

'The best airline in Europe which flies to the most countries in the world'



Bloomberg Ticker: THYAO.TI

Ownership: 50.88% Free float
49.12% Türkiye Wealth Fund

Overview

Turkish Airlines, the flag carrier airline of the Republic of Turkey, is the only 4 Star airline in all categories in Europe and ranks the "Best Airline in Europe¹" for the sixth consecutive year.

The Company has grown steadily with double-digit growth rates and has transformed into one of the largest global network carriers in the world.

As of December 2016, with the world's 4th largest flight network, Turkish Airlines flies to 246 international destinations in 119 countries. This country coverage is greater than any other airline in the world.

Route Network*	
Countries Served	119
# of Airports Served	298
Destination Cities	295

Note: 19 routes will be closed during winter schedule.

Istanbul: A Natural Hub

Istanbul, as a transfer point on global routes, reduces flight time and introduces the flexibility to use a variety of aircraft of diverse capacity. Using Istanbul Ataturk Airport as a hub enables Turkish Airlines to utilize a narrow body fleet, thus providing a considerable cost advantage and contributing to competitive superiority. Istanbul Ataturk Airport was the 5th busiest airport in Europe in 2016.

Fleet

As of December 2016, the number of aircraft in the Turkish Airlines fleet is 334 including 13 cargo aircraft, with an average fleet age of 6.9 years.

Turkish Airlines' current expansion process is being governed by its '2008-2023 Fleet Projection Program'. In 2013, the Company ordered 117 aircraft from Airbus and 95 aircraft from Boeing which will all be delivered until 2023. With these additions, Turkish Airlines fleet will reach a total of 421 aircraft.

	Aircraft	Count
Wide Body	A330-200	20
	A330-300	31
	A340-300	4
	B777-300ER	32
	Total	87
Narrow Body	A319-100	13
	A320-200	29
	A321-200	66
	B737-900ER	15
	B737-800	110
	B737-700	1
	Total	234
Cargo	A330-200F	8
	Wet Lease	5
	Total	13
Grand Total	334	

'The best airline in Europe which flies to the most countries in the world'

Senior Management

Position	Name
CEO	Bilal Ekşi
Chief Financial Officer	Murat Şeker, PhD.
Chief Marketing Officer	Ahmet Olmuşur
Chief Flight Operations Officer	Levent Yılmaz
Chief Investment Officer	Ahmet Bolat, PhD.
Chief Commercial Officer	Mehmet Akif Konar
Chief Cargo Officer	Turhan Özen
Chief HR Officer	Abdulkerim Çay
Chief Corporate Development & IT Officer	Ali Serdar Yakut

Employees

Position	Headcount
Pilot	4.468
Cabin	9.922
Technicians	243
Other	9.491
Total	30.559*

As of 31.12.2016, THY Teknik and THY Aydın Çıldır are included.

Company Facts for December 2016

Financial* (Consolidated)	2016	YoY Growth
Revenue	9,792	-% 6.9
<i>Passenger</i>	8,590	-% 8.3
<i>Cargo</i>	996	% 6.5
<i>Other</i>	206	-% 5.9
EBIT	-167	-
EBITDA	981	-% 50
EBITDAR	1,628	-% 37
Net Profit	-77	-
RASK (USc)	5.42	-% 15.8
CASK (USc)	5.96	-% 6.9

* USD in millions, except CASK and RASK figures

Operational	2016	2016/2015 Change
Passengers(mn)	62.8	2.5%
<i>Domestic</i>	27.3	3.8%
<i>International</i>	35.5	1.5%
ASK (million kms)	170,092	10.7%
RPK (million kms)	126,815	6.3%
Load Factor	74.6	-3.1 pt
Fleet	334	11.7%
Utilization	11:54	-6.9%

Global Alliances and Code Share Partners

Turkish Airlines is a member of Star Alliance - the world's largest airline group. Star Alliance network offers more than 18,450 daily flights to 1,300 airports in 190 countries. Furthermore, Turkish Airlines has code share agreements with 43 airlines around the world as of December 2016.

Awards

In 2007, Turkish Airlines was ranked as a four star airline by Skytrax. While keeping its 4-star airline title again in 2008, Turkish Airlines was also named "The Best Airline in Southern Europe".

In 2010, Turkish Airlines continued to be the:

- "Best Airline in Southern Europe"; and
- "Best Catering in Economy Class"

In 2011, 2012, 2013 and 2014 four years in a row, Turkish Airlines was chosen as the winner of the two categories by Skytrax:

- "Best Airline in Europe"
- "Best Airline in Southern Europe"

In 2013, Turkish Airlines was chosen as the winner of two other categories:

- "Best Business Class Catering in the World"
- "International Award for the Fastest Growing Cargo Airline"

In 2014, Turkish Airlines was also chosen as the winner of five other categories:

- "Best Business Class Catering in the World"
- "Best Business Class Lounge Dining"
- "Best European Cargo Airline"
- "India Cargo Airline of the year"
- "Overall Carrier of the Year, Combination Carrier of the Year"
- "Structured Finance Deal of the Year"

'The best airline in Europe which flies to the most countries in the world'

In 2015, Turkish Airlines was chosen as the winner of:

- "Best Corporate Governance"
- "World's Best Business Class Airline Lounge"
- "World's Best Business Class Lounge Dining"
- "Airfinance Journal - Tax Lease Deal of the Year"
- "Airfinance Journal - Engine Deal of the Year"
- "Bonds&Loans Awards - Trade&Export Finance Deal of the Year (Turkey)"
- "Global Transport Finance - EETC Deal of the Year (Europe)"

In 2016, Turkish Airlines was chosen as the winner of:

- "Best Airline in Europe"
- "Best Airline in Southern Europe"
- "Best Business Class Airline Catering"
- "Best Business Class Lounge Dining"
- "Airline Economics Aviation - European Deal of the Year"
- "Airline Economics Aviation - Editor's Deal of the Year"

Turkish Football Federation National Team ve Basketball
Turkish Basketball Federation National Team.

Subsidiaries and Affiliates




Name	Participation*
Turkish Technic	100%
Aydın Çıldır Airport Man.	100%
Sun Express	50%
Turkish Opet	50%
Turkish Ground Services	50%
Turkish Do&Co	50%
Turkish Engine Center	49%
Goodrich Turkish Technic	40%
Turkish Cabin Interior	50%
TSI Aviation Seats	50%
Vergi İade Aracılık A.Ş.	30%

* Direct & Indirect

Frequent Flyer Programs **Miles&Smiles**

Turkish Airlines' Frequent Flyer Program, Miles&Smiles, allows program members to earn miles by flying on Turkish Airlines, AnadoluJet and other Star Alliance member airlines, by staying at the program partner hotels, and from the Miles&Smiles credit card expenditures.

Sponsorships

Clubs	
	Galatasaray
	Beşiktaş
	Trabzonspor

Recently, Turkish Airlines decided to continue its unique partnership and title-sponsorship agreement with Euroleague Basketball for seven more seasons through 2020. A centerpiece of this relationship was added in 2012 as Turkish Airlines became Founding Partner of Euroleague Basketball's corporate social responsibility programme, One Team. Also Turkish Airlines has many sponsorships with celebrities/establishments such as