December 2003 (UAS)* | 31 December 2002 (UAS)* | 31 December 2003 (IFRS)** | 31 December 2002 (IFRS)** |
|-----------------------------------|----------------------------|----------------------------|------------------------------|------------------------------|
| Operating Income | 2,390,842,395 | 2,171,619,433 | 2,499,793,339 | 2,950,540,284 |
| Operating Expenses | (2,208,871,203) | (2,152,412,536) | (2,174,674,745) | (2,567,609,822) |
| Operating Profit/Loss | 181,971,192 | 19,206,897 | 325,118,594 | 382,930,462 |
| Other Operating Income | 306,064,457 | 220,560,370 | 89,948,593 | 43,699,711 |
| Other Operating Expenses | (233,302,864) | (139,716,351) | (10,681,740) | (8,150,546) |
| Fin./Mon. Gain/Pre-tax Prof./Loss | 254,732,785 | 100,050,916 | 404,385,447 | 418,479,627 |
| Financial Income/(Exp.) (Net) | (2,223,214) | (249,208) | 259,735,872 | (438,861,860) |
| Monetary Gain/(Loss) | - | - | (376,874,468) | 479,134,761 |
| Income Before Taxation | 252,509,571 | 99,801 <i>,7</i> 08 | 287,246,851 | 458,752,528 |
| Provisions for Taxes | (78,990,691) | (32,398,092) | (73,386,988) | (111,237,890) |
| Net Profit/Loss | 173,518,880 | 67,403,616 | 213,859,863 | 347,514,638 |
| Profit/Loss per Share | 992 | 385 | 1,222 | 1,986 |

On 15 November 2003, Capital Markets Board ("CMB") published Communiqué No: 25 of Series XI, "Communiqué on Capital Market Accounting Standards". The Communiqué is applicable to the first interim financial statements ending after 1 January 2005 and is effective from the date of publishing. However, companies may choose to adopt Communique No: 25 of Series XI, for years or interim periods ending on or after 31 December 2003.

As explained in the first temporary clause of Article 34 of the foresaid Communiqué - General Provisions related to financial statements obligations, preparation and public announcement of financial statements in accordance with IFRS until the beginning of that period in which application Communiqué No: 25 of Series XI becomes enforceable, is counted for fulfillment of provisions of preparation of financial statements and public announcement in accordance with that Communiqué. Consequently, the Company prepared and publicly announced its financial statements as of 31 December 2003 in accordance with IFRS.

The companies which choose to apply Communiqué No: 25 of Series XI or IFRS as of 31 December 2003 are not required to report in accordance with CMB Communiqué No.1 of Series XI "Rules and Principles Relating to Financial Statements and Reports in Capital Markets", Communiqué No: 20 of Series XI "Rules and Principles Relating to Adjustment of Financial Statements in Hyperinflationary Periods" and Communiqué No: 21 of Series XI "Rules and Principles Relating to Consolidated Financial Statements and Accounting For Equity Participations".

^(*) According to Uniform Accounting System

^(**) According to International Financial Reporting Standards

CAPITAL REVIEW

Turkish Airlines adopted the registered capital system pursuant to Decision No. 815 made by the Capital Markets Board on October 26, 1990. According to this, the Company's share capital ceiling is TL 700 billion. The Public Housing and Public Participation Administration became a shareholder of Turkish Airlines as per the Supreme Planning Council's Decree No. 89/12 of July 17, 1989. It was subsequently decided, however, that the Company be subject to Law No. 4046 which regulates privatization practices and amends certain decree laws. This law, which went into effect after being published in the Official Gazette of November 27, 1994 numbered 22124, transferred control of Turkish Airlines to the Turkish Privatization Administration.

As of December 31, 2003, the registered capital of Turkish Airlines was TL 500 trillion, with issued capital standing at TL 175 trillion.

REGISTERED CAPITAL ISSUED CAPITAL

TL 500,000,000,000,000

TL 175,000,000,000,000

The distribution of issued shares as of December 31, 2003 are as follows:

| SHAREHOLDER | CLASS | TYPE | NUMBER OF SHARES | CAPITAL (TL) |
|--|-------------|--------------------------------|---------------------------------------|---|
| Privatization Administration Privatization Administration Other Shareholders | A C A | Bearer Registered Bearer | 171,788,947,558 1 3,211,052,441 | 171,788,947,557,834 1 3.211,052,441,166 |
| TOTAL | | | 175,000,000,000 | 175,000,000,000,000 |

AFFILIATES AND SUBSIDIARIES

(ACCORDING TO UNIFORM ACCOUNTING SYSTEM)

| COMPANY NAME | Ownership (%) | Subscribed | Committed | Paid-in |
|---|---------------|------------------------------------|-----------------|-------------------------------|
| SUBSIDIARIES Sun Express A.Ş. | 50 | 24,000,000,000 | (6,000,000,000) | 18,000,000,000 |
| AFFILIATES Uçak Şervisi A.Ş. (USAŞ) Emek İnşaat ve İşletme A.Ş. | 5.25 0.3 | 299,250,000,000 6,000,000,000 | | 299,250,000,000 6,000,000,000 |
| DIVIDENDS FROM AFFILIATES AND SUBSIDIARIES (TL) | | In 2003 | | In 2002 |
| Uçak Servisi A.Ş. (USAŞ) Emek İnşaat ve İşletme A.Ş. | | 1,757,880,000,000 1,536,941,470 | | - 937,579,071 |

SUN EKSPRESS A.Ş.

An airline company that operates charter flights in the tourism charter market. The other major partner is Condor with a 50% share.

UÇAK SERVİSİ A.Ş. (USAŞ)

In accordance with the 2nd article of the share transfer agreement, regarding the five-year catering service contract signed on 15.11.2001 between Gate Gourmet Holding A.G. (GGH), the major partner of USAS, and Turkish Airlines, GGH agreed to transfer Group B shares corresponding to 15% of the total capital of USAS to Turkish Airlines free of charge in 5 years. In accordance with this agreement, 10% of shares, corresponding to 570 million shares and nominal value of TL 570 billion, were transferred to Turkish Airlines in April 2002. In January 2003, an additional 1.25% of shares (71.25 million shares) were transferred to Turkish Airlines. The remaining 3.75% of shares will be transferred in January 2004, 2005 and 2006, in equal portions of 1.25%. The 342 million of shares transferred were sold at Istanbul Stock Exchange in November and December, 2003. So, the closing balance of USAS shares in balance sheet of Turkish Airlines decreased to 299.3 million shares, amounting to 5.25% of USAS capital.

EMEK İNŞAAT VE İŞLETME A.Ş.

Operates in the construction and property management area. Major shareholders are the Turkish State Pension Fund (49%) and the Turkish Red Crescent Foundation (49%).

FOREIGN CURRENCY TRANSACTIONS

(ACCORDING TO UNIFORM ACCOUNTING SYSTEM)

Out of the Company's total revenue of TL 2,696,906,852 million in 2003, TL 2,123,818,935 million portion was in, or convertible to foreign currency.

Foreign exchange expenses of Turkish Airlines during 2003 amounted to TL 1,285,228,092 million.

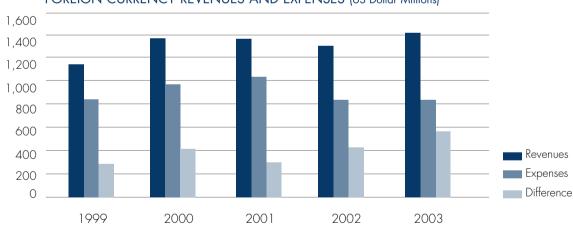
Thus, the net foreign currency of contribution of Turkish Airlines to Turkish economy has been TL 838,590,843 million. This corresponds to US Dollar 570.2 in terms of funds in or convertible to foreign currency.

The following table indicates these figures in both Turkish Lira and US Dollar terms (according to average exchange rates).

Turkish Lira (Million)

| YEARS | REVENUES | EXPENSES | NET TL CONTRIBUTION |
|--------------------------------------|---|---|---|
| 1999 2000 2001 2002 2003 | 473,154.509 845,926,702 1,647,000,952 2,145,798,051 2,123,818,935 | 354,239,739 600,427,871 1,265,809,495 1,313,954,722 1,285,228,092 | 118,914,770 245,498,831 381,191,457 831,843,329 838,590,843 |
| US Dollar (Full) | | | NIET EC |
| YEARS | REVENUES | EXPENSES | NET FC CONTRIBUTION |
| 1999 2000 2001 2002 2003 | 1,133,401,035 1,356,317,658 1,344,595,660 1,297,434,193 1,429,193,108 | 831,683,746 949,517,917 1,025,415,599 861,876,698 858,955,360 | 301,717,289 406,799,741 319,180,061 435,557,495 570,237,748 |

FOREIGN CURRENCY REVENUES AND EXPENSES (US Dollar Millions)



Every year starting from the year 1995, Turkish Airlines has been presented the Best Exporter Award by Istanbul Chamber of Commerce. Awards for the year 2003 have not been announced yet.

Foreign currency revenues in 2003 amounted to US Dollar 1,018 million.

The following table indicates the foreign currency revenues of Turkish Airlines since the year 1994:

| FC REVENUE YEAR | AWARD YEAR | FC INFLOW (US\$ Millions) | ranking | AWARD |
|--|--|---|----------------------------|--|
| 1994 1995 1996 1997 1998 1999 2000 2001 2002 | 1995 1996 1997 1998 1999 2000 2001 2001 2002 2003 | 676 707 816 820 806 975 938 901 858 |].].].]. 2. | GOLD PLAQUE GOLD PLAQUE GOLD PLAQUE GOLD PLAQUE GOLD PLAQUE GOLD PLAQUE GOLD PLAQUE GOLD PLAQUE GOLD PLAQUE GOLD PLAQUE |

SUMMARY OF ANNUAL RESULTS 2003-2002

(ACCORDING TO UNIFORM ACCOUNTING SYSTEM)

FINANCIAL RESULTS (TL Millions)

| (IL Millions) | 2003 | 2002 | 03/02 Change (%) |
|---|-------------------------|-------------------------|---------------------|
| DEVEN HIE C | | | 9-(-1 |
| REVENUES Tigliah as a second | 1 066 712 502 | 1 711 742 600 | 0.1 |
| Ticket revenues | 1,866,713,503 | 1,711,743,688 | 9.1 16.5 |
| Excess Baggage Revenues Mail Revenues | 15,762,108 8,067,382 | 13,529,606 8,679,421 | (7.1) |
| Cargo Revenues | 241,791,442 | 225,513,198 | 7.2 |
| Charter Revenues | 42,562,403 | 37,479,129 | 13.6 |
| Pilgrimage Revenues | 84,405,610 | 39,800,659 | 112.1 |
| Other Revenues | 131,539,947 | 134,873,731 | (2.5) |
| Income and Profit From Other Operations | 260,294,470 | 196,467,307 | 32.5 |
| Extraordinary Revenues and Profits | 45,769,987 | 24,093,063 | 90.0 |
| | | | |
| TOTAL REVENUES | 2,696,906,852 | 2,392,179,803 | 12.7 |
| EXPENSES | | | |
| Direct Operating Expenses | 701,609,195 | 620,190,679 | 13.1 |
| Passenger Service Expenses | 141,580,102 | 130,058,124 | 8.9 |
| Direct Maintenance Expenses | 190,072,868 | 196,046,701 | (3.0) |
| Manufacturing Overhead Expenses | 665,711,354 | <i>7</i> 12,471,320 | (6.6) |
| Marketing Sales & Distribution Expenses | 377,650,505 | 365,550,181 | 3.3 |
| General Administrative Expenses | 132,247,178 | 128,095,531 | 3.2 |
| Other Operating Expenses | 223,934,191 | 131,755,070 | 70.0 |
| Financial Expenses | 2,223,214 | 249,208 | 792.1 |
| Extraordinary Expenses and Losses | 9,368,673 | 7,961,281 | 17.7 |
| TOTAL EXPENSES | 2,444,397,281 | 2,292,378,095 | 6.6 |
| Profit (or Loss) | 252,509,571 | 99,801,708 | 153.0 |
| Taxes and Statutory Obligations | (78,990,691) | (32,398,092) | 143.8 |
| NET PROFIT/LOSS | 173,518,880 | 67,403,616 | 157.4 |
| TRAFFIC | | | |
| Available Seat-Kms | 24,039,592,530 | 24,071,004,377 | (O.1) |
| Revenue Passenger-Kms | 16,112,677,971 | 16,593,898,265 | (2.9) |
| Number of Revenue Passengers | 10,112,077,471 | 10,343,040,203 | 0.4 |
| Cargo Carried (Tons) | 117,923 | 118,587 | (0.6) |
| Passenger Load Factor (%) | 67 | 69 | (2.9) |
| Hours Flown | 240,069 | 242,506 | (1.0) |
| Number of Landings | 100,807 | 102,607 | (1.8) |
| Kms Flown | 137,392,371 | 138,056,860 | (0.5) |
| Post Carried (Tons) | 4,899 | 5,999 | (18.3) |
| AVERAGE VALUES FOR ALL FLIGHTS | | | |
| (PASSENGER AIRCRAFTS) | | | |
| Average Number of Revenue Passengers per Aircraft | 153,237 | 152,690 | 0.4 |
| Average Daily Flight Time per Aircraft | 10:12 | 10:06 | 1.0 |
| Employees per Aircraft | 164 | 168 | (2.4) |
| Passengers Carried per Flight | 103 | 101 | 2.0 |
| Passengers per Employee | 927 | 924 | 0.3 |
| Average Speed (Km/Hour) | 572 | 569 | 0.5 |
| Average Flight Distance (Km.) | 1,363 | 1,345 | 1.3 |
| | | | |

DETAILED BALANCE SHEETS (ACCORDING TO UNIFORM ACCOUNTING SYSTEM)

| ASSETS | 31 December 2003 | 31 December 2002 |
|---|---|--|
| I. CURRENT ASSETS | | |
| A. Liquid Assets 1- Cash 2- Cheques Received 3- Banks 4- Cheques Given and Payment Orders (-) 5- Funds Awaiting for Disbursement | 174,680,334,110 55,104,427,413 669,632,528,366,244 (2,346,308,314,550) | 122,462,322,767 275,918,894,542 369,296,045,220,668 (820,950,751,825) |
| 6- Other Liquid Ässets | 7,538,634,718,292 | 4,022,306,901,319 |
| TOTAL (A) | 675,054,639,531,509 | 372,895,782,587,471 |
| B. Marketable Securities 1- Share Certificates 2- Private Sector Bonds and Notes | 11,910,721,910,775 | 11,910,721,910,775 |
| 3- Public Sector Bonds and Notes4- Other Marketable Securities5- Provision for Dec. in Value of Market. Sec. (-) | - - | 3,850,000,000,000 - - |
| TOTAL (B) | 11,910,721,910,775 | 15,760,721,910,775 |
| C. Trade Receivables 1- Customers 2- Notes Receivables 3- Rediscount on Notes Receivables (-) 4- Deposits and Guaranties Given | 119,844,955,765,972 | 126,211,534,273,369 - - |
| 5- Doubtful Receivables 6- Provision for Doubtful Receivables (-) | 13,969,476,458,233 (13,969,476,458,233) | 11,723,564,796,552 (11,723,564,796,552) |
| TOTAL (C) | 119,844,955,765,972 | 126,211,534,273,369 |
| D. Other Receivables 1- Due from Shareholders 2- Due from Affiliates | 10,000,000,000,000 | 10,000,000,000,000 |
| 3- Due from Subsidiaries 4- Due from Personnel 5- Other Receivables 6- Rediscount on Other Notes Receivables (-) | 218,159,074,560 32,074,234,255,005 | 108,141,434,424 1,902,301,294,268 32,681,740,136,189 |
| 7- Other Doubtful Receivables 8- Provision for Other Doubtful Receivables (-) | 9,918,157,893 (9,918,157,893) | 533,394,893 (525,804,162) |
| TOTAL (D) | 42,292,393,329,564 | 44,692,190,455,613 |
| Inventories Raw Materials and Supplies Semi-finished Goods in Production Finished Goods Trade Goods | 100,814,269,873,515 | 94,664,772,659,293 - - |
| 5- Inde Goods 5- Inventories 6- Other Inventories 7- Provision for Inventories (-) | 328,062,127,028 | 652,554,768,178 |
| 8- Advances Given for Purchases | 187,858,916,499 | 310,580,430,767 |
| TOTAL (E) | 101,330,190,917,042 | 95,627,907,858,238 |
| F. Prepaid Expenses and Income Accruals 1- Prepaid Expenses for Future Months 2- Income Accruals | 18,027,625,262,894 29,387,653,552,978 | 20,114,788,359,036 9,078,040,962,783 |
| TOTAL (F) | 47,415,278,815,872 | 29,192,829,321,819 |
| G. Other Current Assets 1- Deffered VAT 2- Deductable VAT 3- Other VAT | 68,009,000,810 42,893,083,403 - | 31,174,730,810 57,660,053,093 |
| 4- Prepaid Taxes and Funds 5- Work Advances 6- Advances to Personnel 7- Inventory Shortages | 134,568,292,389 321,000,502,218 | 314,919,763,426 278,423,561,199 |
| 7- Inventory Shortages 8- Other Current Assets 9- Provision for Other Current Assets (-) | 10,354,299,390 | 4,120,011,925 - |
| TOTAL (G) | 576,825,178,210 | 686,298,120,453 |
| TOTAL CURRENT ASSETS | 998,425,005,448,944 | 685,067,264,527,742 |

| | 31 December 2003 | 31 December 2002 |
|--|--|--|
| II. LONG-TERM ASSETS | | |
| A. Trade Receivables 1- Customers | - | - |
| 2- Notes Receivables 3- Rediscount on Notes Receivables (-) 4- Deposits and Guaranties Given 5- Provision for Doubful Receivables (-) | 3,581,599,807,475 | 17,866,908,315,575 - |
| TOTAL (A) | 3,581,599,807,475 | 17,866,908,315,575 |
| B. Other Receivables 1- Due from Shareholders | | |
| 2- Due from Affiliates 3- Due from Subsidiaries 4- Due from Personnel 5- Other Miscellaneous Receivables 6- Rediscount on Other Notes Receivables (-) 7- Provision for Other Doubtful Receivables (-) | 1,300,515,661,186 645,971,500,475 | 934,279,137,099 |
| TOTAL (B) | 1,946,487,161,661 | 934,279,137,099 |
| C. Financial Assets 1- Long-Term Securities 2- Decrease in Value of Securities (-) 3- Affiliates 4- Capital Commitments for Affiliates (-) 5- Decrease in Value of Affiliates' Shares (-) | 6,000,000,000 4,596,140,850,000 | 6,000,000,000 9,547,500,000,000 |
| 6- Subsidiaries 7- Capital Commitments for Subsidiaries (-) | 24,000,000,000 (6,000,000,000) | 24,254,016,480 (6,000,000,000) |
| 8- Decrease in Value of Subsidiaries' Shares (-) 9- Other Financial Assets 10- Decrease in Value of Other Finan. Assets (-) | 534,778,236,465 | 534,778,236,465 |
| TOTAL (C) | 5,154,919,086,465 | 10,106,532,252,945 |
| D. Tangible Fixed Assets 1- Lands 2- Land Improvements 3- Buildings | 867,362 | 867,362 |
| 3- Building's 4- Plant, Machinery and Equipment 5- Motor Vehicles 6- Furnitures and Fixtures 7- Other Tangible Fixed Assets 8- Accumulated Depreciation (-) 9- Construction in Progress 10- Advances Given | 64,992,191,161,648 302,928,738,226,330 335,852,152,518,302 7,800,660,767,741 482,641,751,032 [535,551,439,388,303] 1,009,059,998,059 73,288,478,591,860 | 51,140,045,815,529 248,248,469,348,778 333,709,481,769,080 6,755,904,519,214 384,867,532,118 (476,498,409,225,223) 1,021,131,617,403 85,819,664,607,116 |
| TOTAL (D) | 250,802,484,494,032 | 250,581,156,851,381 |
| E. Intangible Assets 1- Rights 2- Goodwill 3- Establishment and Formation Expenses | 10,173,082,704,142 | 7,642,127,830,163 |
| 4- Research and Development Expenses 5- Extraordinary Costs 6- Other Intangible Fixed Assets 7- Accumulated Amortization (-) | 1,405,744,176,928 | 1,384,820,232,575 |
| 7- Accumulated Amortization (-) 8- Advances to Suppliers | (7,471,274,549,937) | (5,283,230,419,644) |
| TOTAL (E) | 4,107,552,331,134 | 3,743,717,643,094 |
| F. Assets Subject to Amortization 1- Exploration/Research Expenses 2- Preparation and Development Expenses 3- Other Amortizable Assets | - 9,122,056,486,421 | - - 4,720,147,880,167 |
| 4- Accumulated Amortization (-) 5- Advances to Suppliers | (8,210,102,818,715) | (3,546,646,157,726) |
| TOTAL (F) | 911,953,667,706 | 1,173,501,722,440 |
| G. Prepaid Expenses and Accrued Income 1- Prepaid Expenses for Future Years 2- Income Accruals | 15,637,175,080,960 | 19,748,848,816,772 |
| TOTAL (G) | 15,637,175,080,960 | 19,748,848,816,772 |
| H. Other Fixed Assets 1- Deductible VAT in Future Years 2- Other VAT 3- Inventory and Tangible Fixed Assets to be Disposed | 90,953,262,110 | 77,641,623,780 |
| 3- Other Fixed Assets | <u> </u> | 33,653,339 |
| TOTAL (H) | 90,953,262,110 | 77,675,277,120 |
| TOTAL LONG-TERM ASSETS | 282,233,124,891,543 | 304,232,620,016,428 |
| TOTAL ASSETS REGULATING ACCOUNTS | 1,280,658,130,340,487 3,439,736,633,312,970 | 7,511,673,045,136,001 |
| RECORDING ACCOUNTS | 5,457,750,055,512,770 | 7,511,073,043,130,001 |

DETAILED BALANCE SHEETS (ACCORDING TO UNIFORM ACCOUNTING SYSTEM) / continued

| LIABILITIES | 31 December 2003 | 31 December 2002 |
|--|---|---|
| I. SHORT-TERM LIABILITIES | | |
| A. Financial Liabilities 1- Bank Loans 2- Current Portion of Long-Term Credits and Accrued Interest 3- Current Portion of Bonds and Accrued Interest 4- Bonds and Notes Issued 5- Other Securities Issued 6- Value Difference of Securities Issued (-) 7- Other Financial Liabilities | - - - - - - | 739,393,936,328 - - - - - - - |
| TOTAL (A) | - | 739,393,936,328 |
| B. Trade Payables 1- Suppliers 2- Notes Payables | 171,550,346,804,454 | 160,717,518,280,700 |
| 3- Rediscount on Notes Payables (-) 4- Deposits and Guaranties Received 5- Other Trade Payables | 6,834,121, <i>7</i> 50,503 314,280,100,965 | 5,480,025,190,907 92,406,175,114 |
| TOTAL (B) | 178,698,748,655,921 | 166,289,949,646,721 |
| C. Other Liabilities 1- Due to Shareholders 2- Due to Affiliates 3- Due to Subsidiaries | | |
| 4- Due to Personnel5- Other Liabilities6- Rediscount on Other Notes Payables (-) | 2,006,969,826,173 16,343,682,177,469 | 214,369,812,576 18,863,076,284,471 - |
| TOTAL (C) | 18,350,652,003,642 | 19,077,446,097,047 |
| D. Advances Received | 38,285,892,727,816 | 32,490,077,908,366 |
| TOTAL (D) | 38,285,892,727,816 | 32,490,077,908,366 |
| E. Taxes Payable and Other Fiscal Liabilities 1- Taxes and Funds Payable 2- Social Security Withholdings Payable 3- Overdue, Deffered or Restructured Taxes and Other Fiscal Liabilities | 35,522,053,384,883 10,428,360,907,334 | 19,565,598,937,002 7,771,365,095,975 |
| 4- Other Fiscal Liabilities | 1,340,294,085,010 | 98,937,735,847 |
| TOTAL (E) | 47,290,708,377,228 | 27,435,901,768,825 |
| F. Provisions for Liabilities and Expenses 1- Provisions for Income Taxes and Other Legal Liabilities on Profit 2- Prepaid Income Taxes and Other Legal Liabilities on Profit (-) 3- Provisions for Retirement Pay 4- Provisions for Other Debts and Liabilities | 78,990,691,130,065 (77,188,777,955,262) 14,982,271,050,000 663,857,184,347 | 32,398,092,373,228 (40,930,793,461,329) 21,518,321,400,000 503,785,898,220 |
| TOTAL (F) | 17,448,041,409,150 | 13,489,406,210,118 |
| G. Income and Expense Accruals for Future Months 1- Income Relating to Future Months 2- Expense Accruals | 167,415,677,705,466 102,173,592,976,145 | 133,017,883,192,473 120,832,283,263,146 |
| TOTAL (G) | 269,589,270,681,611 | 253,850,166,455,620 |
| H. Other Short-Term Liabilities 1- VAT Payable 2- Other VAT 3- Inventory Overages 4- Other Short-Term Liabilities | 78,359,526 - - | 1 <i>57</i> ,438,970 |
| | 70 250 524 | 157 420 070 |
| TOTAL (H) | 78,359,526 | 157,438,970 |
| TOTAL SHORT-TERM LIABILITIES | 569,663,392,214,894 | 513,372,499,461,999 |

| | 31 December 2003 | 31 December 2002 |
|---|---|---|
| II. LONG-TERM LIABILITIES | | |
| A. Financial Liabilities 1- Bank Loans 2- Bonds Issued 3- Other Securities Issued 4- Value Difference of Securities Issued (-) 5- Other Financial Liabilities | - - - - - | - - - - - |
| TOTAL (A) | - | - |
| B. Trade Payables 1- Suppliers 2- Notes Payables 3- Rediscount on Notes Payables (-) 4- Deposits and Guaranties Received 5- Other Trade Payables | 8,880,094,614,192 | - - - 10,710,841,119,562 - |
| TOTAL (B) | 8,880,094,614,192 | 10,710,841,119,562 |
| C. Other Liabilities 1- Due to Shareholders 2- Due to Affiliates 3- Due to Subsidiaries 4- Other Payables 5- Rediscount on Other Notes Payable (-) 6- Debts to The Public Sector, Deffered or Payable by Installments | - - - - 10,647,617,086 | - - - - 59,999,093,696 |
| TOTAL (C) | 10,647,617,086 | 59,999,093,696 |
| D. Advances Received | - | - |
| TOTAL (D) | - | |
| E. Provisions for Debts and Expenses 1- Provisions for Retirement Pay 2- Provisions for Other Debts and Expenses | 11 <i>7</i> ,31 <i>7</i> ,88 <i>7</i> ,383,623 3,136,744,197,856 | 97,021,226,031,701 2,136,185,999,211 |
| TOTAL (E) | 120,454,631,581,479 | 99,157,412,030,912 |
| F. Income for Future Years and Expense Accruals 1- Income Relating to Future Years 2- Expense Accruals | - | - |
| TOTAL (F) | - | _ |
| G. Other Long-Term Liabilities1- VAT Deferred to Next Years2- Other Long-Term Liabilities | | - |
| TOTAL (G) | - | _ |
| TOTAL LONG-TERM LIABILITIES | 129,345,373,812,758 | 109,928,252,244,170 |

DETAILED BALANCE SHEETS (ACCORDING TO UNIFORM ACCOUNTING SYSTEM) / continued

| III. SHAREHOLDERS' EQUITY | 31 December 2003 | 31 December 2002 |
|---|--|--|
| A. Paid-in-Capital 1- Capital 2- Un-paid Capital (-) | 500,000,000,000,000 (325,000,000,000,000) | 500,000,000,000,000 (325,000,000,000,000) |
| TOTAL (A) | 175,000,000,000,000 | 175,000,000,000,000 |
| B. Capital Reserves 1- Share Premium 2- Share Premium of Cancelled Shares 3- Revuluation Fund of Tangible Fixed Assets 4- Revuluation Fund of Investments 5- Other Capital Reserves | 181,185,157,700 - 185,365,232,066,409 3,868,043,228 34,157,906,076,199 | 181,185,157,700 - 145,037,848,805,347 3,868,043,228 32,089,172,373,348 |
| TOTAL (B) | 219,708,191,343,536 | 177,312,074,379,623 |
| C. Profit Reserves 1- Legal Reserves 2- Statutory Reserves 3- Extraordinary Reserves 4- Other Reserves 5- Special Funds | 417,010,819,429 - 7,806,888,830,770 8,566,017 49,400,236,651,390 | 417,010,819,428 - 7,806,888,830,769 8,566,017 49,665,002,078,513 |
| TOTAL (C) | 57,624,144,867,606 | 57,888,910,294,729 |
| D. Retained Earnings | - | |
| TOTAL (D) E. Accumulated Deficits (-) | (44,201,851,836,352) | (111,605,467,603,971) |
| TOTAL (E) | (44,201,851,836,352) | (111,605,467,603,971) |
| F. Net Profit (Loss) for The Period | 173,518,879,938,046 | 67,403,615,767,618 |
| TOTAL (F) | 173,518,879,938,046 | 67,403,615,767,618 |
| TOTAL SHAREHOLDERS' EQUITY TOTAL LIABILITIES REGULATING ACCOUNTS | 581,649,364,312,836 1,280,658,130,340,487 3,439,736,633,312,970 | 365,999,132,838,000 989,299,884,544,170 7,511,673,045,136,001 |

DETAILED STATEMENTS OF INCOME (ACCORDING TO UNIFORM ACCOUNTING SYSTEM)

| | 31 December 2003 | 31 December 2002 |
|--|--|---|
| A. Gross Sales 1- Domestic Sales 2- Export Sales 3- Other Sales | 1,061,594,101,885,550 1,334,474,583,026,343 131,539,947,330,371 | 882,183,685,518,218 1,370,477,676,870,370 134,873,731,005,659 |
| TOTAL (A) | 2,527,608,632,242,263 | 2,387,535,093,394,249 |
| B. Sales Deductions (-) 1- Sales Returns (-) 2- Sales Discounts (-) | (89,211,187,799,880) | (72,375,994,551,776) |
| 3- Other Deductions (-) | (47,555,048,997,314) | (143,539,666,190,645) |
| TOTAL (B) | (136,766,236,797,194) | (215,915,660,742,421) |
| C. Net Sales (A - B) | 2,390,842,395,445,069 | 2,171,619,432,651,827 |
| D. Cost of Sales (-) 1- Cost of Goods Sold (Product) (-) 2- Cost of Goods Sold (Trade) (-) 3- Cost of Services Rendered (-) 4- Cost of Sales (Other) (-) | [1,698,973,520,225,893] | [1,658,766,824,272,860] |
| TOTAL (D) | (1,698,973,520,225,893) | (1,658,766,824,272,860) |
| GROSS PROFIT OR LOSS | 691,868,875,219,176 | 512,852,608,378,966 |
| E. Operating Expenses (-) 1- Research and Development Expenses (-) 2- Market., Selling and Distribution Expenses (-) 3- General Administration Expenses (-) | [377,650,504,502,682] [132,247,178,052,994] | (365,550,180,726,590) (128,095,531,334,837) |
| TOTAL (E) | (509,897,682,555,676) | (493,645,712,061,426) |
| OPERATING PROFIT OR LOSS | 181,971,192,663,500 | 19,206,896,317,540 |
| F. Income and Profit from Other Operations 1- Dividend Income from Affiliates 2- Dividend Income from Subsidiaries 3- Interest Income | 3,123,426,572,832 35,671,845,430,289 | 248,314,860,437 - 23,339,916,309,932 |
| 4- Commission Income 5- Provisions No Longer Required | 903,573,172,630 100,414,344,652 | 2,534,320,577,145 729,476,055,453 |
| /- Protit trom Foreign Currency Exchange | 219,821,171,229,737 | 166,334,496,629,549 |
| 8- Rediscount Income 9- Other Income and Profit | 674,039,267,489 | 3,280,782,965,063 |
| TOTAL (F) | 260,294,470,017,629 | 196,467,307,397,581 |
| G. Expenses and Losses from Other Operations (-) 1- Revenue Share Interest Expense 2- Commission Expenses (-) 3- Provisions (-) 4- Loss on Sale of Marketable Securities (-) 5- Loss from Foreign Currency Exchange (-) 6- Rediscount Interest Expense (-) 7- Other Ordinary Expenses and Losses (-) | (2,355,807,318,282) (246,075,715,000) (219,667,191,772,201) (1,665,115,911,033) | (6,764,097,113,165) (124,104,581,319,464) (886,391,187,047) |
| TOTAL (G) | (223,934,190,716,515) | (131,755,069,619,678) |
| H. Financial Expenses (-) 1- Financial Expenses (Short-Term) (-) 2- Financial Expenses (Long-Term) (-) | (2,212,771,858,267) (10,442,489,205) | (33,869,003,664) (215,338,750,925) |
| TOTAL (H) | (2,223,214,347,472) | (249,207,754,588) |
| ORDINARY PROFIT OR LOSS | 216,108,257,617,142 | 83,669,926,340,855 |
| Extraordinary Revenues and Profits 1- Previous Period Revenues and Profits 2- Other Extraordinary Revenues and Profits | 8,686,406,829,907 37,083,579,706,650 | 6,942,563,227,526 17,150,499,494,229 |
| TOTAL (I) | 45,769,986,536,557 | 24,093,062,721,756 |
| J. Extraordinary Expenses and Losses (-) 1- Idle Capacity Expenses and Losses (-) 2- Previous Period Expenses and Losses (-) 3- Other Extraordinary Expenses and Losses (-) | (1,103,086,310,188) (7,434,022,219,703) (831,564,555,696) | (2,427,221,575,405) (2,394,250,808,696) (3,139,808,537,665) |
| TOTAL (J) | (9,368,673,085,588) | (7,961,280,921,765) |
| PROFIT OR LOSS FOR THE PERIOD | 252,509,571,068,111 | 99,801,708,140,846 |
| K. Provisions for Taxes and Other Stat. Obligations (-) | (78,990,691,130,065) | (32,398,092,373,228) |
| NET PROFIT/LOSS FOR THE YEAR | 173,518,879,938,046 | 67,403,615,767,618 |

FINANCIAL STATEMENT ANALYSIS

| | | UAS | IF | RS |
|--|------------------|------------------|------------------|------------------|
| RATIOS | 31 December 2003 | 31 December 2002 | 31 December 2003 | 31 December 2002 |
| LIQUIDITY BATIOS | | | | |
| LIQUIDITY RATIOS Current Ratio | 1.75 | 1.33 | 1.20 | 0.84 |
| Acid-Test Ratio | 1.57 | 1.15 | 1.06 | 0.69 |
| Cash Ratio | 1.21 | 0.76 | 0.90 | 0.50 |
| FINANCIAL STABILITY RATIOS | | | | |
| Equity/Total Assets | 0.45 | 0.37 | 0.30 | 0.19 |
| Equity/Total Liabilities | 0.83 | 0.59 | 0.43 | 0.23 |
| Net Working Capital (Million TL) | 428,761,613 | 171,694,765 | 144,457,745 | (131,142,790) |
| LEVERAGE RATIOS | | | | |
| Total Liabilities/Total Assets | 0.55 | 0.63 | 0.70 | 0.81 |
| Total Liabilities/Shareholders' Equity | 1.20 | 1.70 | 2.34 | 4.32 |
| Times Interest Earned | 114.58 | 401.48 | 5.89 | 5.64 |
| TURNOVER EFFICIENCY (DAYS) | | | | |
| Receivables Turnover (Days) | 24.41 | 28.33 | 17.01 | 16.97 |
| Payables Turnover (Days) | 37.86 | 36.09 | 29.96 | 24.78 |
| DUPONT MODEL | | | | |
| Net Profit Margin | 0.07 | 0.03 | 0.09 | 0.12 |
| Asset Turnover | 1.87 | 2.20 | 0.85 | 0.83 |
| * Return On Assets | 0.14 | 0.07 | 0.07 | 0.10 |
| Return On Equity | 0.30 | 0.18 | 0.24 | 0.52 |

^{*} Return On Assets = Net Profit Margin x Asset Turnover

FINANCIAL STATEMENTS COMPARISON (ACCORDING TO UNIFORM ACCOUNTING SYSTEM)

| BALANCE SHEETS | 31.12.2003 | 31.12.2002 | BALANCE SHEETS | 31.12.2003 | 31.12.2002 |
|---|--|---|---|--|---|
| ASSETS | | | LIABILITIES | | |
| CURRENT ASSETS Liquid Assets Marketable Securities Trade Receivables (Net) Inventories Prepaid Expenses and Income Acc Other Current Assets Other Receivables Total Current Assets | 181 % 76 % 95 % 106 % cruals 162 % 84 % 95 % 146 % | 100 % 100 % 100 % 100 % 100 % 100 % 100 % | CURRENT LIABILITIES Financial Liabilities Trade Payables Other Liabilities Advances Received Taxes and Other Obligations Payabl Provisions for Obligations and Expen Unearned Revenue and Expense Acc Other Current Liabilities Total Current Liabilities | ses 129 % | 100 % 100 % 100 % 100 % 100 % 100 % 100 % |
| LONG-TERM ASSETS Trade Receivables Other Receivables Financial Assets Tangible Fixed Assets Intangible Fixed Assets Amortizable Assets Prepaid Expenses and Income Accounty of the Long-Term Assets Total Long-Term Assets | 20 % 95 % 51 % 100 % 110 % 78 % cruals 79 % 117 % 93 % | 100 % 100 % 100 % 100 % 100 % 100 % 100 % | LONG-TERM LIABILITIES Financial Liabilities Trade Payables Other Liabilities Advances Received Provisions for Obligations and Expen Unearned Revenue and Expense Acc Other Long-Term Liabilities Total Long-Term Liabilities | | 0 % 100 % 100 % 0 % 100 % 0 % 0 % |
| | | | SHAREHOLDERS' EQUITY Paid-in Capital Capital Reserves Profit Reserves Retained Earnings Accumulated Deficits Net Current Profit or Loss Total Shareholders' Equity | 100 % 124 % 100 % 0 % 40 % 257 % 159 % | 100 % 100 % 100 % 0 % 100 % 100 % |
| TOTAL ASSETS | 100% | 129% | TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 129% | 100% |
| INCOME STATEMENTS | | | | 01.01.2003 31.12.2003 | 01.01.2002 31.12.2002 |
| A- GROSS SALES B- SALES DEDUCTIONS (-) C- NET SALES (A-B) D- COST OF SALES (-) GROSS PROFIT OR LOSS (C-D) E- OPERATING EXPENSES (-) OPERATING PROFIT OR LOSS (C-F- INCOME AND PROFIT FROM G- EXPENSES AND LOSSES FROM H- FINANCIAL EXPENSES (-) ORDINARY PROFIT OR LOSS I- EXTRAORDINARY REVENUES APPROFIT OR LOSS J- EXTRAORDINARY EXPENSES APROFIT OR LOSS K- PROVISIONS FOR TAXES AND NET PROFIT OR LOSS | OTHER OPERA M OTHER OPE AND PROFITS IND LOSSES (-) | rations (-) | PAYABLE ON CURRENT PROFIT (-) | 106 % 63 % 110 % 102 % 135 % 103 % 947 % 132 % 170 % 892 % 258 % 190 % 118 % 253 % 244 % 257 % | 100 % 100 % 100 % 100 % 100 % 100 % 100 % 100 % 100 % 100 % 100 % 100 % 100 % 100 % |

FINANCIAL STATEMENTS FOR THE YEAR ENDED
31 DECEMBER 2003
Translated into English from The Original Turkish Report

Deloitte.

Denetim Serbest Mali Müşavirlik A.Ş. Büyükdere Caddesi Yapı Kredi Plaza, B Blok Kat:5, Levent 34330 İstanbul Türkiye

Tel: (212) 317 64 00 (Pbx) Fax: (212) 317 64 64 www.deloitte.com.tr

INDEPENDENT AUDITORS' REVIEW REPORT

To the Board of Directors of Türk Hava Yolları Anonim Ortaklığı

- 1. We have audited the accompanying balance sheet of Türk Hava Yolları Anonim Ortaklığı ("the Company") as at 31 December 2003, and the related statements of income, shareholders' equity and cash flows for the year then ended, all expressed in the equivalent purchasing power of the Turkish Lira as at 31 December 2003. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audits in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provide a reasonable basis for our opinion.
- 3. In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of 31 December 2003 the results of its operations and its cash flows for the year then ended, in accordance with International Financial Reporting Standards ("IFRS").
- 4. Without qualifying our opinion, we would like to draw attention to following matter:
 - a) As it is explained in detail in Footnote 2, the Company has decided to announce to the public its financial statements prepared in accordance with IFRS as of 31 December 2003. Consequently, the Companies which choose to apply Turkish Capital Markets Board ("CMB") Bulletin XI No: 25 or IFRS, are not required to report in accordance with CMB Bulletins XI No: 1, XI No: 20 and XI No: 21.
 - b) In our report dated May 7, 2003 for the financial statements as of 31 December 2002, it was mentioned that the Company did not apply International Accounting Standard No: 36 "Impairment of Assets" for some of its aircrafts, since it was not yet certain as of 2001 report date, whether the decline in market prices of some of the Company's aircrafts, which occurred as a result of the terrorist attack in the United States on 11 September 2001, was permanent or temporary. Because market prices of used aircraft had not recovered as of 31 December 2002 and the Company's management was of the opinion that the decline in market prices was permanent, the Company has recorded the total impairment in 2002, including the amount that should be recorded in 2001 as an expense. While preparing its 2003 financial statements, in order to make statements of income for the year ended 31 December 2003 and 2002 comparable, the Management of the Company has restated its 2002 financial statements by adjusting its 2002 opening balance sheet.

DENETİM SERBEST MALİ MÜŞAVİRLİK A.Ş. Member Firm of **DELOİTTE TOUCHE TOHMATSU**

Selçuk Ürkmez, Partner

Istanbul, 9 April 2004

BALANCE SHEETS AS AT 31 DECEMBER 2003 AND 31 DECEMBER 2002

| | | 31 December 2003 | 31 December 2002 TL 000,000 |
|--|------|------------------|--------------------------------|
| ASSETS | Note | TL 000,000 | (As Restated) |
| Cash and Cash Equivalents | 5 | 659,811,764 | 404,496,636 |
| Held-to-Maturity Securities (Net) | 6 | - | 4,386,782 |
| Accounts Receivable (Net) | 7 | 118,140,396 | 139,088,384 |
| Due from Related Parties (Short-Term) | 8 | 118,563 | 1,278,782 |
| Inventories | 9 | 45,817,994 | 60,091,448 |
| Prepaid Tax | 22 | - | 9,722,364 |
| Other Receivables and Current Assets | 10 | 52,831,597 | 60,378,034 |
| TOTAL CURRENT ASSETS | | 876,720,314 | 679,442,430 |
| Due from Related Parties (Long-Term) | 8 | 52,352,936 | 42,843,201 |
| Long-Term Advances Given | 11 | 10,215,864 | 28,300,989 |
| Investments At Equity | 12 | 7,107,000 | 4,371,970 |
| Available-For-Sale Investments (Net) | 12 | 15,298,493 | 16,361,168 |
| Fixed Assets (Net) | 13 | 1,971,841,109 | 2,762,487,161 |
| Other Long-Term Receivables and Assets | 14 | 13,311,069 | 17,631,503 |
| TOTAL LONG-TERM ASSETS | | 2,070,126,471 | 2,871,995,992 |
| TOTAL ASSETS | | 2,946,846,785 | 3,551,438,422 |

BALANCE SHEETS AS AT 31 DECEMBER 2003 AND 31 DECEMBER 2002 / continued

| | | 31 December 2003 | 31 December 2002 TL 000,000 |
|--|------|------------------|--------------------------------|
| LIABILITIES | Note | TL 000,000 | (As Restated) |
| | | , | |
| Bank Loans | 15 | - | 846,546 |
| Short-Term Capital | | | |
| Lease Obligations | 16 | 243,716,034 | 342,345,135 |
| Accounts Payable | | 180,964,338 | 176,710,883 |
| Due to Related Parties | 17 | 5,370,456 | 6,119,358 |
| Other Short-Term Payables | 18 | 49,830,210 | 54,110,889 |
| Deposits and Advances Received | 19 | 55,843,581 | 60,545,935 |
| Passenger Flight Liabilities | 20 | 112,186,108 | 95,503,684 |
| Other Accrued Liabilities | 21 | 65,089,400 | 74,402,790 |
| Corporate Tax Payable | 22 | 19,262,442 | - |
| TOTAL SHORT-TERM LIABILITIES | | 732,262,569 | 810,585,220 |
| Long-Term Capital | | | |
| Lease Obligations | 16 | 1,201,436,117 | 1,914,296,367 |
| Long-Term Trade Payables | | - | 136,727 |
| Manufacturers' Credit (Net) | 23 | 4,250,459 | 8,024,105 |
| Long-Term Deferred Tax Liabilities | 22 | 43,666,728 | 56,139,913 |
| Retirement Pay Provision | 24 | 78,644,063 | 87,418,602 |
| Other Long-Term Payables | 18 | 5,478,941 | 7,589,443 |
| TOTAL LONG-TERM LIABILITIES | | 1,333,476,308 | 2,073,605,157 |
| SHAREHOLDERS' EQUITY | | | |
| Capital | 25 | 1,681,308,782 | 1,681,308,782 |
| Additional Paid in Capital | | 786,622 | 786,622 |
| Reserves | 25 | 123,999,146 | 123,999,146 |
| Accumulated Loss | | (924,986,642) | (1,138,846,505) |
| TOTAL SHAREHOLDERS' EQUITY | | 881,107,908 | 667,248,045 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | | 2,946,846,785 | 3,551,438,422 |

STATEMENTS OF INCOME FOR THE YEARS ENDED 31 DECEMBER 2003 AND 2002

| | | | 31 December 2002 |
|---|--------|------------------|------------------|
| | | 31 December 2003 | TL 000,000 |
| | Note | TL 000,000 | (As Restated) |
| Operating Revenue | 29, 34 | 2,499,793,339 | 2,950,540,284 |
| Operating Expenses | 30, 34 | (2,174,674,745) | (2,567,609,822) |
| OPERATING PROFIT | | 325,118,594 | 382,930,462 |
| Income from Other Operations | 32, 34 | 89,948,593 | 43,699,711 |
| Loss from Other Operations | 33 | (10,681,740) | (8,150,546) |
| INCOME BEFORE FINANCIAL INCOME/(EXPENSE), | | | |
| MONETARY (LOSS)/GAIN AND TAXATION | | 404,385,447 | 418,479,627 |
| Financial Income/(Expense) (Net) | 31 | 259,735,872 | (438,861,860) |
| Monetary (Loss)/Gain | | (376,874,468) | 479,134,761 |
| INCOME BEFORE TAXATION | | 287,246,851 | 458,752,528 |
| Taxation | 22 | (73,386,988) | (111,237,890) |
| NET PROFIT | | 213,859,863 | 347,514,638 |
| Profit per Share (TL) | | 1,222 | 1,986 |

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED 31 DECEMBER 2003 AND 2002

| | | Additional Paid in | | Revaluation Surplus | Accumulated |
|--------------------------------------|---------------|-----------------------|-------------|------------------------|-----------------|
| | Capital | Capital | Reserves | (Note 4.4) | Loss |
| | TL 000,000 | TL 000,000 | TL 000,000 | TL 000,000 | TL 000,000 |
| Balance at 31 December 2001 | | | | | |
| (As Previously Reported) | 1,681,308,782 | 786,622 | 123,999,146 | 109,320,972 | (1,354,923,654) |
| (As Freviously Reported) | 1,001,300,702 | 700,022 | 123,999,140 | 109,320,972 | (1,334,923,034) |
| To Record Impairment on Fixed Assets | | | | | |
| as of 31 December 2001 (After Tax | | - | - | - | (132,531,440) |
| ` | , | | | | , , , , |
| Other (After Tax Effect) (Note 21) | - | - | - | - | 1,093,951 |
| Balance at 31 December 2001 | | | | | |
| (As Restated) | 1,681,308,782 | 786,622 | 123,999,146 | 109,320,972 | (1,486,361,143) |
| | | | | | |
| Movement for the Year | - | - | - | (109,320,972) | - |
| | | | | | |
| Profit for the Year (As Restated) | - | - | - | - | 347,514,638 |
| Balance at 31 December 2002 | | | | | |
| (As Restated) | 1,681,308,782 | 786,622 | 123,999,146 | - | (1,138,846,505) |
| - 6 6 1 | | | | | |
| Profit for the Year | - | - | - | - | 213,859,863 |
| Balance at 31 December 2003 | 1,681,308,782 | 786,622 | 123,999,146 | - | (924,986,642) |

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED 31 DECEMBER 2003 AND 2002

(All figures are restated to TL money values at 31 December 2003 pursuant to IAS 29)

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 (As restated) |
|--|--------------------------------|---|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Profit prior to taxation | 287,246,851 | 458,752,528 |
| Adjustments to reconcile profit for the year to net cash provided by operating activities: | 207,240,031 | 400,7 02,020 |
| Depreciation | 276,145,633 | 300,326,508 |
| Provision for Employee Termination Benefits | 10,029,235 | 14,350,729 |
| Interest Income | (39,462,868) | (29,305,612) |
| (Gain)/Loss on Fixed Asset Sales | 142,704 | (10,365,009) |
| Monetary (Gain)/Loss on Deferred Taxes | (6,869,482) | 5,607,564 |
| Impairment Loss/(Gain) | (59,459,995) | 105,351,293 |
| Income from Financial Investment Accounted per Equity Method | (2,735,030) | (2,028,744) |
| Provision for Diminution in Value of Available-For-Sale Investments | (3,582,445) | 1 <i>4,7</i> 88,651 |
| Interest Expense | 58,687,724 | 98,796,843 |
| Movement in Manufacturers' Credit | (3,773,646) | (3,933,956) |
| Foreign Exchange Loss/(Gain) on Leases (Net of Monetary Gain) | <i>77</i> ,943,610 | (207,987,931) |
| Gain on Sale of Available-for-Sale Invesment | (37) | |
| Amortization of Deferred Income from USAŞ Share Transfer | (2,739,470) | (2,529,813) |
| Adjustments to the Opening Balance of Fixed Assets | 99,460 | |
| (Decrease)/Increase in Provision for Doubtful Receivable | (5,212,836) | 2,625,792 |
| Operating Profit Before Working Capital Changes | 586,459,408 | 744,448,843 |
| Increase/Decrease in Trade Receivables | 26,160,828 | (11,753,673) |
| Increase/Decrease in Due From Related Parties | (8,349,516) | (7,125,623) |
| Increase/Decrease in Inventories | 14,273,454 | 6,086,914 |
| Increase/Decrease in Other Receivables & Short-Term Assets | 7,546,437 | (1,365,589) |
| Increase/Decrease in Other Long-Term Receivables and Assets | 4,320,434 | 2,646,774 |
| Increase/Decrease in Short-Term and Long-Term Advances Given | 18,085,125 | 30,009,96 <i>7</i> |
| Increase/Decrease in Trade Payables | 4,253,455 | (138,088,807) |
| Increase/Decrease in Due to Related Parties | (748,902) | 5,994,592 |
| Increase/Decrease in Other Payables & Accrued Expenses | (13,803,728) | 35,638,471 |
| Increase/Decrease in Deposits and Guarantees Received | (4,702,354) | 46,672,055 |
| Increase/Decrease in Passenger Flight Liabilities | 16,682,424 | 18,265,722 |
| Increase/Decrease in Other Long-Term Trade Payables | (136,727) | (144,623) |
| Cash Generated from Operations | 650,040,338 | 731,285,023 |
| Retirement Benefits Paid | (18,803,774) | (3,922,416) |
| Interest Paid | (66,671,906) | (107,911,152) |
| Income Taxes Paid | (50,005,885) | (46,637,527) |
| Net Cash Provided by Operating Activities | 514,558,773 | 572,813,928 |
| CARLEDONAR EDOLATINE ACTIVITIES | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | 4 204 700 | 14 204 7001 |
| Changes in Marketable Securities Cash Proceeds from Sale of Financial Assets | 4,386,782 | (4,386,782) |
| Cash Proceeds from Fixed Assets Sales | 5,483,785 20,839,216 | 1,722,709 88,204,615 |
| Interest Received | 39,462,868 | 29,305,612 |
| Purchases of Fixed Assets | (62,944,981) | (115,914,342) |
| Net Cash provided by/(Used in) Investing Activities | 7,227,670 | (1,068,188) |
| | | (/ / 2 2 7 2 2 7 |
| CASH FLOWS FROM FINANCING ACTIVITIES Principal Payment of Finance Leases | (265,624,769) | (306,809,825) |
| Principal Payment of Loans | (203,024,709) | (815,305) |
| Net Cash used in Financing Activities | (266,471,315) | (307,625,130) |
| | (200)-1, 1,010 | (55. /525/150) |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 255,315,128 | 264,120,610 |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR | 404,496,636 | 140,376,026 |
| CASH AND CASH EQUIVALENTS AT THE END OF YEAR | 659,811,764 | 404,496,636 |

The accompanying notes form an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002

1. THE COMPANY'S OPERATIONS

Türk Hava Yolları A.O. ("the Company" or "THY") was incorporated in Turkey in 1933. The principal activity of the Company is domestic and international air transportation of passengers and cargo.

As of 31 December 2003, the shareholders and their respective shareholdings in the Company were as follows:

Turkish Republic Privatization Administration 98.17% Others 1.83% Total 100.00%

The total number of employees working for the Company as of 31 December 2003 is 10,239. The average number of employees working for the Company in 2003 and 2002 is 10,683 and 11,084, respectively.

2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

The accompanying financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") (formerly referred to as IAS). The basics used in the preparation of the accompanying financial statements are as follows:

The Company maintains their books of account and prepares their statutory financial statements in accordance with accounting principles in the Turkish Commercial Code (the "TCC"), Capital Market Board (the "CMB") and tax legislation. The accompanying financial statements are based on the statutory records, with adjustments and reclassifications, including restatement for the changes in the general purchasing power of the Turkish Lira, for the purpose of fair presentation in accordance with Statements of International Financial Reporting Standards ("IFRS").

On 15 November 2003, Capital Market Board ("CMB") published Communiqué No: 25 of Series XI, "Communiqué on Capital Market Accounting Standards". The Communiqué is applicable to the first interim financial statements ending after 1 January 2005 and is effective from the date of publishing. However, companies may choose to adopt Communiqué No: 25 of Series XI, for years or interim periods ending on or after 31 December 2003.

As explained in the first tentative clause of Article 34 of the foresaid Communiqué – General Provisions related with financial statements obligations, preparation and public announcement of financial statements in accordance with IFRS until the beginning of that period in which application Communiqué No: 25 of Series XI becomes enforceable, is counted for fulfillment of provisions of preparation of financial statements and public announcement in accordance with that Communiqué. Consequently, the Company prepared and publicly announced its financial statements as of 31 December 2003 in accordance with IFRS.

The companies which choose to apply Communiqué No: 25 of Series XI or IFRS as of 31 December 2003 are not required to report in accordance with CMB Communiqué No: 1 of Series XI "Rules and Principles Relating to Financial Statements and Reports in Capital Markets", Communiqué No: 20 of Series XI "Rules and Principles Relating to Adjustment of Financial Statements in Hyperinflationary Periods" and Communiqué No: 21 of Series XI "Rules and Principles Relating to Consolidated Financial Statements and Accounting For Equity Participations".

The basis of the financial statements used in the preparation of the accompanying financial statements are set out below and in Note 4.

Inflation Accounting

In the accompanying financial statements, restatement adjustments that are made to compensate for the effect of changes in the general purchasing power of the Turkish Lira are based on International Accounting Standard No. 29 "Financial Reporting in Hyperinflationary Economies" ("IAS 29").

IAS 29 requires that financial statements prepared in the currency of a hyperinflationary economy be stated in terms of the measuring unit current at the balance sheet date and the corresponding figures for previous periods be restated in the same terms. One characteristic that leads to the classification of an economy as hyperinflationary, necessitating the application of IAS 29 restatement, is a cumulative three-year inflation rate approaching or exceeding 100%. Such cumulative rate in Turkey is 181% for the three years ended 31 December 2003 based on the wholesale price index announced by the Turkish State Institute of Statistics.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

The restatement was calculated by means of conversion factors derived from the Turkish countrywide wholesale price index ("WIP") published by the State Institute of Statistics (with the index beginning in 1994 at 100). Such index and the conversion factors used to restate the accompanying financial statements as at the end of each period to 31 December 2003 are given below:

| | Index | Conversion Factor |
|------------------|---------|-------------------|
| | | |
| 31 December 2000 | 2,626.0 | 2.8112 |
| 31 December 2001 | 4,951.7 | 1.4908 |
| 31 December 2002 | 6,478.8 | 1.1394 |
| 31 December 2003 | 7,382.1 | 1.0000 |

The annual change in the TL exchange rate against the US Dollar can be compared with the rates of general price inflation in Turkey according to the WPI as set out below:

| Years | 2003 | 2002 | 2001 | 2000 | 1999 |
|-------------------------|---------|-------|--------|-------|-------|
| Currency Deflation US\$ | (14.6)% | 13.5% | 114.3% | 24.4% | 72.7% |
| WPI Inflation | 13.9% | 30.8% | 88.6% | 32.7% | 62.9% |

As at 31 December 2003, the exchange rate announced by the Turkish Central Bank (which is a market rate) was TL 1,395,835 = US\$ 1 (31 December 2002, TL 1,634,501 = US\$ 1).

The main guidelines for the IAS 29 restatement are as follows:

- All amounts not already expressed in terms of the measuring unit current at the balance sheet date are restated by applying a
 general wholesale price index (the WPI). Corresponding figures for previous periods are similarly restated.
- Monetary assets and liabilities are not restated because they are already expressed in terms of the monetary unit current at the balance sheet date. Monetary items are money held and items to be received or paid in money
- Property, plant and equipment, investments and similar assets are restated from the date of their purchase, not to exceed their market value. Depreciation is similarly restated. The components of shareholders' equity are restated by applying the applicable general price index from the dates the components are contributed or otherwise arose.
- All items in the statement of income, except for the non-monetary items in the balance sheet, which have an effect on the statement of income, are restated by applying the relevant conversion factors from the dates when the income and expense items are initially recorded in the financial statements.
- The gain or loss on the net monetary position is the result of the effect of general inflation and is the difference resulting from the restatement of non-monetary assets, shareholders' equity and income statement items. The gain or loss on the net monetary position is included in net income.

3. SEGMENTAL REPORTING

3.1. Business Segments

The Company operates predominantly in one industry segment, its primary business being the air transportation of passengers and cargo within, to or from Turkey. The activities of the Company's equity investment are also related to the airline business.

3.2. Geographical Segments

The analysis of turnover is based on the destinations that THY serves. All passenger fare and cargo revenue within Turkey is attributed to the revenue from domestic services. Turnover from both scheduled and non-scheduled international flight revenues are attributed to the geographical area.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies followed in the preparation of the accompanying financial statements are as follows:

4.1. Revenue Recognition and Commission Expenses

Passenger fares and cargo revenues are recorded as operating revenue when the transportation is furnished. Tickets sold but not yet used are recorded as passenger flight liabilities.

The Company develops estimations using historical statistics and data to estimate unredeemed tickets. Total estimated future unredeemed tickets of TL 43,472 Billion (approximately) were recognized as operating revenue in 2003 (2002: TL 33,484 Billion).

Commissions to agencies relating to the passenger revenue are recognized as expense when the transportation is provided. Commission on tickets sold in advance is recorded as prepaid expenses in the current assets.

4.2. Inventory Valuation

Inventories are valued at the lower of cost or net realizable value using the moving weighted average method.

4.3. Financial Investments

The Company designates its investments portfolio in accordance with IAS 39 as follows:

Investments Held-for-Trading:

Securities held-for-trading are those acquired principally for the purpose of generating profit from short-term fluctuations in their price. Subsequent to initial recognition, held-for-trading securities are valued at their fair value if reliably measured. Gains or losses on held-for-trading securities are included in net profit or loss for the period in which they arise.

Investments Held-to-Maturity:

Held-to-maturity investments are securities with fixed or determinable payments and fixed maturity that the Company has the positive intent and ability to hold to maturity.

Investments Available-for-Sale:

Available-for-sale securities are those that the ownership rate is less than 20% and are not held-for-trading. Subsequent to acquisition, available-for-sale investments which are traded at stock markets are valued at maket. Otherwise, they are accounted for at indexed cost based on IAS 29. Gains or losses on available-for-sale investments are included in net profit or loss for the period in which they arise.

Investments At Equity:

Investment that the ownership rate is 50% and the Company is not in a position to exercise joint control are carried at equity.

4.4. Fixed Assets

Fixed assets are carried at indexed historical cost.

Depreciation is provided on a straight-line basis for all categories of property, plant and equipment, except for rotables and repairables, which are depreciated on a group basis. The depreciable lives and residual values used for the principal depreciable asset classifications are as follows:

| | Useful Life | Residual Value |
|--|--|-------------------|
| - Land - Buildings - Aircraft - Engines - Rotable Assets - Repairables - Simulator - Machinery and Equipment - Furniture and Fixtures - Vehicles - Other Equipment | 25-50 15-20 15 5-8-10 2-3 10 7 5 5-7 | 10-30% 30% |
| | | |

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

Impairment on Assets:

As of 31 December 2003, the Company indexed aircraft and spare engines in a way that indexed values will not exceed the acquisition value in US\$. An examination is then made of whether the US\$ depreciated amount of each aircraft may exceed its recoverable amount. In accordance with IAS 36 "Impairment of Assets", recoverable amount is determined as higher of asset's net selling price or its value in use. Net selling price is determined as the lowest estimation of the Company's management developed from the International Aircraft Price Guide. The decrease in carrying amount is recorded as impairment loss under operating expense.

As of 31 December 2001, the acquisition value of aircraft in US\$ that exceeds the indexed TL amounts is included to the shareholders equity as revaluation fund. As of 31 December 2002, the revaluation fund is cancelled in the financial statements since the restated TL amounts of aircrafts exceeded the acquisition value of aircraft in US\$.

4.5. Manufacturers' Credits

Manufacturers' credits are received against acquisition and/or lease of aircraft and engines. The Company reduces these credits from the cost of the owned or financial leased assets and amortizes them over the related asset's remaining useful life. Manufacturers' credit related to operational leases is recorded as deferred revenue and amortized over the lease term.

4.6. Maintenance and Repair Costs

Regular maintenance and repair costs for owned and leased flight equipment are charged to operating expense as incurred. Heavy maintenance checks for owned and finance leased aircraft are expensed as incurred and delivery maintenance checks of operational leased aircraft are accrued on a periodical basis.

4.7. Frequent Flyer Program

THY provides a frequent flyer program which is called Miles and Miles in the form of free travel award to its members on accumulated mileage. The estimated cost of providing free travel, using the incremental cost method as adjusted for estimated redemption rates, is recognized as a liability and charged to operations as program members accumulate mileage.

THY also sells mileage credits to participating partners in the "Shop and Miles" program. A portion of such revenue is deferred and amortized as transportation is provided.

4.8. Taxation and deferred taxes

Taxes on income for the year comprise of current tax and the change in deferred taxes. The Company accounts for current and deferred taxation on the results for the period, in accordance with IAS 12 (Revised).

Provision is made in the financial statements for the Company's estimated liability to Turkish corporation tax on its results for the year. The charge for current tax is based on the results for the year as adjusted for items, which are non-assessable or disallowed.

Deferred tax assets and liabilities are recognized using the liability method in respect of material temporary differences arising from different treatment of items for accounting and taxation purposes. Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are only provided to the extent if it is probable that taxable profit will be available against which the deductible temporary differences can be utilized.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled. Deferred tax is charged or credited in the statement of income.

Prepaid corporation taxes and corporation tax liabilities offset as they relate to income taxes levied by the same taxation authority. Deferred income tax assets and liabilities are also offset.

4.9. Employee Retirement and Termination Indemnities

Employee retirement and termination benefits as required by Turkish Labor Law are recognized in the accompanying financial statements as earned. Future retirement payments are discounted to their present value at the balance sheet date at an interest rate determined by the net of an expected inflation rate and an appropriate discount rate according to IAS 19 "Employee Benefits. The interest rate included in employee retirement expense is shown in the financial result as interest expense.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

4.10. Related Parties

The shareholders of the Company and the companies related to those companies, their directors and key management personnel and any companies to which they are known to be related, are considered and referred to as related parties in the accompanying financial statements.

4.11. Foreign Currency Transactions

Transactions in foreign currencies are translated into Turkish Lira at the rates of exchange ruling at the transaction dates. Assets and liabilities denominated in foreign currencies are translated with the exchange rate ruling at the balance sheet date. Gains and losses arising on settlement and translation of foreign currency items are included in the statements of income.

The ending and average TL to US Dollar exchange rates for the years ending 31 December are as follows:

| | Ending Rate | Average Rate |
|------------------|-------------|--------------|
| 31 December 2001 | 1,439,567 | 1,196,780 |
| 31 December 2002 | 1,634,501 | 1,504,597 |
| 31 December 2003 | 1,395,835 | 1,495,307 |

4.12. Leases

The Company leases aircraft, simulator, computer equipment and vehicles in the form of either capital/finance leases or operating leases. According to IAS 17, capital leases are reflected in the Company's assets by recording capital leased assets and liabilities equal to the present value of the lease payments. The capital leased assets are depreciated over their useful lives. Operating leases are accounted for as operating expense when incurred.

4.13. Financial Instruments

Financial Assets

Fair value is the amount for which an asset could be exchanged or a liability settled, between knowledgeable willing parties in an arms length transaction. Market value is the amount obtainable from the sale or payable on the acquisition, of a financial instrument in an active market, if one exists.

The estimated fair values of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, judgement is necessarily required to interpret market data to develop the estimated fair value. Accordingly, the estimates presented here in may not necessarily be indicative of the amounts the Company could realize in a current market exchange.

Balances with banks, receivables, contingent liabilities like letters of guarantee, letters of credit are important financial instruments which would have negative effects on the financial structure of the Company if the other party failed to comply with the terms and conditions of the agreement.

The fair values of certain financial assets carried at cost are considered to be representative of carrying values due to their short-

The Company's principal financial assets are cash and cash equivalents, securities, accounts receivable, due from related parties and financial assets.

Book values of trade receivables and due from related parties along with the related allowances for uncollectibility are estimated to be their fair value except receivables discounted to their present value when they hold significant credit periods.

Financial assets, except Sun Express, Uçak Servis A.Ş. and France Telecom where the Company is not in a position to exercise significant influence or joint control, are stated at cost as their fair value can not be reliably measured.

Sun Express is accounted for using the equity method as the Company exercises a significant influence. Uçak Servis A.Ş. and France Telecom shares are classified as available-for-sale investments and changes in fair value relating available-for-sale investments are reported in net profit or loss.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

Financial Liabilities

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities include interest-bearing bank loans, accounts and other payables, due to related parties and finance lease obligations. Interest-bearing loans denominated in foreign currencies are translated at the year end exchange rates. Finance charges are accounted for on an accrual basis and are traced under related financial liability account to the extent that they are not settled in the period in which they arise. Accounts and other payables and due to related parties are recorded at their nominal value, which approximates their fair value.

Credit Risk

The Company's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables, estimated by the Company's management based on prior experience and the current economic environment.

The Company has no significant concentration of credit risk, with exposure spread over a large number of counter parties and customers.

Price Risk

• Currency Risk:

The Company is exposed to exchange rate fluctuations between foreign currencies and Turkish Lira due to the nature of its business. The major part of the Company's ticket income is in Euro and US Dollar or linked to these currencies and the major part of its expenses is denominated in US\$ and Turkish Lira.

• Interest Risk:

Most of the interest rates related to leasing transactions are based on LIBOR; therefore the Company is exposed to interest rate fluctuations on international markets. The Company does not have any hedging transactions to limit currency and interest rate risks.

• Market Risk:

The Company invests in government bonds acquired under reverse repurchase agreements made for short periods or deposits to banks on a daily basis. These investments fluctuated based on the market conditions.

• Liquidity Risk:

Usually, tickets are sold in advance and transportation is provided later. Therefore the Company takes advantage of collecting revenue in advance and incurring transportation cost later.

The Company also benefits from the difference between the collection and the payment period to its counter parties.

4.14. Offsetting

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

4.15. Use of Estimates

The preparation of financial statements in conformity with International Accounting Standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimations.

4.16. Earnings per Share

IAS 33 "Earnings per Share" requires disclosure of basic earnings per share and diluted earnings per share (if applicable) for companies whose shares are publicly traded or which are in the process of issuing shares in a public market.

There were no dilutive equity instruments outstanding which would require the calculation of separate diluted earnings per share.

A summary of the weighted average number of shares outstanding during 2003 and 2002 and the basic earnings per share calculation is as follows:

| | 2003 | 2002 |
|--|----------------------|----------------------|
| Number of shares outstanding at January 1, (in full) Bonus shares issued (by transfer of the Revaluation fund) (in full) New shares issued (cash increase) (in full) | 175,000,000,000 | 175,000,000,000 |
| Number of Shares outstanding at 31 December, (in full) | 175,000,000,000 | 175,000,000,000 |
| Weighted average number of shares | | |
| outstanding during the year (in full) | 175,000,000,000 | 175,000,000,000 |
| Net Profit for the year (TL Million) Basic Earnings per Share (TL) | 213,859,863 1,222 | 347,514,638 1,986 |

5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--|---|
| Cash Cheques Received Banks Other Liquid Assets | 174,680 55,104 652,043,345 7,538,635 659,811,764 | 139,536 314,389 399,459,599 4,583,112 404,496,636 |

Foreign currency bank balances are TL 648,885,070 Million at 31 December 2003.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

Time Deposits:

| Amount | Currency | Opening Date | Interest rate % | Maturity | 31 December 2003 TL 000,000 |
|-------------|------------|--------------------------|-------------------------|------------|-----------------------------------|
| 2,400,000 | TL Million | 31.12.2003 18.08.2003 | 19.78% | 02.01.2004 | 2,400,000 |
| 205,300,000 | USD | 31.12.2003 25.08.2003 | 2.41% 3.83% 2.81% | 23.02.2004 | 286,564,926 |
| 181,500,000 | EURO | 31.12.2003 | 3.69% | 23.02.2004 | 316,730,568 605,695,494 |

| Amount | Currency | Opening Date | Interest rate % | Maturity | 31 December 2002 TL 000,000 |
|-------------|----------|-----------------|-----------------|------------|--------------------------------|
| | • | 29.11.2002 | 1.60% | 02.01.2003 | |
| 165,750,000 | USD | 31.12.2002 | 3.01% | 16.01.2003 | 308,691,079 |
| 22,700,000 | EURO | 30.12.2002 | 3.20 % | 02.01.2003 | 44,060,303 |
| | | | | | 352.751.382 |

6. MARKETABLE SECURITIES HELD-TO-MATURITY (NET)

Marketable securities consist of the following:

| | 31 December 2003 | 31 December 2002 |
|-----------------------|------------------|------------------|
| | TL 000,000 | TL 000,000 |
| | | |
| Repurchase Agreements | - | 4,386,782 |
| | - | 4,386,782 |

7. ACCOUNTS RECEIVABLE (Net)

Accounts receivable consist of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|------------------------------------|--------------------------------|--------------------------------|
| Trade Receivables | 137,745,398 | 164.797.444 |
| Discount on Receivables | (336,333) | (1,227,557) |
| Provision for Doubtful Receivables | (19,268,669) | (24,481,503) |
| | 118,140,396 | 139,088,384 |

8. DUE FROM RELATED PARTIES

Due from related parties in short-term consists of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--------------------------------|--------------------------------|
| Güneş Ekspress Havacılık A.Ş. (SUN EXPRESS) Uçak Servisi A.Ş (USAŞ) | 104,936 13.627 | 1,147,538 8.026 |
| THY SRL | - | 123,218 |
| Due from Related Parties Short-Term | 118,563 | 1,278,782 |

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

Due from related parties in long-term consists of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|--------------------------------|--------------------------------|
| Turkish Republic Privatization Administration (*) (***) Turban Turizm A.Ş. (**) (***) | 14,256,960 38.095,976 | 11,668,795 31,174,406 |
| Due from Related Parties Long-Term | 52,352,936 | 42,843,201 |

- (*) The interest rate applied to the receivable from Turkish Republic Privatization Administration is 40%. The balance of the account is reclassified from "Short-Term Receivables from Related Parties" to "Long-Term Receivables from Related Parties" as of 31 December 2003, since the maturity of the receivable is not determined yet.
- (**) The receivable from the sale of equity participation is related to the sale of share in Kıbrıs Türk Hava Yolları to Turban Turizm A.Ş. (Turban) on 31 December 2000. THY has converted its receivable about this sale into Turkish Lira and applied interest at a rate of 40% commencing from December 2002. The balance of the account is reclassified from "Other Short-Term Receivables" to "Other Long-Term receivables" as of 31 December 2003, since the maturity of the receivable is not determined yet. Turban is considered to be related party as it is participation of Turkish Republic Privatization Administration.
- (***) Interest at a rate of 40% is applied to the receivables from Turkish Republic Privatization Administration and Turban as to be valid for one year commencing from December 2002 based on the article sent by the Turkish Republic Privatization Administration to THY on 17 February 2003. Although this duration has expired in December 2003, same interest rate is still being applied after this date since a new interest rate is not determined by the two sides.

9. INVENTORIES

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|-------------------------------|--------------------------------|--------------------------------|
| Spare Parts, Flight Equipment | 36,767,860 | 49,985,914 |
| Other Inventories | 9,050,134 | 10,105,534 |
| | 45,817,994 | 60,091,448 |

10. OTHER RECEIVABLES AND CURRENT ASSETS

Other receivables and current assets consist of the following:

| - The receivables and content assets consist of the following. | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--------------------------------|--------------------------------|
| VAT Receivable | 110,902 | 101,221 |
| Tax to be Refunded | 2,746,417 | 3,267,933 |
| Third Party Maintenance Service Income Accrual | 12,396,213 | 3,831,329 |
| Receivable due to Cancellation of A Type Handling License | - | 13,202,901 |
| Prepaid Operating Lease Expenses | 3,062,365 | 6,506,295 |
| Prepaid Sales Commissions | 9,016,645 | 3,989,310 |
| Deposits Given related to the Outstanding Litigations | 1,902,043 | 4,357,273 |
| Prepaid Rent | 393,749 | 756,076 |
| Other Prepaid Expenses | 3,783,021 | 4,234,583 |
| Receivable from Aircraft Manufacturers | - | 1,306,800 |
| Receivable from Personnel | 539,160 | 670,639 |
| Business Advances | 134,568 | 358,827 |
| Restriction on transfer of Funds From Banks (*) | 16,671,880 | 15,210,807 |
| Receivable from SITA Deposit Certificates | 151,886 | 229,513 |
| Other Receivables | 1,922,748 | 2,354,527 |
| | 52,831,597 | 60,378,034 |

^(*) The restriction on transfer of funds from banks is related to funds held at banks in Iran, Libya, Egypt and Uzbekistan and are classified in other receivables as they can be transferred to Turkey or used for payment of expenses in related sales bureaus within a period more than 3 months but less than a year.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

11. LONG-TERM ADVANCES GIVEN

Advances given consist of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|--------------------------------|----------------------------------|
| Pre-delivery Payments for Aircraft Deposits Given for Operational Leases | 6,634,264 | 8,192,916 |
| Operational Leases Other Deposits Given | 1,437,710 2,143,890 | 1 <i>7,7</i> 03,525 2,404,548 |
| Total Long-Term Advances Given | 10,215,864 | 28,300,989 |

12. FINANCIAL ASSETS

The investment accounted for using the equity method is as follows:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|---|--|
| Güneş Ekspress Havacılık A.Ş. (Sun Express) | 7,107,000 | 4,371,970 |
| Other financial assets available-for-sale are as follows: | | |
| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
| Emek İnşaat ve İşletme A.Ş. Sita INC. Diminution in Value of Sita Inc. Shares THY SRL France Telecom Shares Diminution in Value of France Telecom Shares Uçak Servis A.Ş. (USAŞ) Diminution in Value of USAŞ Shares | 17,637 1,568,636 - 17,756,759 (9,742,874) 6,223,507 (525,172) 15,298,493 | 17,637 1,568,636 (1,112,597) 784 17,756,759 (11,008,323) 12,649,066 (3,510,794) |

Tender for the catering service was won by Uçak Servis A.Ş. (USAŞ) and service agreement was signed in 1 January 2002. Based on share transfer agreement made between USAŞ's main shareholder Gate Gourmet Holding A.G. (GGH) and the Company, USAŞ will transfer its group B free shares corresponding to 15% of its total capital to the Company. According to agreement, ownership of first 10% shares was transferred in 21 June 2002, and 1.25% shares was transferred on 2 January 2003; it will be completed to 15% by transferring the ownership of each 1.25% share in the years 2004, 2005 and 2006. Consequently, 641 million shares corresponding to first 11.25% share of USAŞ's capital, which was transferred to the Company, was recorded to "Financial Assets" and "Deferred income" accounts from market value of TL 13,487,695 Million. "Deferred income" amount will be amortized to income during 5 years catering service agreement on a straight-line basis. The Company has sold 342 Million USAŞ shares in Istanbul Stock Exchange in 2003.

Details of the Company's long-term financial assets at 31 December 2003 are as follows:

| Name of the Company | Place of Incorporation and Operation | Proportion of Ownership Interest | Proportion of Voting Power Held | Principal Activity |
|--|--|--|---------------------------------------|---|
| Güneş Ekspress Havacılık A.Ş. (SUN EXPRESS) | Turkey | 50% | 50% | Air Transportation |
| Emek İnşaat ve İşletme A.Ş. | Turkey | 0.3% | 0.3% | Construction |
| Sita INC. | Holland | Less than 0.1% | None | Information & Telecommunication Services |
| Uçak Servis A.Ş. (USAŞ) | Turkey | 6.5% | 6.5% | Catering |
| France Telecom | France | Less than 0.1% | None | Telecommunication |

13. FIXED ASSETS

| | Land, Land Improvement & Building | Technical Equipment, Simulator and Vehicles | Other Equipment, Fixtures and Software | Aircraft and Spare Engines | Rotables and Repairable Spare Parts | Construction In Progress | Total Owned Assets | Leased Aircraff | Other Leased Fixed Assets & Simulator | Total Leased Assets | Total |
|---|---|---|---|----------------------------------|---|-----------------------------|-----------------------------|--------------------|--|-----------------------------|-----------------------------|
| Acquisition Cost Opening balance 1 January 2003 | 134,355,906 | 266,860,480 | 252,696,633 | 548,822,751 | 312,971,574 | 70,092 | 1,515,777,436 | 3,570,922,826 | 55,920,357 | 3,626,843,183 5, | 5,142,620,619 |
| Adjustments to the Opening Balance (*) | 11,245,739 | (46,074,958) | 1,832,812 | (1,958,926) | 1 | | (34,955,333) | (55,475) | , | (55,475) | (35,010,808) |
| Adjusted Opening Balance | 145,601,645 | 220,785,522 | 254,529,445 | 546,863,825 | 312,971,574 | 70,092 | 1,480,822,103 | 3,570,867,351 | 55,920,357 | 3,626,787,708 5, | 5,107,609,811 |
| Additions Disposals | 80,017 | 3,049,486 (2,640,922) | 5,421,486 (6,050,931) | - (46,620,812) | 42,806,066 (126,620,732) | 11,587,900 | 62,944,955 (194,614,612) | 1 1 | 1 1 | | 62,944,955 (194,614,612) |
| Closing balance 31 December 2003 | 144,610,359 | 221,194,086 | 253,900,000 | 500,243,013 | 229,156,908 | 48,080 | 1,349,152,446 | 3,570,867,351 | 55,920,357 | 3,626,787,708 4, | 4,975,940,154 |
| Accumulated Depreciation | fion | | | | | | | | | | |
| Opening balance 1 January 2003 | 19,184,097 | 209,680,153 | 217,493,884 | 344,557,803 | 177,095,768 | 1 | 968,011,705 | 869,267,049 | 37,934,015 | 907,201,064 1,875,212,769 | 875,212,769 |
| Adjustments to the Opening Balance (*) | 16,557,358 | (43,760,370) | (4,496,190) | (1,541,526) | | | (33,240,728) | (1,670,646) | | (1,670,646) | (34,911,374) |
| Adjusted Opening Balance | 35,741,455 | 165,919,783 | 212,997,694 | 343,016,277 | 177,095,768 | | 934,770,977 | 867,596,403 | 37,934,015 | 905,530,418 1, | 1,840,301,395 |
| Charge for the year Disposals | 2,428,807 | 14,599,235 | 14,004,318 | 12,042,634 | 62,517,893 | 1 1 | 105,592,887 | 166,610,031 | 3,942,715 | 170,552,746 | 276,145,633 172,785,549) |
| Closing balance 31 December 2003 | 37,804,866 | 177,898,487 | 224,870,970 | 313,105,838 | 113,898,154 | ı | 867,578,315 | 1,034,206,434 | 41,876,730 | 1,076,083,164 1, | 1,943,661,479 |
| Accumulated Impairment | + | 6,386,144 | , | 90,555,098 | ٠ | ı | 96,941,242 | 959,680,883 | 3,815,441 | 963,496,324 1, | 1,060,437,566 |
| NBV at 31 December 2003 | 106,805,493 | 36,909,455 | 29,029,030 | 96,582,077 | 115,258,754 | 48,080 | 384,632,889 | 1,576,980,034 | 10,228,186 | 1,587,208,220 1,971,841,109 | 971,841,109 |
| NBV at 31 December 2002 | 115,171,809 | 57,180,327 | 35,202,750 | 172,960,920 | 135,875,807 | 70,092 | 516,461,705 | 2,233,404,768 | 12,620,688 | 2,246,025,456 2,762,487,161 | 762,487,161 |

^(*) The Company has formed a different database compared with prior years on the fixed assets that are subject to indexation. The indexation differences of this application are TL 99,460 Million after tax effect, and since the amount is immaterial, it is recorded as expense for current year.

14. OTHER LONG-TERM RECEIVABLES AND ASSETS

Other receivables and long-term assets consist of the following

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|--|--|
| Prepaid Aircraft Financing Expense Prepaid Eximbank USA Guarantee and Exposure Fee Due from personnel Receivables from SITA Deposit Certificate Other Receivables | 3,176,775 8,096,853 1,300,516 645,972 90,953 | 4,180,934 10,444,639 1,814,132 1,064,540 127,258 |
| | 13,311,069 | 17,631,503 |

15. BANK LOANS

Bank loans consist of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--------------------------------|--------------------------------|
| Short-Term Portion of Long-Term Bank Loans | - | 846,546 |
| · · · · · · · · · · · · · · · · · · · | - | 846,546 |

16. CAPITAL LEASE OBLIGATIONS

The future lease rental payments under financial leases are:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|---|---|
| Not later than one year Between 1 & 2 years Between 2 & 5 years Over 5 years | 285,240,832 238,721,067 429,378,465 638,138,909 1,591,479,273 | 415,792,596 372,188,684 629,351,205 1,124,871,997 2,542,204,482 |
| Less: Future interest expense | (146,327,122) | (285,562,980) |
| Present value of future rentals shown in the balance sheets | 1,445,152,151 | 2,256,641,502 |
| Represented by: | | |
| Current Liabilities Long-Term Liabilities | 243,716,034 1,201,436,117 1,445,152,151 | 342,345,135 1,914,296,367 2,256,641,502 |
| Interest Range Floating rate obligations Fixed rate obligations | 252,557,873 1,192,594,278 1,445,152,151 | 405,459,308 1,851,182,194 2,256,641,5 02 |

As of 31 December 2003, the US\$ denominated lease obligations' interest rates are between 6.25% and 7.68% for the fixed rated obligations, and LIBOR plus a margin ranging 0.02% ile 3% for the variable rated obligations.

17. DUE TO RELATED PARTIES

Due to related parties consist of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|-----------------------------------|-----------------------------------|
| Sun Express Uçak Servis A.Ş. (USAŞ) | 241,661 5,128,795 5,370,456 | 127,734 5,991,624 6.119.358 |

Accrued Maintenance Costs Accrued Frequent Flyer Liability Provision for Legal Claims Other Liabilities

18. OTHER SHORT-TERM AND LONG-TERM PAYABLES

Other short-term payables consist of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--|---|
| Taxes and Dues Payable Social Security Deductions Payable Payable to Personnel DHMI Protocol Payable Discount on DHMI Protocol Payable | 18,061,535 10,428,361 2,006,970 15,979,871 (1,297,585) | 22,293,512 8,857,828 244,258 21,072,927 (1,978,088) |
| Deferred Income from USA\$ Share Transfer (Note 12) Deferred Income Other Liabilities | 2,739,470 196,768 1,714,820 49,830,210 | 2,529,813 594,951 495,688 54,110,889 |
| Other long-term payables consist of the following: | | |
| Deferred Income from USAŞ Share Transfer (Note 12) | 5,478,941 5,478,94 1 | 7,589,443 7,589,443 |
| 19. DEPOSITS AND ADVANCES RECEIVED | | |
| Advances received consist of the following: | | |
| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
| Deposits and Guarantees Received | 15,714,217 | 18,422,629 |
| Advances Received for Mileage Credit Sales Deposit Received From Turkish Republic Religious Affairs Other Advances Received | 25,467,314 12,640,901 2,021,149 55,843,581 | 24,194,457 12,856,715 5,072,134 60,545,935 |
| 20. PASSENGER FLIGHT LIABILITIES | , , | , , |
| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
| Advanced Ticket Sales Provision for Mile Liability resulting from Sales of Mileage | 82,355,688 29,830,420 112,186,108 | 77,808,918 17,694,766 95,503,684 |
| 21. OTHER ACCRUED LIABILITIES | | |
| Other accrued liabilities consist of the following: | | |
| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
| Sales Incentive Accrual Fuel Oil Privilege Expense Accrual | 4,273,905 9,597,577 725,824 | 19,014,747 7,332,327 |
| Expense Accruals Related with rejected Passengers Accrued Salaries Accrued Maintenance Costs Accrued Frequent Flyer Liability Provision for Logal Claims | 725,834 21,105,765 11,594,684 11,445,887 | 16,193,954 14,282,742 13,500,439 |

During preparation of the financial statements as of 31 December 2003 in accordance with IFRS, the Company decided to cancel the unfunded internal insurance risk provision that was provided due to the Company is one of the state owned economic enterprises. Provision amount of TL 1,093,951 Million related to period before 2002, was restated by adjusting opening balance sheet of 2002 and hence accompanying financial statements as of 31 December 2002 and 2001 has been presented as restated.

11,445,887 5,104,077 1,241,671 **65,089,400**

3,966,214 112,367 **74,402,790**

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

22. TAXATION

Corporate Tax Payable/(Prepaid Taxes) is as follows:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--------------------------------|--------------------------------|
| Corporate Tay Payable | 78,990,691 | 36,915,163 |
| Corporate Tax Payable Prepaid Taxes and Funds | (59,728,249) | (46,637,527) |
| | 19,262,442 | (9,722,364) |
| Major Components of Taxation (Benefit)/Expense: | 31 December 2003 | 31 December 2002 |
| | TL 000,000 | TL 000,000 |
| Current Tax Expense | <i>7</i> 8,990,691 | 36,915,163 |
| Deferred Tax (Benefit)/Expense | (5,603,703) | 74,322,727 |
| Tax Expense | 73,386,988 | 111,237,890 |

Corporate Tax:

The Company is subject to Turkish corporate taxes. Provision is made in the accompanying financial statements for the estimated tax liabilities based on the Company's financial results for the year.

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding back nondeductible expenses, and by deducting dividends received from resident companies, other exempt income and investment incentives utilized.

The effective rates of tax are as follows:

- In 2002 and prior years: 33%, being 30% corporate tax plus a 10% surcharge of funds contribution on corporate tax.
 In 2003: 30% (10% fund contribution was abolished.)
- In 2004: 33% (the corporate tax rate was increased from 30% to 33% by Law No. 5035 published in the Official Gazette on 2 January 2004)

In Turkey, advance tax returns are filed on a quarterly basis. The advance corporate income tax rate was increased from 25% to 30%, effective from 24 April 2003, and to 33% for 2004.

Losses can be carried forward for offsetting against future taxable income for up to 5 years. However, losses cannot be carried back for offsetting against profits from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns within 15 April following the close of the accounting year to which they relate. Tax authorities may, however, examine such returns and the underlying accounting records and may revise assessments within five years.

Income withholding tax:

In addition to corporate taxes, companies should also calculate income withholding taxes and funds surcharge on any dividends distributed, except for companies receiving dividends that are resident companies in Turkey and Turkish branches of foreign companies. The rate of income withholding tax is 10% starting from 24 April 2003 for all companies. Undistributed dividends incorporated in share capital are not subject to income withholding taxes.

Income withholding tax was also calculated in 2002 and prior years on various types of income and gains exempt from corporation tax, whether distributed or not. Such withholding tax has been removed in general. However, 19.8% withholding tax is still applied to investment allowances relating to investment incentive certificates obtained prior to 24 April 2003. Such allowances may be used to relieve corporation tax liability until the profits reach the calculated level of exemption. If companies fail to make a profit or incur losses, any allowance outstanding may be carried forward to following years so as to be deducted from taxable income of subsequent profitable years.

Inflation Adjusted Tax Calculation:

For 2003 and previous years, fixed assets and the related depreciation were revalued annually. Law No. 5024 published in the Official Gazette No. 25332 on 30 December 2003 requires the application of inflation accounting in Turkey in 2004 and future years, if the actual rate of inflation meets certain thresholds. Application of the new principles is optional in the first quarterly advance tax return in 2004, however the application is obligatory in the case of occurrence of the stated criterions after the second quarter ending 30 June 2004.

Deferred Tax:

The Company recognizes deferred tax assets and liabilities based upon temporary differences arising between its financial statements as reported for IFRS purposes and its statutory tax financial statements. These differences usually result in the recognition of revenue and expenses in different reporting periods for IFRS and tax purposes and are calculated over accounts like retirement pay provision and provision for doubtful receivables.

In previous years, the difference between the net book values of fixed assets in the nominal statutory books of account and their inflation adjusted net book values in the accompanying financial statements were considered as a taxable temporary difference, on which deferred tax was calculated.

The requirement of Ministry of Finance to apply inflation accounting from 2004 onwards includes a requirement to calculate an inflation-adjusted statutory balance sheet for 31 December 2003, which will form the starting point for the new inflation accounting, and in which the uplifts from the former book values are a tax-exempt gain. Accordingly, the difference between the depreciation rates determined for IFRS purposes and used in statutory records applied in the limits determined by the Ministry of Finance should be used in the calculation of deferred tax relating to fixed assets. The Company has calculated its fixed assets approximately based on the inflation accounting application of Ministry of Finance as of 31 December 2003.

Consequently, the deferred tax is calculated over the differences of depreciation rates of fixed assets (except for land and land improvements) in the accompanying financial statements different than the application in the previous years.

Temporary Differences: Deferred Tax Assets/(Liabilities)

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--------------------------------|--------------------------------|
| Allowance for Unrecoverable Bank Accounts | 1,214,859 | 2,017,739 |
| Provision for Doubtful Receivables | 374,899 | 771,191 |
| Restatement of Inventory | 4,973,879 | 2,957,926 |
| Accounting for Short-Term Lease Liability | 54,708,849 | 83,298,345 |
| Provision for Advance Ticket Sales | (16,136,675) | (15,766,781) |
| Accrued Liabilities | 10,221,002 | 12,056,185 |
| Restatement of Fixed Assets | (484,683,439) | (801,190,860) |
| Accounting for Long-Term Lease Liability | 360,430,833 | 631,717,801 |
| Retirement Pay Provision | 23,593,219 | 28,848,139 |
| Adjustment to Long-Term Assets | (1,990,279) | (2,621,191) |
| Adjustment to Manufacturers' Credit | 1,275,137 | 2,647,955 |
| Income Arising From Cancellation of A Type Handling License | | (6,844,519) |
| Deferred Income | 2,465,530 | 3,339,353 |
| Discount on Receivables | 100,900 | 405,095 |
| Discount on Payables | (389,275) | (652,770) |
| Diminishing in Value of Marketable Securities and Financial Assets | 1,113,501 | 2,876,479 |
| Interest Accrual on Bank Accounts | (939,668) | |
| Deferred Tax Liability | (43,666,728) | (56,139,913) |

Movement in Deferred Tax Liability per balance sheet can be reconciled with Net Deferred Tax (Benefit)/Expense per Income Statement as follows:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--------------------------------|---|
| Deferred Tax (Expense)/Income Related to the Origination and Reversal of Temporary Differences | 1,124,572 | (86,444,603) |
| Deferred Tax Benefit Resulting from Change in Effective Tax Rate Net Deferred Tax (Expense)/Benefit | 4,479,131 5,603,703 | 12,121,876 (74,322,727) |
| Deferred Tax Liability that will be deducted from Revaluation Fund Monetary (Loss)/Gain on Deferred Tax Asset/(Liabilities) Change in Net Deferred Tax | 6,869,482 12,473,185 | 26,989,467 (5,607,564) (52,940,824) |

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

The reconciliation from the expected to the disclosed tax expense is as follows:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--------------------------------|--------------------------------|
| | 007.04/.051 | 450 750 500 |
| Profit before taxation | 287,246,851 | 458,752,528 |
| Expected tax at 30% for 2003 and 33% 2002 | 86,174,055 | 151,388,334 |
| Reconciling Items: | | , , , , , , , , , |
| Tax exempt income | (937,028) | (353) |
| Investment incentives used | (1,042,244) | (23,312,870) |
| Non deductible expenses | 5,217,092 | 24,460,494 |
| Accumulated losses | - | (1,752,293) |
| Monetary (gains)/losses not (taxable)/deductible | 5,488,666 | (27,423,546) |
| Change in deferred tax calculation on the fixed assets | (17,034,422) | - |
| Deferred tax benefit resulting from change in effective tax rate | (4,479,131) | (12,121,876) |
| Actual Tax Expense | 73,386,988 | 111,237,890 |

23. MANUFACTURER'S CREDIT (Net)

Unearned income from manufacturer's credits consists of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|--------------------------------|--------------------------------|
| Gross Manufacturer's Credit Accumulated Amortization (-) | 17,634,979 (13,384,520) | 23,529,431 (15,505,326) |
| | 4,250,459 | 8,024,105 |

24. RETIREMENT PAY PROVISION

Under Turkish Labor Law, employees are entitled to receive a lump sum payment when their employment is terminated without due cause or when they retire, complete 25 years of service (20 years for women), are called up for military service. The amount payable consists of one month's gross salary per year of service. The gross salary is the salary at the date of termination, but subject to a limit of TL 1,389,950,000 as at 31 December 2003 (TL 1,260,150,000 as at 31 December 2002 at historic money values). The number of years' service required before retirement is rising according to a sliding scale based on new legislation enacted in 1999. The system described above can be classified as an unfunded defined benefit system. The total provision provided in the financial statements represents the estimated present value of the vested benefit obligation.

Amounts recognized in the income statement as provision for termination benefit are as follows:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|---|--------------------------------|
| | , | , |
| Current Service Cost | 4,848,873 | 9,788,341 |
| Interest Cost | 5,180,362 | 4,562,388 |
| | 10,029,235 | 14,350,729 |
| Movements in the provision for termination benefit in the | ne balance sheet are as follows: | |
| Movements in the provision for termination benefit in the | ne balance sheet are as follows: 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
| | 31 December 2003 TL 000,000 | TL 000,000 |
| Provision at January 1 | 31 December 2003 TL 000,000 87,418,602 | TL 000,000 76,990,288 |
| | 31 December 2003 TL 000,000 87,418,602 10,029,235 | 76,990,288 14,350,729 |
| Provision at January 1 | 31 December 2003 TL 000,000 87,418,602 | TL 000,000 76,990,288 |

The estimated value of the vested benefit obligation is discounted with an approximate rate of 6% per annum after considering the effect of increase in eligible pay and its limit.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

25. CAPITAL

The Company's share capital was held in each period as follows:

| | Class | % | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|-------|------|--------------------------------|--------------------------------|
| Tultile Develote Developer | | | 12 3 3 2 7 3 3 3 | |
| Turkish Republic Privatization Administration (*) | A,B,C | 98.2 | 171,788,948 | 171,788,948 |
| Others | A | 1.83 | 3,211,052 | 3,211,052 |
| Historic Capital (Nominal) | | | 1 <i>75</i> ,000,000 | 175,000,000 |
| Restatement Effect | | | 1,506,308,782 | 1,506,308,782 |
| Restated | | | 1,681,308,782 | 1,681,308,782 |

(*) 1,644 shares belonging to various private shareholders were not taken into consideration when THY was taken in to the privatization program in 1984. Subsequently, these shares were registered under the Privatization Administration according to THY's articles of association which was approved by decision of the Turkish Republic High Planning Board on October 30, 1990.

As at 31 December 2003, the Company's issued and paid-in share capital consists of 104,999,999,999 class A shares, 70,000,000,000 class B shares and 1 class C share, all with a par value of 1,000 TL each. Class A shares are ordinary shares, Class B shares are issued to name. The Class C share, which belongs to the Privatization Administration (P.A.), is a unique share with a par value of 1,000 TL with the following privileges:

Main Agreement Article 7: The Directors elected to represent C shareholders should have an affirmative vote for recording of transfer of ordinary shares on the share register.

Main Agreement Article 10: The Board of Directors of the Company consists of seven members of which one member has to be nominated by the class C shareholder.

Main Agreement Article 14: The following Board of Directors' decisions are subject to the class C Shareholder's affirmative vote:

- a) To suggest a change in the Main Agreement
- b) Increase or decrease in the share capital
- Registration of the transfer of the shares issued to name in the 'Register of the Company'
- To determine the bases of personnel regulations especially about terminating
- e) To appoint the independent auditing organization
- To determine the wages and bonuses of the top management
- Suggestion of profit distribution
 To determine the form of document indicating representation authority that takes part in the article 30th of the Main Agreement
- To make decisions on strategy and investment decisions of the Company
- To make decisions about establishing a new company or companies, to participate to the established ones or merge with them, to buy a company

Main Agreement Temporary Article 4: The Company's members of the Board of Directors, auditors and general manager are assigned by an instruction of the Turkish Republic Privatization Administration and the approval of the Prime Ministry until the Company's shares held by Turkish State are below 50%.

The profit per unconsolidated financial statements prepared based on the Communiqué No: 25 of Series XI/IFRS standards should be taken into account in profit distribution by the companies that are not obliged to prepare consolidated financial statements. The first legal reserve is appropriated out of the net profit in the unconsolidated financial statements and the restated capital figure in the unconsolidated financial statements should be taken into account in designation the first legal reserve on the base of the Article 466 of Turkish Commercial Code. Furthermore according to the CMB decree no: 1630 dated 30 December 2003, the amounts that are revealed in the financial statements prepared in accordance with IFRS, which are followed in prior years' losses under shareholders' equity account group, should be considered as deductions when calculating the inflation adjusted distributable profit figure.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

The Shareholders' Equity accounts of the Company as of 31 December 2003 and 2002, based on the Communiqué No: 25 of Series XI, "Communiqué on Capital Market Accounting Standards" published by the Capital Market Board on 15 November 2003, are stated below with their nominal amounts and the differences arises from indexation of equity items is presented in "Equity Inflation Adjustment Differences" account.

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--|--|
| Capital Additional Paid in Capital Legal Reserves Extraordinary Reserves Other Profit Reserves | 175,000,000 181,185 417,011 7,806,889 | 175,000,000 181,185 417,011 7,806,889 |
| Equity Inflation Adjustment Differences (*) Net Profit for the year Accumulated Loss | 1,622,689,456 213,859,863 (1,138,846,505) 881,107,908 | 1,622,689,456 347,514,638 (1,486,361,143) 667,248,045 |
| (*) Equity Inflation Adjustment Differences: | | |
| Capital Additional Paid in Capital Legal Reserves Extraordinary Reserves Other Profit Reserves | 1,506,308,782 605,437 53,179,514 57,928,362 4,667,361 1,622,689,456 | 1,506,308,782 605,437 53,179,514 57,928,362 4,667,361 1,622,689,456 |

26. CONTINGENT LIABILITIES

a) Guarantees Given:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|-------------------------|--------------------------------|--------------------------------|
| Guarantee Letters Given | 43,112,178 | 69,792,256 |

b) Purchase Commitments:

The Company has an optional to purchase aircraft with total value of approximately US\$ 1.2 Billion. THY paid a deposit of US\$ 5.2 Million in order to secure the option until December 2000. As of report date, the duration to use this option has expired, and the Company's management expects to use the deposit while buying new aircrafts.

c) Letter of Comfort:

| | 31 December 2003 | 31 December 2002 |
|----------------------|------------------|------------------|
| Letter of Comfort | USD 2,900,000 | USD 2,900,000 |
| Given to Sun Express | EURO 2,556,459 | EURO 2,556,459 |

d) Land and buildings built on State Airports Administration (DHMI) lands, and their legal structure:

The majority of THY's airport and terminal buildings, repair and maintenance centers, data processing centers, and training facilities are located on the land leased from the State Airports Administration (DHMI). The buildings and facilities on these leased lands have been constructed by THY and are recorded as fixed assets of the Company. However the land on which all these buildings were built is not registered as THY's property. The title of the property on which all these buildings were built belongs to the Ministry of Finance and allocated to DHMI for its use. The Company pays rent to DHMI for the land. The rent agreements made with DHMI are valid for one year. The agreements are renewed automatically at the beginning of each year if there is not any disapproval from any sides. The net book value of these buildings are TL 87,827,801 Million as of 31 December 2003 and THY amortizes these buildings based on their useful lives which is 50 years. It is possible for THY to amortize related buildings in a period less than 50 years in case, DHMI does not renew the rent agreement.

There were informal claims from DHMI that THY should start paying rent for the buildings after 10 years from the date of construction. The latest claim was made by DHMI in 1996 for one building and no further claim was made for other buildings built by THY on this land. The Company's management believes that they do not need to pay rent for buildings built on DHMI land with THY financing. The authority to resolve this conflict rests with the Ministry of Transportation. In the event the dispute is resolved against THY, it may cause THY to pay rent for the airport facilities in the future.

e) The Company discounted its retirement pay provision to TL 78,644,063 Million (see note 24) according to IAS 19 (revised). The Company's total undiscounted liability for retirement pay would be TL 117,317,887 Million as of 31 December 2003, if all employees had been terminated as at that date.

27. OPERATING LEASE COMMITMENTS

Commitments for future operating leases are as follows:

| | 31 December 2003 TL 000,000 |
|-------------------------|--------------------------------|
| Aircraft Lease Payable | |
| Not later than one year | 42,125,602 |
| Between 1 & 2 years | 25,896,927 |
| Between 2 & 5 years | 1,482,377 |
| | 69,504,906 |

28. EVENTS SUBSEQUENT TO THE BALANCE SHEET DATE

- Market price of 202,735 France Telecom securities, which is quoted at the Paris Stock Exchange, included in the financial investments available-for-sale as of 31 December 2003, has decreased from Euro 22.65 at 31 December 2003 to Euro 21.23 at 5 April 2004, hence the total market value of these securities decreased by TL 402,837 Million as of 5 April 2004.
- Market price of 299,250,000 USA\$ securities, which is traded in Istanbul Stock Exchange, and included in the financial investments available for sale as of 31 December 2003, has decreased from TL 19,042 at 31 December 2003 to TL 18,556 at 5 April 2004, hence the total market value of these securities decreased by TL 145,435 Million as of 5 April 2004.
- Termination indemnity ceiling that is TL 1,389,950,000 as at 31 December 2003 has been increased to TL 1,485,430,000 commencing on 1 January 2004.

29. SEGMENTAL INFORMATION

Analysis of Traffic Revenue:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|------------------------|--------------------------------|--------------------------------|
| Scheduled Services | | |
| - Passenger | 1,954,346,530 | 2,361,935,355 |
| - Cargo and mail | 228,809,269 | 287,914,038 |
| | 2,183,155,799 | 2,649,849,393 |
| Non-scheduled Services | 43,561,568 | 50,439,029 |
| Other Revenue | 273,075,972 | 250,251,862 |
| Total Revenue | 2,499,793,339 | 2,950,540,284 |

Geographical analysis of the scheduled services' traffic revenue is as follows:

| International | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--|--|---|
| - Europe - Middle East - South Africa - North Africa - North America - Far East | 937,944,766 206,145,496 6,492,412 52,994,314 136,940,275 333,348,256 1,673,865,519 | 1,146,801,522 239,405,423 25,584,702 68,664,237 177,163,756 437,673,503 2,095,293,143 |
| Domestic Total Scheduled Services' Traffic Revenue | 509,290,280 2,183,155,799 | 554,556,250 2,649,849,393 |

30. OPERATING EXPENSE

Operating expenses consist of the following:

| | 31 December 2003 | 31 December 2002 |
|---|---|------------------------------|
| | TL 000,000 | TL 000,000 |
| 5 1015 | 0.45.000.73.4 | 07/0/1050 |
| Fuel Oil Expenses | 345,280,716 | 374,261,250 |
| Maintenance Expenses | 97,288,395 | 123,604,118 |
| Passenger Service and Catering Expenses | 140,409,360 | 1 <i>5</i> 9,938,98 <i>7</i> |
| Landing and Navigation Expenses | 209,604,829 | 232,371,071 |
| Handling and Station Expenses | 154,453,011 | 192,088,052 |
| Staff Expenses | 494,205,944 | 516,263,024 |
| Marketing and Selling Expenses | 281,316,551 | 359,114,1 <i>77</i> |
| General Operations | 49,030,956 | 58,016,673 |
| General Administrative Expenses | 31,421,556 | 38,204,303 |
| Hull Insurance | 27,022,562 | 31,494,302 |
| Depreciation Expenses | 276,145,633 | 300,326,508 |
| Operating Lease Expenses | 68,304,240 | 76,357,892 |
| Impairment Loss | - · · · · · · · · · · · · · · · · · · · | 105,351,293 |
| Other Operating Expenses | 190,992 | 218,172 |
| | 2,174,674,745 | 2,567,609,822 |

31. FINANCIAL INCOME/(EXPENSE) (NET)

Financial income/(expenses) consist of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|--|---|
| Interest Income Income from Investment Accounted from Equity Method Decrease in Impairment Loss Provision of Available-for-Sale Investments | 39,462,868 2,735,030 3,582,482 | 29,305,612 2,028,744 |
| Foreign Exchange Gains Discount Income | 499,796,760 2,942,859 | 211,114,426 1,978,089 |
| Financial Income | 548,519,999 | 244,426,871 |
| Foreign Exchange Losses Interest Expense-3. Parties Capital Lease Interest Expense Retirement Pay Interest Cost Diminution in Value of Financial Assets Discounting Expense Finance Expense | (223,180,002) [4,623,753] (54,063,970) [5,180,361] - (1,736,041) (288,784,127) | (564,828,278) (321,919) (98,474,924) (4,562,388) (14,788,651) (312,571) (683,288,731) |
| Finance Income/(Expense) (Net) | 259,735,872 | (438,861,860) |

32. INCOME FROM OTHER OPERATIONS

Income from other operations consists of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|---|---|
| Commission Income Dividend Income Insurance Claims Received Gain from Sale of Fixed Assets Discounts Received From Spare Parts Suppliers Prior Years Revenue Manufacturer's Credit Income No Charge Materials Income Reversal of Unnecessary Provision Cancellation of Type A Handling License Decrease in Provision for Impairment of Fixed Assets Other | 924,834 3,147,053 4,178,404 7,627,275 1,501,679 1,763,498 1,473,232 5,084,101 59,459,995 4,788,522 | 3,082,773 329,330 1,292,229 10,365,226 6,553,265 1,261,094 1,161,173 3,575,258 8,843,875 3,540,479 |
| | 07,740,373 | 43,077,711 |

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2003 AND 2002 / continued

33. LOSS FROM OTHER OPERATIONS

Loss from other operations consists of the following:

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|--------------------------------|--------------------------------|--------------------------------|
| Penalty Expenses | 5,000 | 98,663 |
| Provision Expenses | 5,534,761 | 3,283,761 |
| Loss from Sale of Fixed Assets | 142,704 | - |
| Other Expenses | 4,999,275 | 4,768,122 |
| | 10,681,740 | 8,150,546 |

34. TRANSACTIONS WITH RELATED PARTIES

For the purposes of the accompanying financial statements, the Company's shareholders and the Company's equity participations are referred to as related parties.

| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
|---|-------------------------------------|--|
| Services given to SUN EXPRESS Services given to USAŞ | 1,461,109 201,141 1,662,250 | 2,370,379 252,027 2,622,40 6 |
| Services taken from SUN EXPRESS Services taken from USAŞ | 341,668 59,869,094 60,210,762 | 594,810 61,622,213 62,217,023 |
| Dividend Income from Equity Investments are as follows: | | |
| | 31 December 2003 TL 000,000 | 31 December 2002 TL 000,000 |
| Uçak Şervisi A.Ş. Emek İnşaat ve İşletme A.Ş. | 1,751,261 1,584 1,752,845 | 1,244 1,244 |

TERMS AND ABBREVIATIONS

Available Seat-Kilometers The product of total seats offered on each flight leg and the number of kilometers

flown

Revenue Passenger-Kilometers The product of total passengers carried on each flight leg multiplied by kilometers

flown.

Available Ton-Kilometers The product of the total revenue load capacity (passengers, baggage, freight and mail)

available on aircraft for each flight leg times kilometers flown.

Revenue Ton-Kilometers The product of the total revenue load (passengers, baggage, freight and mail) carried

on each flight leg times kilometers flown.

Passenger Load Factor Ratio of revenue passenger-kms, expressed as percentage utilization of available seat

capacity.

Overall Load Factor Ratio of revenue ton-kms, expressed as percentage utilization of available load capacity

(including passengers).

Revenue Passengers Carried Total of all passengers having separate flight numbers counted on a point-to-point

basis, that have paid 25% or more of the applicable fee.

Block Hours Total aircraft hours measured from the time the engines are started for take-off to the

time the engines are stopped after landing.

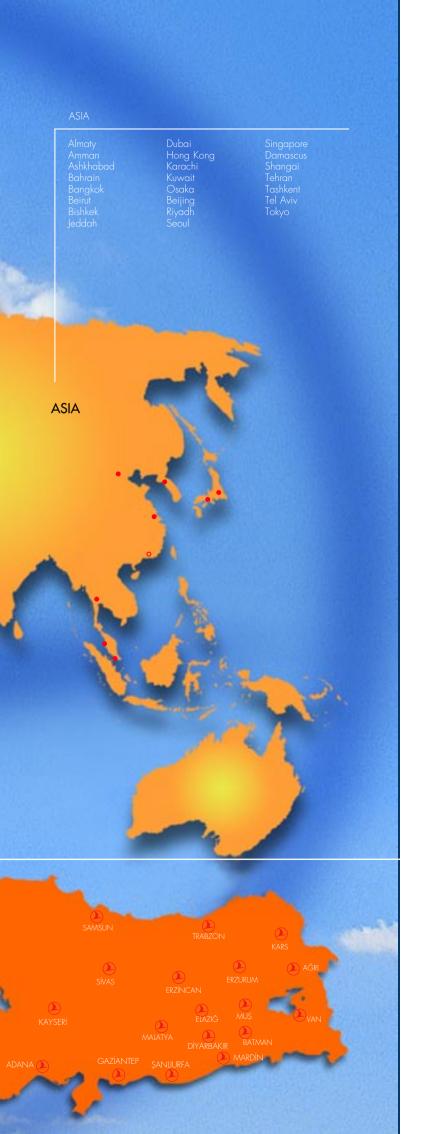
Kilometers Flown The product of revenue operations and kilometers flown.

Average Daily Aircraft Utilization The product of the number of aircraft of the same type and total revenue hours flown,

divided by the number of aircraft days available.

flight destinations





Turkish Airlines Head Office Building Atatürk International Airport Yeşilköy 34149 ISTANBUL-TURKEY

Phone : +90 212 663 63 00 Fax : +90 212 663 47 44 Reservations : +90 212 444 08 49 e-mail : customer@thy.com http://www.thy.com.tr

Our Fleet



A340-300 Number of Aircraft: 7



A310-300 Number of Aircraft: 5



B737-400 Number of Aircraft: 14

B737-500 Number of Aircraft: 2

B737-800 Number of Aircraft: 26



RJ100 Number of Aircraft: 8

RJ70

Number of Aircraft: 3